

Global Law Experts[®]

2019



Finding the right Expert for your business solution

Welcome to the 2019 Global Law Experts (GLE) Handbook.

The Handbook is designed to serve as a valuable reference tool – allowing CEOs, business owners, funders and corporate finance professionals to source some of the foremost legal experts from around the world.

For ease of reference, we have separated the handbook into four regional sections: Europe, The Americas, Asia & Oceania, and Africa & The Middle East.

At the back of the publication you will find an alphabetical index of the firms involved.

We hope that the 2019 GLE Handbook proves useful, and helps our readers gain access to global legal advisers in a number of specialist practice areas.

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Europe



Growth in the euro area is forecast to ease from a 10-year high of 2.4% in 2017 to 2.1% in 2018 before moderating further to 1.9% in 2019 and 1.7% in 2020, according to the European Commission's Autumn 2018 Economic Forecast. The same pattern is expected for the EU27, with growth forecast at 2.2% in 2018, 2.0% in 2019 and 1.9% in 2020.

Last year's exceptionally benign global situation helped to underpin strong economic activity and investment in the EU and euro area. Despite a more uncertain environment, all Member States are forecast to continue growing, though at a slower pace, thanks to the strength of domestic consumption and investment. Barring major shocks, Europe should be able to sustain above-potential economic growth, robust job creation and falling unemployment. However, this baseline scenario is subject to a growing number of interconnected downside risks.

Valdis Dombrovskis, Vice-President for the Euro and Social Dialogue, also in charge of Financial Stability, Financial Services and Capital Markets Union, said: "All EU economies

are set to grow this year and next, which will bring more jobs. However, uncertainty and risks, both external and internal, are on the rise and start to take a toll on the pace of economic activity. We need to stay vigilant and work harder to reinforce the resilience of our economies. At EU level, it means taking concrete decisions on further strengthening our Economic and Monetary Union. At national level, there is even a stronger case for building up fiscal buffers and reducing debt while making sure that the benefits of growth are also felt by the most vulnerable members of society."

Pierre Moscovici, Commissioner for Economic and Financial Affairs, Taxation and Customs, said: "The European economy is holding up well, with growth easing gradually. We project

this pattern will continue over the next two years, as unemployment continues to fall to levels not seen since before the crisis. Public debt in the euro area is set to continue declining, with the deficit remaining well below 1% of GDP. In an increasingly uncertain international environment, policy-makers both in Brussels and in national capitals must work to ensure that the euro area is strong enough to deal with whatever the future might hold."

Domestic demand to drive growth

Rising global uncertainty, international trade tensions and higher oil prices will have a dampening effect on growth in Europe. Following years of robust employment growth, the prospect



of a slowdown in labour market improvements and of increasing supply side constraints in some Member States could also add to this dampening effect.

The drivers of growth are set to become increasingly domestic: private consumption should benefit from stronger wage growth and fiscal measures in some Member States. Financing conditions and high rates of capacity utilisation are also expected to remain supportive of investment. For the first time since 2007, investment is expected to increase in all Member States in 2019.

Taking all of these factors into account, gross domestic product (GDP) in all Member States should continue to grow but the pace is set to slow and appears somewhat weaker than expected in the summer.

Unemployment continues to fall

Labour market conditions continued to improve in the first half of 2018, with employment growth remaining steady even as economic growth cooled.

Job creation is set to continue to benefit from continued growth and structural reform implementation in some

Member States. Unemployment should continue to fall but at a slower pace than in the past, as employment growth is eventually dampened by increasing labour shortages and slower economic growth.

Unemployment in the euro area is expected to fall to 8.4% this year and then to 7.9% in 2019 and 7.5% in 2020. In the EU27, unemployment is forecast at 7.4% this year before falling to 7% in 2019 and 6.6% in 2020. This would represent the lowest unemployment rate recorded since the start of the monthly unemployment series in January 2000.

Inflation driven by oil prices

Headline inflation is forecast to remain moderate over the forecast period. In the euro area, inflation is set to reach 1.8% in 2018 and 2019 and to slow to 1.6% in 2020.

The rise in oil prices has pushed up inflation this year and strong positive base effects are expected to continue into the first quarter of next year. While core inflation, which excludes

energy and unprocessed food prices, has been relatively muted so far this year, it is expected to reassert itself as the main driver of headline inflation in 2020, as wages rise amid tightening labour markets.

Public finances: debt levels are decreasing and the aggregate euro area public deficit is now below 1%

The euro area's general government deficit is projected to continue declining relative to GDP this year, thanks to lower interest expenditure. This decline is set to come to a halt next year for the first time since 2009, as the fiscal stance turns slightly expansionary in 2019 before turning broadly neutral in 2020. The euro area's general government deficit is expected to increase from 0.6% of GDP in 2018 to 0.8% in 2019 and to decline to 0.7% in 2020. For the EU27, the general government deficit is expected to increase from 0.6% of GDP in 2018 to 0.8% in 2019 and to decline to 0.6% in 2020. Overall, the trend remains one of sizeable improvements compared to ten years ago, in 2009, where the deficit level peaked at 6.2% in the euro area, and at 6.6% in the EU.

Debt-to-GDP ratios are projected to continue to fall in the euro area and in almost all Member States, supported by debt-decreasing primary surpluses and continued growth. The euro area debt-to-GDP ratio is set to fall from 86.9% in 2018 to 84.9% in 2019 and to 82.8% in 2020, down from a peak of 94.2% in 2014. In the EU27, the general government debt ratio is set to fall from 80.6% of GDP in 2018 to 78.6% in 2019 and 76.7% in 2020.

Many interrelated risks and uncertainty cloud the outlook

There is a high degree of uncertainty surrounding the forecast and there are many interconnected downside risks.

The materialisation of any of these risks could amplify the others and magnify their impact.

Overheating in the US, fuelled by pro-cyclical fiscal stimulus, could lead to interest rates rising faster than expected, which would have numerous negative spillover effects beyond the US, particularly in emerging markets which are vulnerable to changes in capital flows and exposed to US dollar-denominated debt. This could exacerbate financial market tensions. The EU could also suffer given its strong trade links and banks' exposure.

The expected widening of the US current account deficit could also stoke further trade

tensions with China. This could raise the risk of a disorderly adjustment in China, given the level of corporate debt and financial fragility. Any increase in trade tensions would also hurt the EU through its effect on confidence, investment and its high integration in global value chains.

Within the EU, doubts about the quality and sustainability of public finances in highly indebted Member States could spill over to domestic banking sectors, raising financial stability concerns and weighing on economic activity.

Finally, risks related to the outcome of the Brexit negotiations also remain.



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SHUKE LAW




Shuke Law firm is a full service multi disciplinary law firm founded on July 2009 by founding and managing Partner Adv. Enyal Shuke, an experienced Albanian Attorney (15 years' post-qualification experience). Adv. Enyal Shuke, in the years prior founding Shuke Law (1998 - June 2009) has acquired significant international experience and has been working as head office of reputable foreign and international law firms such as Brosio, Casati e Associati; Allen & Overy and Wolf Theiss. During these years Adv. Enyal Shuke has proven her professionalism and integrity, by earning her clients full trust and loyalty and therefore ensuring a solid base for the start of her own law firm, Shuke Law.

The areas of activity of Shuke Law include but are not limited to: Commercial and Corporate Law; Mergers & Acquisitions; Contract Law; Administrative Law; Public Procurement; Concessions; Privatizations; Real Estate; Energy; Employment; Project Finance; Litigation & Arbitration.

You can rely on Shuke Law firm to be particularly adept at providing you and your business with local insights and support in managing any international legal aspects of your business. The Partner, Enyal Shuke, is awarded by Chambers & Partners Europe 2009, as Band 1 Leading Lawyer, in the Corporate/Commercial & Dispute Resolution practice areas. She is particularly in tune to the needs of the clients and has provided extensive legal counsel with a wide range of international business endeavors. Her experience and guidance can help the business establish itself and grow in today's highly competitive environment. Chambers & Partners quotes a client who reported that they: "feel totally confident in her, as she is an incredibly perceptive and accomplished lawyer".

Some of the major clients of Shuke Law include:

- Coca-Cola Bottling Shqiperia, relation to different legal matters (corporate, real estate issues, regulatory and related litigation) related with their activity in Albania.
- In collaboration with PwC Albania (Tax Department) assisted and represented in court different foreign investors in Albania regarding their disputes that derive from tax authorities acts or audits contrary to applicable legislation;
- Acted as legal expert (i.e. ICSID Arbitration Case No. ARB/15/28 and ICC Arbitration Case No. 20564/EMT/GR) and counsel (ICC 20919/GR) regarding Albanian law matters in international arbitrations related to the protection of foreign investment
- Marie Tecnimont S.p.A in relation to different legal matters (corporate, real estate/ construction issues, related litigation) related with the project of construction of a combined cycle thermos power plant for the public energy generation company "KESH Sh. A";
- Air BP Limited, on some aspects of its investment in Kosovo and on in re to the legal aspect of their contract of refueling of aircrafts in Prishtina International Airport;

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“Z.MANOUKYAN & PARTNERS” LTD.



“Z.Manoukyan & Partners” Ltd. is a Patent Attorney Office founded in 1993 after the dissolution of the Soviet Union and Independence of the Republic of Armenia.

The founder, Hovhannes Manoukyan, was the first patent attorney in RA. Throughout the years, along with professional experience in the field of intellectual property, the company has acquired many partners all around the world and has been successfully cooperating with large companies from USA, Switzerland, Germany, China, Russia etc. Our goal is to find optimal solutions for the clients' problems.

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Mag. Philipp Scheuba is a partner at BLS Attorneys at Law and specialised in insurance law.

Since the beginning of his career Philipp Scheuba's major focus has been on the field of Insurance law. He has an extensive expertise advising and representing insurance companies and clients in insurance law matters, including but not limited to E&O matters, recourse, having clients rely on damage insurance, etc. He has years of experience in working with these types of cases such as the winding-up of major losses for renowned international insurance companies and the fending-off of liability and coverage claims.

Due to the long-term experience and expert knowledge in resolving disputes regarding insurance law, Mr Scheuba is currently acting as a legal representative (monitoring/coverage counsel) on behalf of international fidelity guarantee and D&O liability insurance companies in various cases. In addition to that he and his team are strongly involved in the market launch of new insurance products including all legal questions such as the draft of all terms and conditions or all legal implications regarding the online business of insurance companies.

His and his team's expertise in insurance law cover topics such as financial lines / specialty lines, major loss, M & A insurance, transactional risk insurance, warranty & indemnity insurance, public liability, property insurance (real estate), professional indemnity insurance, credit and guarantee insurance, product liability, life insurance and motor vehicle liability and GDPR for insurers.

Philipp Scheuba is actively involved in high-profile litigation and arbitration cases for more than 15 years, working with businesses and private clients. Having Mr Scheuba's demonstrated professional service in successfully resolving disputes involving individuals, small and large businesses, our clients can be assured that the legal dispute will be conducted as efficiently as possible.

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Academical Training: Graduate of the University of Technology of Vienna with a degree in technical chemistry / chemical engineering

Industrial Practice: Several years of patent practice in the field of the fibre and polymer industry

Specialised Fields of Activity: Patent granting procedures; Patent infringement procedures; Licensing; Employee invention compensation; Utility models; Trademarks; Designs; Elaboration of expert opinions; Expert lay judge at the Commercial Court of Vienna, Austria, the Higher Regional Court of Vienna, Austria and the Supreme Court, Austria

Technical Specialisation: Chemical process engineering; Fibre and polymer technology; Pharmaceutical chemistry; Organic chemistry

Memberships of Interest: Austrian Chamber of Patent Attorneys; EPI (Institute of Professional Representatives before the European Patent Office); LES (Licensing, Executives Society); AIPPI; FICPI

Schwarz & Partner

Our firm was founded in the year 1992 by Dr Albin in Vienna, Austria, and has been steadily growing ever since. In 2003 our firm was the first to open a patent attorney office in Styria, in Graz. In 2011 we were in the position to guarantee good and permanent accessibility also for our clients in Western Austria by the establishment of a third office in Innsbruck.

Our company provides comprehensive service in all areas of the protection of intellectual property, with the fields of activity of our firm being focused on patents, trademarks, utility models and registered designs as well as the enforcement and utilisation thereof.

The varied and most different educational background of our patent attorneys and team members, the majority of whom has acquired experience in the industrial field for several years, provides us with the ability to represent our clients in all technical fields (chemistry, biotechnology, electrical engineering, computer technologies, communications engineering, mechanical engineering, physics, etc.). In this way, we are able to cover all aspects, starting with the drafting of property rights applications and leading to the enforcement and utilisation thereof, as well as to advise you on employee invention compensation, property right infringements and licensing matters.

With our three offices in Austria we maintain our closeness to our Austrian clients but also represent numerous international clients. Several of our patent attorneys are lay judges in the judicial senates of Austrian courts, which is why our firm is firmly integrated in the national and international judicial development and the formulation thereof.

BLS RECHTSANWÄLTE BOLLER LANGHAMMER SCHUBERT GMBH



Dr Thomas Boller, LL.M. is partner at BLS Attorneys at Law. He has established himself as a reliable and highly valued partner of many clients, especially in labour law matters.

He provides legal advice and support to companies in the event of reorganisations, transfer of business, outsourcing, and adjustment of work conditions, but also with the drawing up of contracts under employment law, such as contracts of labour, contracts of employment or service contracts. Furthermore, he is providing legal assistance in case of questions regarding collective agreement classifications, job descriptions and pensions. A significant field of his expertise is the offering of consultation in connection with dismissals and layoffs and the resulting claims. Also, in cases of refutations before the Labour and Social Court his clients trust in his experience.

Dr Boller further regularly advises on working hours, fixed-term employment contracts, severance pay, employee protection, maternity leave, occupational injury, indemnification of the employer, company cars, voluntarily granted services, recommendations, and non-competition clauses and non-solicitation clauses.

Thomas Boller as an experienced and knowledgeable professional, offers expertise also in matters related to active litigation, and is dedicated in representing professionally our clients at all stages and in the trial. Furthermore, clients can rely on his experience and legal advice on how to avoid litigation and to resolve the disputes even before they hit the courtroom. Thomas Boller can draw upon high experience both procedurally and tactically, thus, guaranteeing our clients a high standard of quality in litigation.

His clients include, in particular, industrial companies, trading companies, personnel suppliers, and manufacturing companies.

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Jacquelin d'Oultremont is an attorney at law in Brussels since 2004. He is particularly competent in all matters relating to commercial and corporate law, as well as real estate and non-profit law.

With his team, he is able to respond clearly, quickly and precisely to the needs of entrepreneurs.

Types of cases:

Jacquelin d'Oultremont regularly works in EU, Eastern Europe and North Africa for his clients, such as for different cases:

- Merger and Acquisition (M&A);
- Large-scale frauds;
- International negotiations;
- Robot law;
- Foundations and NGOs;
- Creation of companies; and
- Real estate.

He is also an international arbitrator.

Innovation:

His international law firm MCW (www.mcw.be) is recognised by the Belgian bar as one of the most innovative law firms in Belgium.

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SQ LAW



Geert Lenssens is one of the founding partners of the Brussels - Rome based law firm SQ LAW. He has an extended expertise of more than 30 years as a lawyer, but also long expertise as a deputy judge in the Commercial Court and as a mediator between companies, creating a three dimensional view on legal issues.

His law practice areas include all types of banking, insurance, corporate and commercial claims, as well as mass actions and class actions in which he successfully recovered considerable compensations for his clients or protect his clients from liability issues. He is widely considered as an expert on fraud, assisting his clients discretely to prevent fraud, to discover fraud, or to recover after fraud.

Geert has been involved in some of the largest mass claims against big companies such as the Dieselgate case, the Fortis case, the Optima case and the Dexia case, representing thousands of claimants.

Geert is a member of the Brussels Bar, member of the Commission Litigation within the UIA, member of the B – Mediation Institute in Brussels. He is a founding partner of Legal Netlink Alliance. Geert is also member of Rotary International Brussels Coudenberg, the Cercle Lorraine Business Club in Brussels and various other national and international institutions and organisations. He is also author of a non-fiction book on international fraud, a publicist in many newspapers and magazines and as such an opinion maker.

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Ms Dimitrova began her career at Petya Noycheva & Partners in 2007 and became a partner in 2017.

Ginka Dimitrova is a consultant on medical devices and equipment under European and Bulgarian legislations. She is highly qualified and experienced lawyer in the activities related to registration, labeling and market placement of the medical supplies and equipment of any class. Her participation in many European trainings about medical devices and her practical experience contributes to be well prepared and able to solve different problems related to the medical devices.

Ms Dimitrova has specialised in the area of food safety legislation as well. She has submitted proposals for the introduction of changes in the food legislation in Bulgaria. She works with leading companies on Bulgarian and European markets and helps them in improving the labels of their products.

Ginka Dimitrova provides consulting on corporate registration procedures for state and municipal authorities such as the Bulgarian Food Safety Agency and the Bulgarian Drug Agency. She has a solid experience in resolving various legal issues and has mastered her conflict resolution skills when such situations arise between representatives of the business sector and the state administration.

Firm description

Petya Noycheva & Partners Law Office's goal and mission is to prevent problems from happening before they even arise. We succeed in doing so because we know our clients' businesses. Our phone lines are always open for you and we will answer all your calls at any time. A first consultation with us is entirely free!

Petya Noycheva & Partners Law Office's focus areas are: commercial and contractual law, trade marks and trade marks infringements including intellectual property rights and food and food additives legislation and labelling.

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IP CONSULTING LTD.



Ivan Nikolov Ivanov founded IP Consulting in 2002. He is specialised in the protection of intellectual property and intellectual property management, strategy creating for major companies with international aspects.

Mr Ivanov has a Master's degree in Economics and Management of Intellectual Property and Master's degree in thermal and mass exchanging technology. He is a consultant with experience in legislation and regulatory issues. He is a member of international organisations including ECTA, UNION, FICPI, AIPPI, INTA. According to the official statistics of EUIPO Mr Ivanov is the Bulgarian representative with most filed European Union trade marks from Bulgaria and from Macedonia.

Mr Ivanov was formerly coordinator of the National Portal of Intellectual Property www.ipbulgaria.bg, member of the Control Board of the Bulgarian Group of AIPPI, and member of the Control Board of the Chamber of Intellectual Property Attorneys in Bulgaria.

He is the author of numerous publications, including: Ivanov,I; Ivanova,A, book – "Bulgaria's opposition system – the devil's in the detail", World Trademark Review, 2014; and Ivanov,I; Ivanova,A "Trade marks - oppositions" (in Bulgaria and before the EUIPO), IP Bulgaria publication, 2015.

Languages: Bulgarian, Russian, English, Macedonian.

IP Consulting

IP Consulting is a European and Bulgarian patent and trade mark attorney firm. It is a specialised office offering a wide range of services in the field of intellectual property – registration and enforcement of patents, utility models, trade marks (national and European Union trade marks registrations), geographical indications, industrial design (national and community design), plant varieties, copyright, domain names.

The firm also offers intellectual property management, searches, trade mark watching, protection against unfair competition, consumer protection (including product recall), border control (enforcement and goods destruction), valuation of IP assets, outsourcing, translations, project management, legal consultation, litigation, dispute resolution, enforcement and anti-infringement actions.

IP Consulting's advantage is that it offers comprehensive service and management of intellectual property in the EU and South-East Europe (Bulgaria, Romania, Macedonia, Montenegro, Bosnia and Herzegovina, Kosovo, Moldova, Belarus, Armenia, Georgia and other), performed by approved specialists and chartered attorneys.

The firm's team is comprised of intellectual property attorneys, lawyers and intellectual property specialists.

IP Consulting is member of: INTA (International trade mark association); ECTA (European Communities Trade Mark Association); AIPPI (International Association for the Protection of Intellectual Property); AmCham in Bulgaria (American Chamber of Commerce in Bulgaria); FICPI (International Federation of Intellectual Property Attorneys); UNION (UNION of European Patent Attorneys); TMOBG (Association of Trade Mark Owners in Bulgaria); and EPI (European Patent Institute).

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Constantinos Messios set up the practice in 2003, with the aim of making it one of the best in Cyprus. It is regulated by the Cyprus Bar Association and is registered with the Solicitors Regulatory Authority in England & Wales.

We are a commercial legal practice with particular strengths in corporate/company law, financial services, dispute resolution (arbitration, litigation and ADR).

The focus of the practice is on advising clients in all their commercial affairs, including mergers, acquisitions, sale of assets, corporate entities, project finance, restructuring and commercial transactions of all types, tax and all contentious matters arising from commercial activity and all types of regulatory and compliance work.

Our clients come in all sizes and from many industries. We act for individual entrepreneurs, start-ups, multinationals, private or publicly quoted investment vehicles, funds and financial institutions.

In whatever field we advise, we offer the security of a full service law firm, providing effective, to-the-point expertise our clients ask for through three broadly defined departments, Company/Corporate, Financial Services and Dispute Resolution.

We have been fortunate to receive praise for our expertise from clients who continue to refer new business recommending us to others. We pride ourselves in providing focussed, efficient and effective results the clients expect.

We offer clear terms of engagement at competitive rates, with an emphasis on a practical, commercial solution based approach. All the teams are very aware of the time pressure placed on its clients and fully understand the need for immediate assessment of all issues raised and the need for prompt resolution of all problems which are raised.

Last but not least, the firm prides itself in having a personal relationship with all its clients based on trust and mutual respect.

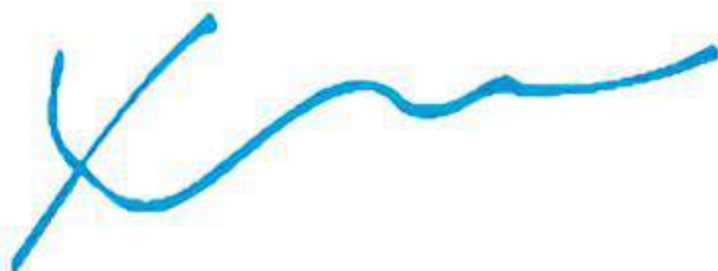
We pride ourselves in working with clients to understand what they are trying to achieve and we aim to assist them in attaining their goals. The client needs to understand what we are doing and why we are doing it. This way, they know we are working towards protecting their interests and striving to achieve the best possible outcomes.

We always aim to be approachable. We want our clients to understand how to communicate with us freely and to understand that the service they are getting from us is given at the highest level and at optimum cost.

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XENIOS L XENOPOULOS LLC INTERNATIONAL LAW OFFICE




Xenios L. Xenopoulos was born in Nicosia, Cyprus, on July 10, 1946. He was admitted to the Cyprus Bar on 22, September, 1972 under Registration No. 817.

Education: Pancyprian Gymnasium; University of Athens (Faculty of Law), Greece (LL.B.); Post-Graduate Studies at The University College, London in Shipping Law (Marine Insurance, Shipping (Maritime) Law and Carriage of Goods by Sea), and has practised with the Law Firm of INCE & CO in the City of London, The University of Leicester, England, The Center for International and European Policy Law, Thessaloniki, Greece and the Harvard University Extension School.

Xenios L Xenopoulos LLC International Law Office

The firm was established in 1973 by Xenios L. Xenopoulos and offers a full range of legal services. The client base is European (East and West), Russian, American, Canadian, Chinese, South African and Middle East in scope, with a strong presence in the Emirates and the Gulf countries.

The firm provides an entire package of legal services thereby taking its clients from the very beginning of their business activities through advising on complex cross-border transactions, dealing with any dispute that may arise and handling efficiently all legal aspects of their business needs.

The corporate and commercial field is of ever increasing importance to the law firm. It practises in all related disciplines such as advising clients on the establishment, structure and use of offshore entities and trusts and on how they can be used to organise their international tax planning affairs.

In property, the law firm offers advice on project finance and large scale construction projects, both public and private, undertaken in Cyprus by local and foreign construction companies, as well as on property acquisition and sale on behalf of resident and non resident foreign nationals, as well as registering of ships and aircrafts.

In intellectual property the law firm undertakes registration of trade marks, trade names, design names and patents both in Cyprus as well as in the European Union, as well as litigation concerning the prevention of infringement of copyrights and other intellectual property rights.

Admiralty and shipping as well as aviation and air and space law is also an area in which the law firm is involved, the bulk of the work being cargo and collision claims. The law firm also undertakes on ship and aircraft sale and purchase, finance and registration and maintains excellent links with specialised firms in various parts of the world. Moreover, the firm has represented and defended major aircraft manufacturers in serious accident cases and other claims.

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Founding Partner

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JAŠEK LEGAL ADVOKÁTNÍ KANCELÁŘ S.R.O.



Vladimír is a partner of JAŠEK LEGAL advokátní kancelář and was a partner of the predecessor law firm in 2000. Vladimír graduated from the Law Faculty of the Charles University in Prague in 1997 and passed educational stays at the University of Passau, Germany (earning his LL.M. degree, summa cum laude, 1998) and at the University of Moscow, Russia.

He has offered his services as an attorney since 2000, and since 2007, he has excelled as an arbitrator in the Arbitration Court attached to the Czech-Moravian Commodity Exchange, and since 2008, as an arbitrator in the Arbitration Court attached to the Czech Chamber of Commerce and the Agricultural Chamber of the Czech Republic. Vladimír specialises in Commercial Contractual Law and Company Law, Legal Relations in Real Estate, International Private Law and International Arbitration. Vladimír contributed as an author to a number of articles in the area of private law, especially comparative law and international arbitration. He is a member of the International Bar Association, German Institution of Arbitration (DIS), Swiss Arbitration Association, Association for International Arbitration, Czech-German Lawyers Association, CZIPRA (Czech Institute for Popularization and Revitalization of Arbitration). Vladimír speaks Czech, German, English, Russian and French.

JAŠEK LEGAL advokátní kancelář

JAŠEK LEGAL advokátní kancelář is a respected Czech law firm that succeeded the law firm established by its partner JUDr. Vladimír Jašek, Ph.D., LL.M. in 2000. Our team consists of experienced attorneys who have the ability to provide a wide variety of services to meet the needs of our clients.

We provide professional legal services for foreign and domestic legal entities and persons, with special expertise in English, German, French, Russian and the Slovak languages. Our depth of experience and education in working abroad, as well as practices in international law firms, guarantee a high level of service and precise knowledge of professional terminology in foreign languages.

Some of our members also serve as arbitrators in institutional and ad hoc arbitration. JAŠEK LEGAL is part of the AEA International Lawyers Network and ICC Czech Republic.

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TRAVERS SMITH LLP

TRAVERS SMITH



Tom is a partner in the Commercial, IP and Technology Department at Travers Smith and previously held the role of Head of Department. He has a broad-based commercial practice with particular emphasis on strategic alliances (including joint ventures) and commercial contracts (in particular, outsourcing and other supply agreements, franchise, brewing, agency, sponsorship and distribution agreements).

Key clients include **Office Space in Town**, Finlays (part of the John Swire Group), 1st Credit, LK Bennett, the **Pension Protection Fund**, Benson Elliot, Gist, **Cath Kidston**, DP World/P&O, BACS, **Linde Group**, Paypoint Group, Oikos Storage Limited, **Shepherd Neame**, WS Atkins Plc, Camellia plc, Vestey Foods and **ETF Securities**.

Deals in which Tom has recently been involved include advising:

- **Office Space in Town** on the restructuring of two high-value joint ventures with a number of other investors;
- **Gist** on its £3.5 billion logistics and warehousing services agreement with Marks & Spencer;
- **Benson Elliot** on its significant new joint venture for the purchase and development of €105m property near Paris; and
- **ETF Securities** on the complex sub-distribution and transitional services arrangements arising out of the US\$611 million sale of WisdomTree, its European exchange-traded commodity business.
- **Shepherd Neame** in relation to key commercial arrangements, including **The Boston Beer Company** on the brewing/bottling and distribution of **Sam Adams Boston Lager** and **Angry Orchard Cider**.

Tom is identified as a leading individual for Commercial Contracts in the Chambers legal directory and listed as one of only ten leading lawyers in the UK for his expertise in Commercial Contracts (including outsourcing) in The Legal 500. He is also a member of the Commercial Law Committee of the City of London Law Society.

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3 VERULAM BUILDINGS



FCIArb (1993); Chartered Arbitrator (1998); Q.D.R (Qualified Mediator) 1995; Diploma in International Commercial Arbitration (Distinction) - Chartered Institute of Arbitrators 1998; Senior Mediator (Advanced Mediator training - MATA 2005); Distinguished Fellow of the International Academy of Mediators, California (IAM); Certified by IMI and SIMI for Cross Border Disputes; Member of the prestigious Lampport Hall Group.

Overview

In full time practice as international arbitrator and mediator since 2003 handling a wide variety of international cases (practised at the English Commercial Bar 1980 to 2003), specialising in maritime law, international trade and transportation, insurance & reinsurance, oil & gas, energy, international finance and banking, joint ventures, distributorship and franchise, Information technology and telecommunications and all types of commercial and international disputes. Cases frequently involve complex issues, cross border disputes, disputes with an international flavour and high value disputes. Many involve technical issues requiring detailed expert evidence of a trade, engineering or scientific nature.

Arbitration

Has extensive experience, having sat as arbitrator since 1992, in both institutional and ad hoc arbitration. Receives regular appointments from the main international institutions, and ad hoc appointments, in commercial, maritime, insurance/reinsurance, contractual and international disputes. On the panels (amongst others) of LCIA, ICC, SIAC, CPR (New York), ICDR/AAA (Main Panel and Oil & Gas Panel), LMAA, (London Maritime Arbitrator's Association), SCMA (Singapore Chamber of Maritime Arbitrators), SIAC (Singapore International Arbitration Centre), CIA (The Chartered Institute of Arbitrators). Appointed both as sole arbitrator and on panels of three, frequently as presiding arbitrator or Chairperson.

Mediation

Has sat as mediator since 1996. One of first mediators at the English Commercial Bar to do so. Has successfully conducted a very substantial number of mediations in commercial and cross border disputes including high value, technical and multi-party. Panel Member of SMC/SIMC (Singapore International Mediation Centre) and CPR (New York) for distinguished international mediators. Also HKIAC (Hong Kong), KLIAC (Kuala Lumpur), SCIA (China). Recommended in Chambers Guide to the Legal Profession 1998 - 1999 to date and in Legal 500 2015 to date. Comments include: "gifted mediator"; "inspires confidence"; "gets results"; "the consummate professional"; "reliable and experienced performer" and "grapples with the issues head on"; "an outstanding mediator; her style is one of warmth and understanding but allied to a determination and willingness to persevere, which means that she enjoys a very good success rate, even in the apparently insoluble case."

Elizabeth Birch
International Arbitrator
and Mediator
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4 PUMP COURT



Qualifications

Law, First Class (University of Cambridge)
CEDR Accredited Mediator
London School of Mediation-accredited Mediator
Civil Mediation Council-registered mediator

Memberships

Member of COMBAR
Member of Chancery Bar Association
Member of Association of Contentious Trust and Probate Specialists (ACTAPS)
Member of Commercial Fraud Lawyers Association (CFLA)
Member of Insolvency Lawyers Association
Member of The Association of Business Recovery Professionals (R3)
Member of Restructuring and Insolvency Specialists Association (RISA Cayman)

Awards

Anthony has received many awards throughout his career, but the most recent include:
Commercial litigation Silk of the Year at the inaugural Legal 500 Awards
Banking Barrister of the Year 2016 Finance Monthly Awards
Insolvency and Corporate Barrister of the Year 2017 Lawyer Monthly Awards
Commercial Mediator of the Year – England 2018 CorporateLiveWire Awards

Practice

Anthony is a hugely experienced barrister who practised at the Bar for 35 years, 19 of them as a QC. He appeared in many of the most complex and high-profile cases across his areas of expertise and was ranked in Chambers & Partners directory as a leading silk in eight practice areas. Anthony is now working as a full-time commercial mediator doing both facilitative mediations and evaluative mediations (e.g. early neutral evaluation). Anthony is accredited by CEDR and by the London School of Mediation, who have accredited him as a mediator to international standards. Anthony is a member of the Civil Mediation Council, a Civil Mediation Council registered mediator, and on the CEDR Consumer Panel.

Anthony brings to his mediation practice the legal expertise, experience of litigation tactics, and sound commercial sense, that he has acquired over his long career as a barrister.

Not only has Anthony practised in the UK but also in other jurisdictions including Hong Kong, the US, Brazil, the Cayman Islands, the Bahamas, Cyprus, Russia, Pakistan, India, Malaysia, Indonesia, Nigeria, Bahrain, China, the Channel Islands, Gibraltar, Germany, Holland, Sweden, Dominica, Iceland, the British Virgin Islands and the Isle of Man.

Anthony is recommended by Advisory Excellence for Commercial Mediation in England.

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STURGEON VENTURES LLP



Sturgeon Ventures LLP is an award-winning investment management and corporate advisory company, Authorised and Regulated by the Financial Conduct Authority (FCA) and the Securities and Exchange Commission (SEC) as a Registered Investment Advisor (RIA).

Since 1999, Sturgeon has been the pioneer of Regulatory Incubation/Hosting in the UK and Europe, with the development of the Wholesale Appointed Representative and Tied Agent; setting firms up within a week ready to carry out their activities providing invaluable support for start-ups or firms locating to the UK/Europe. Sturgeon Solutions can also support on the ground infrastructure of set-ups in Ireland, Cayman and Hong Kong and chaperone services in the US.

Sturgeon offers MIFID and AIFM Service Solutions to start-ups and firms locating to Europe.

From Hedge Funds, Long Only/Fixed Income to Real Estate, through to Private Equity and Venture funds; with advice on where the Funds can be marketed, in accordance with cross border regulations.

Sturgeon can support an application to the Financial Conduct Authority (FCA) in the UK and Central Bank in Ireland, for investment management firms, corporate finance advisors and other regulated activities

Sturgeon can review and sign off Financial Promotions for the UK, this includes all the legal documents where an Employee Share Option scheme is being acquired by an acquirer.

Sturgeon is able to operate Collective Investment Schemes and Other SPVs in the UK and Europe.

Sturgeon and its personnel can act as Locums and or Committee Members for Onshore and Offshore investment structures.

Sturgeon can White Label its Regulatory Portal for Compliance and Due Diligence.

Sturgeon has an internal Legal and Due Diligence Team which works mainly for inhouse projects but can also conduct reviews for external parties.

Sturgeon conducts training in person and through webinars on many aspects of regulation.

Sturgeon offers strategic advisory services with other professional services, brought in when needed as part of the structure for set up of the regulatory framework for UK and European fund set-ups and establishment of family offices.

Sturgeon offers bespoke investor relations services.

The Sturgeon team has in excess of 100 years of Experience. The partnership has focused on impact investments as part of its own internal investment thesis for the past 20 years. Sturgeon is a majority female owned firm and is a Signature to the Women's Charter in Finance set up by the UK Treasury. Sturgeon is proud of his culture of diversity and inclusion and offers an agile working environment to all of its team.

Sturgeon has BREXIT Solutions for Marketing in the EU and the USA.

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ARBDB CHAMBERS



ArbDB Chambers

ARBITRATORS, MEDIATORS
& DISPUTE BOARD MEMBERS

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Andrew was a member of Atkin Chambers from 1983 until 2016, specialising primarily in construction and technology matters. He is also an affiliated foreign lawyer with Varul (Vilnius, Lithuania), focusing on international dispute avoidance and resolution. Andrew was on an extended editorial sabbatical between 2014 and 2015 writing the fifth edition of Delay and Disruption in Construction Contracts (informa law from Routledge), and writing various other publications and pursuing educational projects. He recently achieved substantial success for clients under a domestic CIMAR arbitration and at the TCC in Leeds.

Legal Texts:

- Editor of Delay and Disruption in Construction Contracts, 5th Edition; informa law by Routledge: 2015
- General editor of European Construction Contracts (Wiley Chancery Law): 1994-2000
- Founder editor of Arbitration and Dispute Resolution Law Journal (Lloyds of London Press): 1992-2002
- Founder editor of Construction Law Journal (Sweet and Maxwell); now general and articles editor: 1984-date

Articles and Publications:

- "Chess Clock" Arbitration and Time Management Techniques in International Arbitration (with Pierre Karrer), (2010) 26 Const LJ 53
- The Use of Visualisations in Case Presentation and Evidence (with Keith Pickavance) (2010) 26 Const LJ 3
- Papers from a Joint Meeting of the European Branch and the Swiss Arbitration Association, Villars sur Ollon, Switzerland, Arbitration (November 2006)
- Papers from the Joint Meeting in Dublin of the European and Irish Branches, Arbitration (February 2006)
- The Consideration of Critical Path Analysis in English Law (2005) 21 Const LJ 222
- ENDR's Fast Arbitration Rules: a Comparative View, Arbitration, (May 2005)
- Med-Arb: A Viable Hybrid Solution? Les Arbitres Internationaux, (2005)

Qualifications and Awards:

- 2008 Affiliated foreign lawyer: Varul (Vilnius, Lithuania)
- 1981 Inns of Court School of Law, Gray's Inn, Bar Finals
- 1980 MA (Law), Trinity Hall, Cambridge

ATLANTIC SOLICITORS



Nancy Katambala is a multi-lingual Solicitor of England and Wales with over 10 years post qualification experience. She prides herself in providing exceptional client focussed services. Her areas of interest and expertise are in the fields of Immigration, European Union, Human Rights, Civil Litigation Law, Judicial Review challenges & Family. Nancy has a multi-jurisdictional background with experience in both English Common Law and Continental European Civil legal Systems.

She is currently the head of the Family Law department at Atlantic Solicitors. Her multi-cultural and linguistic background enables her to provide client focussed services to individuals from diverse ethnic and linguistic backgrounds. Nancy has considerable experience in representing clients at court and tribunal hearings. She speaks Fluent English, French, Lingala and basic Dutch.

Atlantic Solicitors

Atlantic Solicitors is a dynamic law firm that delivers a wide range of legal services for both its corporate and private clients. We are a leading law firm with head office in the Royal Borough of Greenwich with branch offices in Milton Keynes in the Midlands and Chelmsford in Essex and an affiliate office in Lagos, Nigeria. We started out as a two-partner firm and have become a household name winning awards. We have a reputation as highly competent lawyers among our peers and with the judiciary in several courts and tribunals.

Family Law

We advise on all aspects of family law and are market leaders, as is reflected by our legal directory rankings, industry awards and strong track record. Our clients benefit from advice that is based on years of experience, in-depth understanding, up to the minute knowledge and discretion.

The consequences of the breakdown of a relationship are often highly emotive and require a special set of skills, both professional and personal.

Our specialist group features some of the best legal talent in the country and advises wealthy individuals on the financial aspects of relationship breakdown (which can involve complicated tax and trusts issues) and complex children cases, including international relocation.

No matter what your requirements, every client is assigned a dedicated partner as a main point of contact, who will gather a bespoke team of specialists to cover every aspect of your case drawing on the support of our tax, corporate and contentious trust teams where appropriate. From the very beginning, we will keep you informed of all developments giving you clear advice while taking a practical route to achieve an appropriate outcome.

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Before joining Nestor, Nick Leech enjoyed a successful career spanning 20 years within the financial services sector. Mr Leech started out with a blue chip bank before taking three years out to obtain a Law Degree. He resumed his banking career before assuming an instrumental role in the launch and development of the Manchester franchise of a national IFA brokerage. Since then, he has gone on to develop relationships within the professional service sector and maintains good working relationships with a number of key influencers.

Progressing to senior management and shareholder status with his previous employer, Mr Leech also brings a high level of business acumen and knowledge from which Nestor's development continues to benefit. His expertise crosses a number of disciplines including individual and corporate planning – mainly for higher net worth clients. He has also been involved in developing investment strategies for the personal injury marketplace and regularly provides expert advice to the Court on periodical payments as well as the Court of Protection regarding Trusts and investment management plans for protected beneficiaries.

A regular contributor of articles, Mr Leech also presents seminars to the legal profession. He thrives on successful relationships with claimant and defendant legal teams and has obtained optimum financial packages for his clients. Reliable, forward thinking and pragmatic in his approach, Mr Leech is widely regarded as being at the forefront in his areas of expertise.

Nestor

Nestor is a team of experienced, Independent Financial Advisers working with a wide range of clients throughout the UK. The firm specialises in providing services to personal injury and clinical negligence legal practitioners and their clients.

Many years' experience in the personal injury field has established Nestor as the 'expert of choice' in pre-settlement issues and post-settlement awards. As a result, Nestor is an indispensable partner to many lawyers acting for personal injury claimants nationwide.

Pre-settlement, the firm offers expert witness services to assist in this complex area, addressing intricate issues such as Periodical Payments versus Lump Sum Analysis, Welfare Benefits and Tax Planning.

Post-settlement, Nestor advises lawyers and accountants on Personal Injury Trusts, Wealth Management and Trustee Investment, in addition to offering services to protected parties and Deputies.

Nestor also provides a wide range of more conventional financial advice for individual and corporate clients.

As an owner-managed business, all of the firm's instructions are overseen by a director.

FOX WILLIAMS LLP



Tina is one of the founding partners of Fox Williams and was senior partner and chair of the firm during a period of significant growth and development. As chair of the firm's international committee, and an IBA member, Tina has strong relationships with businesses and other law firms located across the globe.

Tina specialises in international mergers and acquisitions and was named by Euromoney as one of the world's leading M&A lawyers. Tina is also one of the UK's leading partnership and limited liability partnership experts. She frequently advises on cross-border transactions and is recognised for the clarity of her advice and ability to provide effective, commercial solutions.

The firm's Corporate team is recognised in the legal directories for its excellence: "overwhelming sense of commerciality and strong ethos of customer service." – Chambers 2018. As a member of the firm's Corporate team, Tina is involved in a range of international transactions including mergers and acquisitions, often for closely held companies and those seeking to expand into the UK and/or mainland Europe through acquisition. In addition to M&A transactions, she advises on establishment, international structuring, joint ventures and corporate governance. In the context of her work for professional service firms, she advises on other types of affiliations, partnership documentation, management and remuneration issues, partner and team moves and discrimination issues. She has represented many of the US firms that have established an EU presence.

Examples of the matters Tina has advised on include:

- The establishment of a UK entity and presence for businesses headquartered outside the UK
- The establishment of a presence in mainland Europe for multinational organisations with a UK entity
- International affiliations including joint ventures and setting up international networks for a range of businesses
- Restructurings including conversion of general partnerships to LLPs or companies
- Regulatory advice

Tina is recognised by the leading legal directories for her expertise: "...an incredibly sound adviser with a wealth of experience of exactly the kind needed to help guide me and the business through the issues we faced. Her capability and knowledge were very apparent from the start." – Chambers 2018

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CONSTANTINE LAW LIMITED



Constantine Law was founded by John Hayes, one of London's leading employment lawyers. John advises UK corporates in the financial services, employment agencies, retail and construction sectors.

He is also one of London's leading solicitors in restrictive covenant disputes. John has a very solutions orientated and commercial approach.

John's client base is entrepreneurial and this prompted him to set up Constantine Law. He is recognised in the Legal 500 and has previously headed the London employment team of a large national law firm.

John has particular expertise in business protection and works closely with some of the leading barristers in the field to protect his client's commercial interests. He has great experience in the arena of atypical working, including consultancy agreements, IR35, CIS and the tax implications of each. He works closely with leading accountants to provide joined-up solutions for his clients.

John is a member of the Employment Lawyers Association and the leading Irish entrepreneurial organisation, the Irish International Business Network (IIBN). He is also an active member of the Institute of Directors (IOD). John is a contributor to the Huffington Post and appears regularly on news media including the LBC and Television. He is also a regular contributor to leading trade magazines on employment matters.

John is married to Ceri, with three children, Joseph, Theo and Aoife. He is a member of the Hampstead Triathlon Club and raises money through Olympic distance triathlons. His other main passions are public affairs (standing in the 1997 General Election) and London's cultural scene.

John Hayes

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MILBANK, TWEED, HADLEY & MCCLOY LLP

Milbank



As co-head of the London Corporate team, Stuart's practice covers all aspects of international and domestic corporate and M&A. He advises on complex, cross-border public and private mergers & acquisitions, private equity, joint ventures, equity capital markets, major projects, restructurings, corporate governance and general corporate law matters. His experience crosses sectors and jurisdictions.

Stuart is recognised as a leading corporate lawyer and ranked in legal directories such as Legal 500, IFLR 1000, London Super-Lawyers, ALB's Hot 40 and Legal Experts (Corporate, M&A). Recently clients have noted that *"The 'very commercial, insightful and pragmatic' Stuart Harray is a 'constructive negotiator with wide commercial and legal knowledge'"* and as *"an exceptional lawyer, who is always available for his clients"*, has *"excellent private equity knowledge"* and *"an extremely effective leader of people"*.

Stuart Harray
Partner

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THE HAMPDEN CONSULTANCY



the hampden consultancy
CONSULTING ENGINEERS - EXPERT WITNESS - MECHANICAL & ELECTRICAL SERVICES



Bob Swayne is a qualified building services (M&E) consulting engineer with over 50 years of experience in the design, specification, installation and maintenance of mechanical & electrical engineering services for healthcare, commercial, retail, educational, residential and leisure facilities located both within the UK and the Middle East.

Since starting The Hampden Consultancy in 1993 he has been frequently involved in the dispute resolution process, providing technical opinions and preparing expert reports on matters relating to mechanical & electrical engineering services in claims valued between £10,000 and £10 million.

As part of his duties he has provided advice to clients and their legal representatives in respect to the technical and/or contractual aspects related to mechanical & electrical engineering services, including issues concerning the maintenance of such installations, as well as issues relating to professional negligence by members of design and/or project management teams.

To that end he often acts as an expert adviser in the first instance, preparing reports on issues relating to the failings of installed mechanical & electrical engineering services on behalf of clients and their legal representatives considering possible litigation/adjudication/arbitration proceedings, looking objectively at a dispute from all perspectives and outlining the technical merits or otherwise of the particular claim.

He sits on a number of technical committees, helping to prepare technical publications on a number of topics related to mechanical & electrical engineering services, including providing input as a result of his expert witness work.

This extensive experience and depth of knowledge means that he is in high demand as an expert witness, using his technical expertise and wide experience to encourage parties to a dispute to seek settlement and agreement in preference to litigation wherever possible.

Indeed, in 90% of claims on which he has been appointed, these have settled in his clients' favour following the issue of an expert report without further recourse to the legal process, be it litigation, arbitration or adjudication.

He can act as a party-appointed expert in accordance with either the Civil Procedure Rules or the Criminal Procedure Rules and as such he has given oral evidence in court, both in the Technology & Construction Court and at arbitration and adjudication hearings across the UK, as well as attending mediation meetings.

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LUX MEDIATION



After graduating from Nottingham University with a University Exhibition and LLB Honours Degree in 1973, Jonathan joined one of the City's leading Law firms Ince & Co. Rising to a Senior Partner by 2002, Jonathan went on to specialise independently in mediation and arbitration, was subsequently called to the Bar and joined Chambers in 2013.

Jonathan provides mediation and dispute resolution services in the UK and internationally for a wide range of civil and commercial cases. He has received regular appointments as Arbitrator and Mediator both in relation to maritime disputes and commercial disputes more widely.

His vast experience in a range of mediation and arbitration cases has given him the tact and robustness that leads to a satisfactory conclusion, enabling all parties to cost-effectively put the case behind them and get on with their business. He has particular expertise in International commercial law, including settling cases in shipping, maritime, energy, insurance, international trade and commerce across a range of jurisdictions.

Jonathan is fluent in English, French and German and is well placed for both national and international mediations and arbitrations. He was one of the very first International Mediation Institute (IMI) Certified Inter-Cultural Mediators in the UK and is passionate about recognising and resolving the cultural differences that can sometimes lead to disputes.

Jonathan was awarded Global Shipping & Maritime Lawyer of the Year for both 2010 and 2011 by Who's Who Legal. In December 2011 he featured in Lloyd's List of Top Ten Legal Personalities and was a finalist for the Lloyd's List global Shipping & Maritime Lawyer of the Year award in 2012.

Jonathan is one of the founder members of the Centre for Effective Dispute Resolution (CEDR) and is well known for the use of the Alternate Dispute Resolution (ADR) principle in resolving cases. His wise guidance, flexible approach and excellent communications skills make him the right choice for both complex and more straightforward mediation cases.

Jonathan is also fully accredited by and a member of the International Mediation Institute and a Fellow of the Chartered Institute of Arbitrators. He has lectured worldwide and written numerous articles on the subject of mediation. He is co-author of a number of publications relating to ADR and Commercial Disputes.

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Healthcare



I have extensive experience as a medico-legal expert. On average, 2 to 3 expert reports per month in medical negligence cases. Instructed mainly by solicitors on behalf of NHS Trusts and the NHS Litigation Authority. Instructed by solicitors on behalf of claimants in medical negligence and personal injury cases.

Court appearances as Expert Witness in 2002, 2014, 2016 and 2017, including 4 appearances at the Royal Courts of Justice and 2 appearances at the Supreme Court of Bermuda. Expert reports cover a wide range of cases of alleged negligence in general surgery including: laparoscopic colorectal, surgery complications, laparoscopic cholecystectomy and complications, laparoscopic and open inguinal hernia surgery, bowel injury at gynaecological laparoscopic procedures, incisional and strangulated hernia.

Appendicitis, acute abdomen, peritonitis, diverticulitis intestinal fistula, colovaginal fistula, intestinal ischaemia, small bowel obstruction colonic pseudo-obstruction, colonoscopic bowel injuries, obstetric anal sphincter injuries, septic complications of diabetes, complications of colorectal surgery, colorectal cancer diagnosis, gastrointestinal perforation by ingested foreign bodies, postoperative deep vein thrombosis and pulmonary embolus.

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- Advice and assistance in dealing with enquiries from HMRC raised on transactions advised upon by other advisers.

David Hannah is a Chartered Accountant and Chartered Tax Adviser of over thirty years' experience, and is widely acknowledged as a leading authority on Stamp Duty Land Tax in the UK, often quoted in both the trading and regular press on SDLT matters. He also provides formal training to solicitors on SDLT and its associated pitfalls via Central Law Training.

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WYNNE-JONES IP



Victor Caddy spent four years doing scientific research (and rowing) after graduation and believes strongly in the application of scientific method in the development of legal strategies and problem solving.

He has over twenty-five years experience as a specialist trade mark and design attorney, during which time he has developed many long-standing and close relationships with clients, in many cases becoming a trusted “virtual” member of their teams, and providing proactive strategic advice, rather than merely being an expert to turn to when questions arise. Victor is also a qualified Trade Mark & Design Attorney Litigator.

In that time, he has attended professional meetings in around 25 countries (including around 15 US cities) and built up an unrivalled network of associate international trade mark, patent and design attorneys, many of whom have become his friends.

He is a member of the International Trademark Association’s Emerging Issues Committee, has edited the journal ‘Intellectual Property Decisions’ and lectured students on the JDD training courses.

Qualifications:

- MA (Hons) University of Cambridge, Clare College (1984)
- MSc University of Oxford, Jesus College (1988)
- Member of the Chartered Institute of Trade Mark Attorneys
- Registered Trade Mark Attorney (1993)
- Authorised Representative before the European Union Intellectual Property Office (1996)
- Qualified Trade Mark & Design Attorney Litigator (2008)
- Member of Marques and ECTA

Wynne-Jones IP

Wynne-Jones IP is a UK and European IP firm specialising in trade marks, patents, designs, IP strategy, IP licensing and enforcement, IP audits and IP renewals. We certainly know our stuff in IP rights and we’ve been helping businesses like you to protect business assets for over 50 years. On average, that’s over 23,000 patent and design applications and over 25,000 trade mark registrations we’ve worked on since 1964!

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Olli Soulié's areas of expertise include copyright issues and other matters of intellectual property, such as trademark questions and their related court proceedings. He assists a wide variety of companies and professionals.

He has been involved in several court cases leading into legal precedents in this area.

He is also known for his expertise in contract law, labour law and assists clients in international matters on a daily basis. He is also specialised in matters of data privacy.

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LUDOVIC TIMBAL DUCLAUX DE MARTIN AVOCAT À LA COUR – BARREAU DE PARIS

Ludovic Timbal Duclaux de Martin Avocat à la Cour - Barreau de Paris



Me Ludovic Timbal Duclaux de Martin is registered as an artists and authors agent (mandataire d'artistes et d'auteurs) in the Paris Bar. He joined in 2018 the GLE (Global Law Experts) legal network as the exclusive Intellectual Property Member. His practice includes contract law (transfer of IP rights), infringement of rights (including summary judgements), criminal law and settlement agreements.

Me Ludovic Timbal Duclaux de Martin holds a master's degree in business law, a master's degree in International and European law (both from the University of Paris X – Nanterre) and a master's degree in contract law (DEA/LLM) from the University of Paris XI – Sud. He also holds a diploma of professional English from the University of London (British Institute in Paris). Ludovic is on the list of speakers of the Master 2 (professional) in business and tax law from Sorbonne University (Paris I). He holds a certificate in private law and contract enforcement in the United – States of America and in France (contracts and arbitration) from Yale University / Paris II – Panthéon – Assas.

His experience comes from magic circle law firms. In 2015, Ludovic created his own law firm and became thereafter mandataire d'artistes et d'auteurs. In 2018, Ludovic won the Business Lawyer of the Year Global Award (CorporateLiveWire) – France.

The business model of the firm is based on fee estimates that are calibrated depending on the file and the client. This allows flexibility and possibility to develop a commercial relationship in the long run, which aims at fostering the commercial activity of the clients. A continuing complimentary approach (advisory and litigation) is also part of the business model and the spirit of the firm is to be creative and deep thinking.

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CABINET PLASSERAUD



CABINET PLASSERAUD

European Patent & Trademark Attorneys
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Cyra Nargolwalla has B.Sc. and M.Sc. Degrees in Biochemistry from the University of Toronto, Canada. She obtained her Law degrees from McGill University in Montréal, Canada (LLB and Bachelor of Civil Laws) and then from the Université de Paris II (Maîtrise Private Law & Private International Law). She is regularly at the EPO for Opposition/Appeal Proceedings and regularly handles litigation matters in France, but also has exposure to litigation in other countries. She also deals with contracts/licences and due diligence matters. She speaks at conferences on biotech/pharmacy patent matters as well as on litigation-related topics. Cyra is an active member of several national and international associations including CNCPI, IPO, FICPI, LES and AIPPI. Cyra is currently the Secretary of the French National Group of AIPPI.

Founded in 1906, Cabinet Plasseraud is one of the leading European firms in the IP sector, and among the largest in France, with offices in Paris, Lyon, Lille, Dijon, Bordeaux, Toulouse, Angoulême, Grenoble, Shanghai and Prague. Its offices regroup more than 100 engineers and attorneys covering all areas of intellectual property, both technical and legal.

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We also provide a specialised service in patent search and technology monitoring, as well as anti-counterfeiting services, IP valuation, transactions service and damage assessment.

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Catherine Touati is a senior attorney in the chemistry/biotech department. She specialises in the chemical, cosmetic, food, and in particular the phytopharmaceutical & pharmaceutical fields. She is also specialised in questions relating to Supplementary Protection Certificates. She handles drafting, prosecution and defence of rights, as well as patent litigation matters, and also performs freedom-to-operate-studies.

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P&A, SOCIÉTÉ D'AVOCATS



Pascal Petrel began his professional activities in September 1986 after completing his post-graduate studies at the University of LYON III (Master in Corporate Law and Tax, Diploma in corporate legal counsel). He began his career as a Legal Adviser in Barthélémy & Associés, a law firm specialised in social law, and six years later he became one of the associates as the youngest partner in the law firm. He is now registered as a lawyer at both the Paris Bar and the Israeli Bar.

In December 4, 1994, he was elected National President of the Youth Association of Corporate Counsellors. In November 1997, he was elected member of the National Council of the Bar and President of the Lyon Bar Communication Commission.

Petrel and Associates is a law firm specialising in labour security law in Lyon, Paris and Tel Aviv and currently employs around 10 people. Petrel and Associates assists companies of all sizes and from all sectors in order to solve the various problems relating to the social management of companies in a safe and pragmatic manner. Petrel and Associates develops with its clients (managers, HR directors, social affairs departments) a personalised approach tailored to their policy and strategy in advisory and litigation actions in labour law:

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- Restructuring, redundancy plans, voluntary departure schemes and HR forecasting and planning
- Remuneration, employee saving and shareholding schemes
- Social security, URSSAF audits and reassessments
- Company pension and contingency plans
- Costs reductions
- Remuneration policy
- Company directors
- Staff training
- Penal labour law
- Public sector labour law
- International mobility
- Individual and collective disputes

Pascal Petrel is the drafter of the national collective agreement for the staff of service providers in the service sector. Thanks to his expertise in the professional branches, he has also been advising various branches and employers' organisations for many years in order to put his expertise in collective bargaining at their service.

Pascal Petrel has published numerous articles in legal reviews and in the professional economic press and regularly leads training sessions, in particular regarding corporate developments, both legislative and jurisprudential. He is currently President of the Labour Law Commission of the International Union of Lawyers.

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After starting her career as an in-house lawyer in the electronics industry, Guylène Kiesel Le Cosquer joined Cabinet Plasseraud in 1990. She actively developed the firm's legal department and became a partner of the firm.

Guylène is a regular speaker on conferences in France as well as abroad. Examples of her topics are: surveys in trademarks cases and what do they prove, good trademark use practice, overcoming the obstacles of trademarks, enforcement of IP rights in France and how best to combine marketing objectives and legal imperatives.

Guylène is the first trade mark attorney to hold the position of the President of the French Intellectual Property Attorneys Association (2018/2019). She is currently also a member of major international IP associations: INTA, ECTA, AIPPI, FICPI.

Founded in 1906, Cabinet Plasseraud is one of the leading European firms in the IP sector, and among the largest in France, with offices in Paris, Lyon, Lille, Dijon, Bordeaux, Toulouse, Angoulême, Grenoble, Shanghai and Prague. Its offices regroup more than 100 engineers and attorneys covering all areas of intellectual property, both technical and legal.

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Prof. Dr Jochem Reichert practices in the areas of corporate and group law, M&A and postmerger activities. He has extensive experience in these fields not only as counsel and litigator, but both as arbitrator and party representative in national and international arbitration.

Prof. Dr Jochem Reichert holds an honorary professorship at the University of Jena and is the editor and author of numerous publications on corporate law, inter alia with regard to arbitration topics. He is counted among the leading corporate lawyers in Germany by both Chambers Global and Europe, Who's Who Legal, Legal500, Handelsblatt, Wirtschaftswoche and JUVE.

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KANZLEI HOESMANN

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Medienrecht, Urheberrecht und Wirtschaftsrecht

**Lawyer Tim Hoesmann deals in particular with issues of media, copyright and commercial law.**

Mr Hoesmann worked for several years in the Foreign Office and at Deutsche Welle, where he gained international experience.

He looks after numerous companies, publishers and self-employed in the media industry and is available to them as a contact person in legal matters.

Mr Hoesmann regularly writes for numerous specialist media and is often interviewed and quoted as an expert on media law topics.

As a lecturer at "Akademie Deutsche Pop", the academy of the music and media industry, he not only teaches theoretical knowledge, but also makes sure that his lessons are illustrated with extensive practical examples. He is also happy to be available as a speaker for training.

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Ulrich Schnelle focuses largely on European and German antitrust law, in particular on antitrust proceedings, merger control, questions of the abuse of a dominant position in a market and antitrust-related contract law (recommended for antitrust law in Legal 500 2012/13).

He further advises national and international companies on corporate law, on M&A transactions and distribution law. In all of the legal fields Ulrich Schnelle practises in he also represents clients before authorities and at court both in Germany and abroad. One of his particular specialisations is counselling clients on cross border operations, especially clients from English-speaking countries, from western and southern Europe and Asia.

Ulrich Schnelle studied law at the universities of Passau, Geneva, Freiburg im Breisgau (where he also obtained his doctorate in law) and at the University of Illinois, US, where he was awarded the title of Master of Laws (LL.M.). His study periods abroad and doctorate degree were made possible by scholarships from various organisations, including the DAAD in particular. Whilst studying at university he also worked as an academic assistant at the Department of Comparative Law and International Conflict of Laws of the University of Freiburg. He is a member of various antitrust and other professional associations and supervisory boards and also lectures at professional conferences. Ulrich Schnelle regularly publishes articles on antitrust law and corporate law. He speaks English, French and Russian.

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Over the last 15 years, Volker has worked in private practice (Eversheds, Westpfahl & Spilker) and in-house (AlixPartners, Tyco International) as a senior contracts and compliance lawyer, risk management consultant and disputes advisor based in Germany, France and the United Kingdom. He has advised domestic and international clients of all sizes, from individuals and small enterprises to large multinationals. Volker specialises on commercial law, compliance, litigation and alternative dispute resolution. In his current role as chief executive officer of FORIS AG, a publicly quoted litigation and arbitration funder headquartered in Bonn, Germany, Volker oversees all legal and compliance matters as well as the implementation of FORIS' growth strategy in dispute resolution funding and related services.

Volker has studied law and dispute resolution in Germany (CAU) and the United States (Pepperdine). He is a trained mediator, holds a certificate in business administration (banking), a PhD in international private law and is admitted to the German Bar. He has published on Complanet and Insurance Day and communicates in German, English, French and Portuguese.

FORIS has pioneered its industry as Germany's first litigation funder established in 1998. Today, FORIS serves individuals and corporate clients in a variety of legal disputes, including e.g. D&O and post-M&A disputes, cartel damages and construction claims, restructuring and intellectual property disputes, medical malpractice and professional negligence, inheritance and corporate succession disputes as well as conflicts related to banking and capital markets. FORIS funds all types of dispute resolution, namely litigation, domestic and international arbitration, and also negotiation and mediation. FORIS continues to innovate its product portfolio by offering solutions to support tax and tariff disputes, investigations finance and defendant-side funding.

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RECHTSANWALT WAMSER



Ingo Klaus Wamser founded the law firm “Rechtsanwalt Wamser” in 2005 as the youngest holder of a bar admission in Germany at this time.

Legal activities are focused on domestic and international criminal law as well as cross-border litigation cases of high complexity and are carried out within the scope of the juridical possibilities throughout whole Europe. Other branches of law and subjects are offered through a network of proven experts.

Beside the classical activity as a lawyer Mr Wamser works as a lecturer on the law of the sea at Montanuniversität Leoben in Austria and on the field of private security companies. He has been a member of a delegation at the International Maritime Organization and is still a permanent legal advisor to military and private security forces.

Mr Wamser is entitled to practice in criminal cases before all German courts, within certain limits in Austria, at the International Criminal Court and the Special Tribunal for Lebanon at The Hague.

Classic criminal cases are handled with experience as well as transnational investigations, cases of alleged terrorism financing and organised crimes.

Mr Wamser speaks German and English. Basic knowledge exists in French and Italian.

Due to his expertise and high standards in professional ethics Ingo Klaus Wamser worked as a legal expert for cases regarding lawyer’s remuneration for the Munich bar authority and in 2015 he was appointed as a judge at the Anwaltsgericht Muenchen for cases of counsel’s misconduct by the Bavarian Ministry of Justice.

Mr Wamser is the author of various articles on criminal and maritime law and of a book on the counsel’s disciplinary proceedings at the International Criminal Court. He is co-author of a commentary on the German Federal Lawyers’ Act.

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Werner Kessler specialises in questions of intellectual property in a national and international context. He advises clients on complex contract drafting, especially in connection with patent, know-how and trade mark license agreements and on development, research, cooperation and supply contracts. He regularly acts as counsel before state and patent courts and has been involved in landmark decisions before the German Federal Supreme Court. His legal work additionally focuses on general contract and distribution law and on sports law.

Resumé: After first studying physics and then law at the universities of Tübingen and Munich, he worked as an Assistant at the European Commission in Brussels, studied English law in London (King's College) and then took his doctorate in European law (Dr. jur.) at the University of Tübingen. He was a lecturer on commercial transactions at the Graduate School of the University of Applied Sciences in Esslingen for many years. He is currently a member of the German Association for the Protection of Intellectual Property (GRUR), of the German Arbitration Institute (DIS) and of the German-British Jurists' Association. His working languages are German, English, French and Italian.

Practice Areas

- Intellectual property, patents, trademarks, know how, licensing
- Distribution, commercial and sports law

Publications

- Kessler, Doping und Sponsoring, npoR 2015, p. 89
- Kessler, Fremde Federn - Eigenwerbung mit fremden Marken, Deutscher AnwaltSpiegel 14/2015, p.12

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Max advises national and international clients on all matters of intellectual property law.

His clients include a wide range of technology companies in the life sciences and automotive sectors. He advises his clients on R&D projects, technology transfer and licensing agreements. In particular, Max has special and extensive experience in the field of employee invention law and regularly represents his clients both in and out of court in regards thereto. In this context, he has become a trusted advisor for leading companies in innovative technologies. He also focusses on drug and medical devices advertising law.

Max regularly gives lectures on technology transfer, e.g. at the IP Summer School of the University of Bonn.

He studied law in Bonn, Lisbon and Bristol (LL.M.). Max is a member of the Licensing Executives Society – German National Group (LES) and the German Brazilian Lawyers Association (DBJV).

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Germany

More than 160 lawyers and tax advisers in Berlin, Cologne, Hamburg and Munich advise a wide variety of national and international companies in all relevant areas of commercial and corporate law. Our lawyers combine significant experience in key industry sectors with first-class legal expertise in order to provide clients with real commercial value.

We aim for the best solution, provided at a top service level and with the most efficient effort. As one of the pioneers in advising leading market players in the digital business, we have specific know-how in all matters relating to technology-driven business models. Our practice and sector teams have won several awards, and we were named Law Firm of the Year 2016 for our training programme. Also, we have been constantly ranked among top 20 M&A advisers for midsize transactions.

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FRAHM KUCKUK HAHN RECHTSANWÄLTE PARTG MBB



FRAHM KUCKUK ARBEITSRECHT



Work

"I am an attorney because I like to be needed. My constant motivation is the result I achieve together with our clients."

- Attorney and Qualified Employment Law Specialist
- Born in Freiburg in 1974
- Law studies in Tübingen and Cologne
- Doctorate in employment law on the partial transfer of a business
- Attorney at Küttner Rechtsanwälte
- Attorney at Shearman & Sterling LLP
- With Naegele since 2007
- Member of the European Employment Lawyers Association (www.eela.org)
- Board member in the non-profit association Future4Kids e.V. (www.future4kids.de)

Life

"I would like to be a brilliant golfer. Since I am not, I use my time to improve my serve and volley.

"Several times a year the firm's calendar should allow me to travel abroad, especially to Asia. I play my part in carbon offsetting by travelling on Deutsche Bahn in everyday life.

"On Saturdays, you will always find me at VfB Stuttgart home games, although I'm really a supporter of the Blues (Stuttgarter Kickers)."

FRAHM KUCKUK HAHN Rechtsanwälte PartG mbB

We provide professional advice on the highest level and are personally committed to furthering your interests. Nationwide, we represent large and small enterprises, corporations and associations, members of boards of management, managing directors, members of supervisory boards and executive staff. A particular concern of ours is representation of clients at court and in conciliation board proceedings.

We advise and give ongoing support to enterprises in:

- restructurings, reorganisations and all associated tasks
- negotiations on the settlement of conflicting interests and redundancy schemes (social plans)
- in-company legal issues with the works council or staff council
- collective bargaining and pay disputes
- developing remuneration systems and working-time schemes
- complex questions of social security law relating to employment and occupational pension schemes
- legally watertight termination of employment relationships and entering into termination agreements
- issues of individual employment law from unfavourable treatment and discrimination to holidays.

For members of boards of management, managing directors and members of supervisory boards: we draft clauses compatible with compliance requirements, and we help out if they are not; we clarify liability issues and handle the litigation; and we draft contracts and enforce claims.

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Partner

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Aßhoff LEGAL

Aßhoff.LEGAL



Rechtsanwalt & Fachanwalt für IT-Recht & Fachanwalt für gewerblichen Rechtsschutz, specialist in data protection, It-Contracts, e-commerce, litigation, domains & trademarks as well as unfair competition.

Practice and professional experience

Guido qualified as Rechtsanwalt in 2005 and additionally as bar certified specialist for it-law as well as intellectual property law. After being awarded a LL.M. in Intellectual Property Law in 2004 he started his career in a telecommunication law boutique mainly focusing on telecommunication & outsourcing providers. After that he moved on to Intellectual Property Law Boutiques (2006 – 2011), where Guido handled large trademark portfolios, and complex IP-Litigation as well as Technology Transfers in the field of IT. From 2011 on he worked as an independent Rechtsanwalt and Of Counsel for different law firms emphasizing on legal advice at the interface of IP, IT and data protection law.

Guido is experienced in all aspects of data protection, drafting of IT and Media Contracts, complex litigation as well as domain, trademark and unfair competition usually with a strong emphasis on technology. A special focus is advising clients in complex GDPR projects such as establishing data protection management systems, concept of deletion, data transfer. Furthermore he assists Privacy Officers and provides managed services to them and companies.

Guido gives lectures and presentations at various professional seminars such as the Cologne Chamber of Commerce, TÜV Academy, University of Applied Science Rosenheim. Furthermore he is member of INTA (Internet Committee), ITechLaw, GRUR (German Association for Intellectual Property Law; founding member of the Data Law Committee), DGRI. Guido was awarded as IT and Communications Lawyer of 2018 by Fintech Monthly, Industrial Property Rights Lawyer of 2018 and Top 100 Lawyers Germany 2018 for IT-Law by Lawyers Monthly.

Qualifications

- Rechtsanwalt (DE)
- Bar Certified Specialist for Information Technology Law
- Bar Certified Specialist for Intellectual Property Law
- Certified Internal & External Data Protection Officer (TÜV)
- Data Protection Auditor

Memberships

- International Trademark Association (INTA) Member of the Internet Committee
- International Technology Law Association (ITECHLAW) Member of the Data Protection and IP Committee
- GRUR (Deutsche Vereinigung für gew. Rechtsschutz und Urheberrecht) Fachausschuß Recht der Daten
- DGRI (Deutsche Gesellschaft für Recht und Informatik)

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UEXKÜLL & STOLBERG

INTELLECTUAL PROPERTY



Bernd Christian Janssen was admitted as a European Patent Attorney in 1998 and to the bar of German Patent Attorneys in 1997.

He works in the chemistry team and in the trademark team at Uexküll & Stolberg in Hamburg. His activities include drafting of patent applications, patent prosecution and litigation, including nullity and infringement proceedings, with the main emphasis on prosecution, oppositions and appeals before the European patent office. Chemistry (including polymer chemistry) and pharmacy are the industries he specialises in. Bernd Christian Janssen's activities also include trademark prosecution and oppositions before the German Patent and Trademark Office and before the Office of Harmonization in the Internal Market of the EU.

Bernd Christian Janssen graduated with a diploma in chemistry from the University of Heidelberg and obtained a doctorate in chemistry (Dr. rer. nat.) from the University of Heidelberg in 1994, where he worked with Gottfried Huttner in the field of organometallic chemistry. He joined Uexküll & Stolberg in 1994 as a trainee to become a German and European patent attorney followed by training at the District Court in Hamburg, the German Patent and Trademark Office, and the Federal Patent Court in Munich. Bernd Christian Janssen became a German patent attorney in 1997 and a European patent attorney in 1998, and gained experience in US patent practice by working at a patent law firm in Chicago, IL and at the patent departments of ExxonMobil in Florham Park, NJ and Baytown, TX in 1998. Bernd Christian Janssen acquired the Master of Laws in European Intellectual Property in 2009.

Associations

- Bundesverband Deutscher Patentanwälte e.V.
- International Federation of Intellectual Property Attorneys (FICPI)
- Deutsche Vereinigung für gewerblichen Rechtsschutz und Urheberrecht (GRUR)
- International Association for the Protection of Industrial Property (AIPPI)
- German Brazilian Judicial Association (DBJV)
- German Brazilian Association

Languages

German, English, Spanish, Portuguese

Uexküll & Stolberg

As a renowned Intellectual Property boutique, Uexküll & Stolberg is committed to creating, maintaining and defending its clients intellectual property rights. The firm represents its clients before the relevant intellectual property offices and courts, in Germany, in Europe and on an international level. For this reason, the firm has built up and can rely on a large network of foreign associate attorneys which serves to best defend its clients' interests abroad.

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On the evidence of the relevant ranking guides and business publications (JUVE, Legal 500, Chambers, Best Lawyers, Who's Who Legal etc.), Michael Kliemt is one of the leading employment lawyers in Germany. He advises international and national enterprises on all facets of employment law.

He has an enormous wealth of experience in consultancy on restructurings; transformation, outsourcing and integration projects; flexibilisation, simplification and optimisation of employment conditions (above all working hours, remuneration) and the implementation of IT systems. In this work, he undertakes both the strategic conceptual design and also the negotiations with trade unions and works councils on collective agreements (above all company wage agreement, membership without commitment to collective agreement, change in pay rates), reconciliation of interests, social compensation plan, transfer agreements and works agreements, and also the implementation of these measures and conducting proceedings before conciliation bodies. At the same time he regularly accompanies complex compliance and whistleblower cases.

A further central interest of Michael Kliemt's is advising board members, directors and supervisory boards on entering into, renewing and terminating service contracts, including all questions of liability of company officers and representative bodies (for example conducting and defending damages proceedings for officers' and directors' liability). He has acted as an arbitrator on a large number of important arbitration proceedings. The JUVE directory has for many years described Michael Kliemt as one of the "leading names in senior executive consultancy".

- Attorney since 1995, Certified Employment Law Specialist since 1999
- 2002 Founding partner of KLIEMT.HR Lawyers
- 1997 Partner with Clifford Chance, one of the largest international law firms. Founded their Düsseldorf office and development and head of the employment-law department
- Previously partner with Wessing Berenberg-Gossler Zimmermann Lange (today: Taylor Wessing)
- Honorary professor for employment law, Saarland University, since 2006
- Doctorate on the topic of formal requirements in employment law 1995 under Prof. Dr. Dr. h.c. mult. Peter Hanau in Cologne
- Academic research assistant at the chair of the well-known employment-law specialists Prof. Dr. Dr. h.c. mult. Peter Hanau in Cologne and Prof. Dr. Dr. h.c. Ulrich Preis in Hagen
- Law studies at Cologne University

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ERNST & YOUNG GMBH WIRTSCHAFTSPRÜFUNGSGESELLSCHAFT



Christian is Partner in International Tax focusing on Transfer Pricing. He joined Ernst & Young in 2008 from another Big Four Firm and is based in Munich, Germany. Christian obtained his PhD in Economics in Kiel where he has worked as a research fellow at the Institute of World Economics. He speaks German (mother tongue) and English.

Skills

Christian has extensive technical experience in Transfer Pricing, especially developing traditional and alternative transfer pricing models, documenting and establishing models through Advance Pricing Agreements, defending transfer prices during tax audits.

He has experience in structuring cross-border inter-company transactions. His project experience ranges from APAs to tax efficient supply chain management. Christian has extensive experience in working with retail and automotive clients.

Experience

Christian has implemented tax effective supply chain management structures and conducted respective feasibility studies. In that context he advised on the implementation of principal structures in Europe and Asia (including re-conversions). For example he implemented a central purchasing and distribution function under consideration of business restructuring rules and CFC regulations.

He has worked on various Transfer Pricing planning projects, e.g. on the Implementation and adjustment of standard and alternative Transfer Pricing systems (based on business process analysis, game theory, significant people approach).

Christian has specific experience in helping clients to set up global documentation systems and to defend transfer pricing systems in tax audits. He has developed transfer pricing systems and documentation systems for companies undergoing continuous restructuring.

In Germany Christian has developed special expertise on benchmarking treasury TP transactions such as hybrid inter-company loans, profit contingent loans, down- and upstream inter-company guarantees, performance guarantees, and cash pool systems.

Christian further has assisted clients in restructuring projects that involved transfer pricing issues with cross-border shifting of functions and risks. He has particular expertise in valuation and optimization of transfer pricing systems. Clients include, for example, the financial services industry, treasury departments of industrial clients, Japanese and US clients.

He has coordinated different Transfer Pricing documentation projects including preparation of Masterfile / local file documentations for inbound and outbound clients. He also worked on various German "Transfer of function" documentations including business valuation.

Christian is conducting project management and network coordination in all types of projects listed above.

Dr. Christian Scholz
Partner

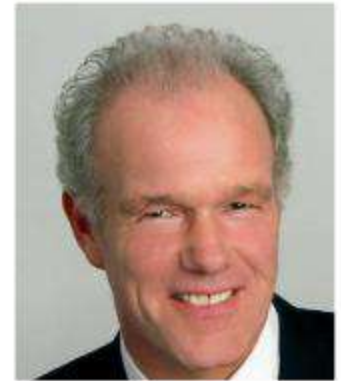
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CMS HASCHE SIGLE PARTNERSCHAFT VON RECHTSANWÄLTEN UND STEUERBERATERN MBB

CMS

Law . Tax



Gordian Hasselblatt is a partner in the Intellectual Property team of CMS Cologne and Lead Partner of the Trademark Division since 1997.

Gordian has extensive practical experience with regard to all aspects of intellectual property law with a focus on international trade mark and design law and related litigation. In addition, Gordian Hasselblatt is particularly appreciated as an expert for trademark clearance (e.g. in the context of product launches at international level) and strategic management of large trade mark and design portfolios.

The Juve Manual of Commercial Law Practices (as of 2007) lists Gordian as “leading practitioner in trade mark law”. He is recommended as IP expert in “European Legal Experts”. The World Trademark Review (2009) ranked Gordian as one of “The trademark experts’ experts” in Germany. In the commercial journal Wirtschaftswoche (2011) Gordian is listed as one of Germany’s “Top-Lawyers for Trademark Law” and in the Who’s Who Legal (2012) as “ranked highly” in the field of trademark law and known for his “brilliant expertise” in unfair competition, design and advertising matters. In both Legal Experts EMEA and Chambers Global Guide Gordian is highly recommended as a leading lawyer in IP law. Furthermore, Gordian is recommended as leading trademark professional in WTR (as of 2012). Who’s Who Legal (as of 2015) lists Gordian as one of the “most highly regarded” trade mark experts in Germany.

Gordian is editor and co-author of the two commentaries in the English language Community Trade Mark Regulation and Community Design Regulation, published by C.H.Beck Hart Nomos (2nd edition 2018); editor and co-author of Munich Attorney’s Handbook Intellectual Property (5th edition 2017). In addition to a number of further publications, his expertise also extends to considerable lecturing and teaching work, especially abroad. Gordian is adjunct Professor on international intellectual property law at McGeorge School of Law, Sacramento (since 1996) and visiting Professor on international design law at Chicago-Kent College of Law, Chicago (since 2006).

Gordian is singled out as belonging to the inner circle of real IP law experts; “Peers praise his technical expertise, intelligence and high level of skill in his field.” (Who’s Who Legal 2015); “Gordian Hasselblatt is an obvious candidate to call on. He’s a very strong negotiator, someone who puts himself on a strong personal footing with his opponents while still fighting as hard as he can for his clients; you might see a soft glove but there will be an iron fist inside.” (The World’s Leading Trademark Professionals/WTR 2018).

**Prof. Dr. Gordian N.
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DR KAI HART-HÖNIG RECHTSANWÄLTE



Dr Kai Hart-Hönig, born in 1953, has many years and a wide range of experience in the fields of business and tax crime. His focus is on advising and defending German and international companies as well as managers. He has special expertise in project management, i.e. in organising and controlling complex proceedings with an eye on all relevant aspects.

Who'sWhoLegal Business Crime 2007 referred to Dr Kai Hart-Hönig as "the country's 'stand-out'."

Dr Kai Hart-Hönig obtained a doctorate from the Johann Wolfgang Goethe University in Frankfurt am Main in 1983 with the distinction *summa cum laude*. He served as the assistant to Prof Dr Dr hc mult Winfried Hassemer, the former Vice President of the Federal Constitutional Court, who was also a reputed criminal defence lawyer.

He worked as a public prosecutor specialised in business crime in Frankfurt am Main, especially for complex cases in the area of corporate criminal law, accounting/tax crimes, corruption, and insolvency crimes. Dr Kai Hart-Hönig was a partner with Clifford Chance Pünder as well as Oppenhoff & Rädler Linklaters & Alliance.

Dr Kai Hart-Hönig established his own law firm in 2000.

Dr Kai Hart-Hönig is a frequent speaker, especially for the European Criminal Bar Association as well as the International Bar Association. He served as a lecturer for the specialist courses on business crime offered by the German Lawyers' Academy from 2002 to 2008.

Dr Kai Hart-Hönig is a member of the European Criminal Bar Association (Vice Chairman 2003–2008; Chairman of the Antitrust Working Group), of the Deutscher Anwaltsverein, the German-American Lawyers' Association, the American Bar Association, the National Association of Criminal Defense Lawyers (USA), the International Bar Association (inter alia Anti-Corruption Committee), the International Fiscal Association, the Deutsche Steuerjuristische Gesellschaft e.V. (Association of tax lawyers), the Studienvereinigung Kartellrecht e. V. as well as the Proceeds of Crime Lawyers' Association (UK).

Dr Kai Hart-Hönig also participates as an expert in legislative projects, including those of the EU Commission and the House of Lords.

His important publications include:

In the series of publications on criminal law (Schriften zum Strafrecht, Duncker & Humblot), the book **"Gerechte und zweckmäßige Strafzumessung. Zugleich ein Beitrag zur Theorie positiver Generalprävention"**, 1992.

The contribution: **"Verteidigung von Unternehmen und Compliance im globalisierten Straf-recht. Rechtsstaatlich problematische Verschärfung von Haftungsrisiken – exemplarisch skizziert anhand der Verfolgung von Korruption und Kartellrechtsverstößen unter euro-päischem und US-amerikanischem Einfluss"**

in Festschrift 25 Jahre Arbeitsgemeinschaft Strafrecht des Deutschen Anwaltsvereins, Strafverteidigung im Rechtsstaat, 2009, p 530 et seq.

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BAHAS, GRAMATIDIS & PARTNERS



Marios Bahas, senior partner, leads Bahas, Gramatidis & Partners' banking and finance practice and has been the principal legal advisor of a large number of global clients.

He served as the general counsel of the Bank of Central Greece and Egnatia Bank before its merger to become Marfin Egnatia Bank. He currently serves as legal advisor of Attica Bank. He regularly advises on complex financial transactions and issues involving capital markets legislation.

Marios is the co-author of the books of Neate and Godfrey on "Bank Confidentiality" and "Money Laundering" published by Bloomsbury Publishing.

The Firm

Bahas, Gramatidis & Partners is dedicated to providing the highest quality legal services. At the core of the firm's practice is the representation of corporations, government agencies, financial institutions, investment banks and funds, non-profit entities and individuals in complex financial and corporate transactions and litigation. The firm is headquartered in the city of Athens and has associated offices in 38 countries.

The firm's scientific personnel is very experienced in all areas of law and specialised in key sectors of interest to the business community in Greece and abroad. It systematically handles issues relating to banking and finance law. The firm's work in the banking field includes:

- Serving as the general counsel of the Bank of Central Greece and Egnatia Bank (before its merger to become Marfin Egnatia Bank). Currently it serves as legal advisor to Attica Bank. Regularly advises on complex financial transactions and issues involving capital markets legislation.
- Leading and coordinating the team of legal advisors of Attica Bank SA on a complex and pioneer transaction involving the securitisation of the bank's NPL portfolio (value of approximately €1.3 billion) and the assignment of the servicing of same. In particular, the bank transferred a portfolio of defaulted loans to a special purpose vehicle (SPV) which in turn issued €525 million senior notes and €806.2 million junior notes, all subscribed by the bank. At the same time, the SPV assigned the management of this portfolio for 10 years to the company Thea Artemis SA, a loan servicing company that the bank had recently established. The bank agreed with a multinational investor led by Aldridge EDC Specialty Finance to sell 80% of the shares of Thea Artemis SA and the above junior notes for €70 million. The sale has been approved by the Bank of Greece, whereupon the investor (through Thea Artemis SA) has already undertaken the management of the securitised portfolio.

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SERAFIM SOTIRIADIS & ASSOCIATES, LAW FIRM



Serafim Sotiriadis and Associates Law Firm provides a wide range of legal and business services, specialising in commercial law, insolvency law and business restructuring and recovery.

An **expert team of legal and business advisors** provide high-quality, high-tech services to both Greek and international clients.

Serafim Sotiriadis, founder of Serafim Sotiriadis and Associates, is a graduate of Athens Law School and a member of the LAA since 2001. As a specialist in major debt restructuring and insolvency, he frequently lectures on corporate reorganisation and the restructuring of bank loans, having been personally involved in some of the most significant cases to have taken place in Greece. Serafim has extensive experience in bankruptcy processes and extrajudicial loan renegotiation, as well as judicial experience in defending cases related to financial white collar crimes. He provides international and Greek legal and tax advice to foreign law offices and corporations concerning cross-border buyouts, real estate ownership, investments in listed Greek companies, and the establishment of foreign companies, subsidiaries and branches in Greece. Serafim Sotiriadis also offers assistance with international real estate transactions and acquisitions of "golden visas".

The firm operates as an organic whole, with each section and department collaborating harmoniously with every other. All people are extremely well-qualified and experienced lawyers, finance experts and business consultants with a profound and comprehensive knowledge of their respective fields. As a firm, has an excellent working knowledge of English, French, Italian and Spanish. Equipped with an all-round knowledge of the law, the firm's experts can offer sound integrated solutions and advice in legal and business issues covering Bankruptcy and Business Restructuring Law, Commercial, Civil, Corporate and Criminal Law, both in Greece and internationally. The firm was the first law firm in Greece to successfully submit and ratify a "rehabilitation agreement", which has served as a reference point for those that followed and also provides international and Greek legal and tax advice to foreign law offices and corporations concerning cross-border buyouts, real estate ownership, investments in listed Greek companies, and the establishment of foreign companies, subsidiaries and branches in Greece.

Serafim Sotiriadis & Associates law firm clients include major banks, leading construction and commercial concerns, energy companies, clothing and furniture manufacturers, shipbuilders, investment groups, craft businesses and a number of investors and funds with a Greek presence. Due to the unique nature of expertise, a number of lawyers and legal firms entrust their clients to the firm in cases relating to the areas in which they specialise.

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BAHAS, GRAMATIDIS & PARTNERS LLP



Spyros G. Alexandris, LL.M., partner of the firm Bahas, Gramatidis and Partners, leads its commercial litigation, arbitration & ADR practice. Further to that, his expertise spans across almost all fields of commercial law as well as financial criminal law.

One of the most reputable attorneys in Greece, Spyros has built an impressive record in both national and international litigation and dispute resolution projects, with impeccable results over the years. Throughout his career, Spyros has lodged and fought cases before all of the ECHR, the Court of Justice of the European Union (former ECJ) and the ICSID. Further to his active practice, Spyros also has tens of publications in both Greek and international legal journals, whereas he has also served as a member of the law drafting committee for the new legislative framework governing Partnerships (Section seven of Law 4072/2012).

Spyros is member of the Athens BAR Association as of 1983, member of the BoD and Secretary General of the Association of Greek Commercialists, member of the Editorial Board of the legal journal "Nomiko Vima" (NoB), published by the Athens BAR Association, member of the examination committee at the trainee lawyers' BAR examinations in the course of Commercial Law in 2004 and 2005, lecturer in seminars for trainee lawyers organised by the Athens Bar Association and the Centre of European Constitutional Law, on the course of Commercial Law, Lecturer in Conferences

Practice Areas

- Commercial Litigation, Arbitration & ADR
- Commercial Law
- Agency and Distribution
- Corporate Law (including M&A)
- IP Law
- Civil Law
- Financial Criminal Law
- EU Law

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THESIS LAW FIRM



George Petrakos is a founding partner of Thesis Law Firm, where he heads the European and Competition-Antitrust Department.

George Petrakos with extensive experience in EU and Competition Law, Distribution Law and Internal Market Law, has regularly advised Greek, French and international companies in relation to:

- Concession projects
- Setting-up of distribution networks
- M&As
- Concentrations

He has also filed several complaints before Greek and French Competition Authorities for violation of internal market rules.

George Petrakos has contributed to the public consultation on competition rules applicable to vertical agreements, organised by the European Commission (From 28.07.2009 to 28.09.2009).

He is a member of the Athens Bar Association, Cyprus Bar Association, Legal Skills international Business Lawyers Network and a Trademark Attorney at OHMI.

Prior to founding Thesis Law Firm, he has worked in the Competition Law and Commercial Law departments of leading law firms in Athens.

Following its evaluation at the Ecole de Formation du Barreau de Paris he has been at the Competition and Antitrust Department of the Paris Office of Orrick.

George Petrakos advised a global leading company in the aircraft and airports de-icing fluid in an antitrust case.

He advises a major Distribution Company in Electric Appliances, Headquartered in France, among others, in connection with the following matters:

- Implementation of a selective distribution network
- Implementation of Distribution and Dealerships Agreements

He has acted as member of a board of an International Italian Manufacturer of Electric Appliances (Greek subsidiary)

He advised a Greek listed company in connection to the disruption of an established commercial relationship and the termination of a Distribution Agreement.

He advised a Japanese public listed company in connection with its distribution implementation network in the EMEA and settled the disruption of the partnership with the previous Master Distributor for the region.

He advised the French Subsidiary of an American public listed company in connection with its distribution agreements in Europe and the unfair competition suffered by the acts of a Distributor.

He advises a multinational game application publisher in a Copyrights and unfair competition matter in California with regards to a multinational dispute between competitors in the mobile application ecosystem.

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DELIDAKIS & ASSOCIATES P.C.



Konstantinos Delidakis is Managing Partner of Delidakis & Associates P.C. and financial advisor with experience in management - financial consulting, tax consulting and foreign investments services. His clientele consists mainly of tech startups, retailers, real estate, institutions, construction and hospitality sector companies. He is one of the Legal Experts for the Court of Appeal of Athens on financial disputes and bankruptcy Laws, helping with his expertise and his intermediations the Court judges reach verdicts for bankruptcies and major banking indictments. He has also served as a liquidator and administrator for S.A. companies.

He is a graduate of the Economics Department of the University of Piraeus, specialised in the manufacturing sector and member of the Economic Chamber of Greece. He holds an MBA from ALBA Graduate Business School, Athens and he has graduated from MIT Sloan School of Management, finishing EPGM in Boston Massachusetts, U.S. and Kuala Lumpur, Malaysia.

Delidakis & Associates P.C. has been established in 1997 in Athens Greece and is a financial consulting firm, with highly proven record in financial projects. It offers its services to companies doing business in Greece with specialisation in foreign investments, tax audits, due diligence, M&A, double taxation issues, investment opportunities and project financing.

The firm has participated in many restructuring projects for SME in Greece and has facilitated foreign investors for acquisitions of companies and intellectual property. It offers its services in English, Greek, Russian, Chinese and Italian.

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THESIS LAW FIRM



Kloy Tsiaga, founding partner of Thesis Law Firm, is currently the Managing Partner of the firm where she heads the Public Works and Commercial & Corporate Law Departments.

With over 20 years' experience in Public Works, EU Public Procurement Law and Infrastructure Projects, Kloy Tsiaga has been advisor to leading global engineering and design consultancies and construction companies on several projects, including projects in the water and wastewater sector, in the rail, highways and transportation sector, in the ports sector, in the energy sector as well as in the health sector, projects related to residential and commercial development of properties, concessions and PPP/PFI projects.

She also has substantial experience in Commercial & Corporate Law and EU Competition Law and has regularly advised listed and non-listed companies on compliance requirements, M&As, finance and taxation issues.

Kloy Tsiaga is admitted as Lawyer in the Greek Supreme Court and is a member of the Athens Bar Association, International Bar Association and Legal Skills International Business Lawyers Network.

Kloy Tsiaga has also worked as special advisor to the Ministry of Industry, Energy and Technology in and as special advisor to the Public Company "Greek Powder & Catridge Company SA. Prior to founding Thesis Law Firm, she has worked in the Commercial & Corporate Law and Public Works departments of two law firms in Athens.

Kloy Tsiaga is also co-author of "The Greek Legislation on Public Works" (compilation of legislation in English).

Kloy Tsiaga advised WS ATKINS INTERNATIONAL LTD (UK), among others, in connection with the following projects:

- In the bidding process for the award of a Consultant Contract for the provision of Financial-Technical and Legal Consultancy services to Thessaloniki Port Authority S.A.
- Technical Consultant contract for the projects of improvement of the water supply of the capital (Evinos).
- Review of the water supply and sewerage systems' capacities for the 2004 Athens Olympics.
- Technical Consultant for supporting the project "Integrated solid waste management system at level of East Macedonia & Thrace District".
- Provision of Technical Consultancy Services for supporting the project "Construction of the 1st phase of the 2nd solid waste landfill site of Western Attica at the location Skalistiri of the Municipality of Filis.
- 7 Fire Stations PFI Project, Greece-Design, Finance, Build, Operation, Maintenance Project-Lender's Technical Adviser.
- 27 Schools PPP Project, Athens Greece-Design, Construction, Finance, Operation Project-Technical Adviser.
- Paediatrics and Oncology Hospitals PPP Project, Thessaloniki Greece-Design, Construction, Finance, Operation Project-Technical Expert.

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SZABO KELEMEN & PARTNERS



SZABÓ KELEMEN & PARTNERS



Áron Vikor, attorney and mediator, primarily practises in the labour law and commercial law areas, focusing on dispute resolution in these fields. He is specialised in elaborating various labour law structures (working order, registration systems and their data protection aspects) and handling issues arising in the area of collective labour law (e.g. negotiations with trade unions and workers' councils), as well as drafting cross-border contracts regulating multilateral commercial legal relationships. Áron's working languages are Hungarian, English and German.

Education:

- Pázmány Péter Catholic University, Budapest (Juris Doctorate, Cum Laude, 2002)
- University of Mannheim, General Studies in German law (2002)
- Commercial mediator (2011)
- Registered in the London Court of International Arbitration ("LCIA") Database of Arbitrators
- Member of the LCIA European Users' Council
- Registered arbitrator at the Vienna International Arbitral Centre
- Registered ADR practitioner at ICC

Services provided recently:

- Carrying out two simultaneous collective redundancies at the Hungarian subsidiaries of a German group producing industrial devices: drafting documentation in German, advising the employers and representing them in the negotiations with the employee's representatives, liaising with the employment centre, filing the necessary reports, etc.
- Advising clients regarding the election of work safety representatives.
- Drafting multi-employer employment contracts for managerial positions, ensuring compliance with both labour law and corporate law.
- Advising clients regarding the data protection aspects of GPS tracking of company cars, drafting the respective car policies in English and/or in Hungarian.
- Elaborating compensation structures combining salary elements based on working time and salary elements based on performance.
- Advising employers on the rules of reimbursing the expenses of commuting to work.
- Advising employers on the rules of archiving and/or shredding hard copy documents.
- Advising employers on the rules of drafting/signing employment related documents in languages other than Hungarian.
- Drafting ordinary and immediately effective notices based on various grounds, preparing mutual agreements terminating the employment.
- Representing employer in a lawsuit against the local trade union because of libellous statements published by the trade union.
- Representing employers in a wide range of labour law litigations initiated by/against current/previous employees.

Awards:

Áron Vikor has been ranked by Chambers Europe in employment law every year since 2010. In 2018, Áron was recognised by Chambers Europe as Band 2 Lawyer. The employment practice headed by him has been recommended by Legal500 since 2010.

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ANNE O'CONNELL SOLICITORS



Anne O'Connell
Solicitors



Anne O'Connell, Founder and Principal, qualified as a solicitor in 2001 specialising in Employment Law. Anne holds an LLB Degree together with Diplomas in Employment Law and International Litigation. She is also qualified as a New York Attorney.

Anne's in-depth experience in employment law from the various firms in which she has practiced has given her a high-calibre strategic and practical approach to employment law issues and it is this approach together with her focus and dedication to her clients that sets the firm apart from others.

Anne acted in the largest International case taken by Ireland to date and also acted in a European case that led to the amendment to Ireland's Constitution.

Anne was awarded 'Recommended Employment Lawyer' in Ireland by Legal500 and the firm was ranked as a top Employment Law Firm in Ireland in its first year. In 2018 Anne won the 'Client Choice Award for Employment Law in Ireland', and the 'ACQ5 Global Award for Employment & Benefits Lawyer of the Year in Ireland'.

Anne is a member of the Law Society of Ireland's Employment Law Committee and also the Employment Law Association of Ireland's Committee. She lectures and tutors extensively on employment topics at the Law Society of Ireland where she is the external examiner for the Law Society's Diploma on Employment Law. A widely published writer on employment law, Anne is co-author of the Law Society's Professional Practice Employment Law Manual and regularly appears on television and radio to be interviewed on employment law issues.

Anne O'Connell Solicitors

Anne O'Connell Solicitors was established in February 2017. It is a boutique firm specialising in Employment Law, also known as 'AOC Solicitors'. The firm was ranked as a top firm for Employment Law in Ireland by Legal500 within its first year. In 2018 it was awarded ACQ5 Global Awards for Employment & Benefits Law Firm of the Year in Ireland and Customer Law Firm of the Year (Employment & Benefits) in Ireland.

Anne O'Connell Solicitors provides a strategic approach to employment law issues. It focuses on advising its clients on the best solution to achieve their objectives while meeting their needs and business requirements. The firm also advises individual employees facing employment law disputes, particularly executives and directors.

As part of AOC Solicitors' services it places a high value on being available 24/7 (whenever its clients need them) to avoid potential claims and its clients have found such availability very helpful. AOC Solicitors also offers employers an Employment Law Hotline for a set monthly fee to enable guidance through any process without worrying about fees.

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MATHESON

Matheson



Bryan Dunne is a partner and head of the Employment Practice at Matheson. He advises on a variety of aspects of employment law, both contentious and non-contentious. This work includes preparation of senior executive service agreements and severance arrangements for international employers, defence work in contentious employment litigation matters and advising on all employment aspects of commercial transactions. He also regularly advises employers on internal grievance and disciplinary processes, with particular focus on senior executive level employees.

Bryan is a member of the Employment Lawyers Association of Ireland, and the European Employment Lawyers Association. He is also a member of American Bar Association's International Labour and Employment Law section and a co-author of the Irish Chapter for the ABA's annual publication on International Labour and Employment Law. He has also presented at numerous ABA and other events in the US and Europe and has been the European Chair of the ABA CLE teleconference training programme since 2006. Bryan has also written articles for Irish and European trade and legal publications on employment issues, and is a tutor and examiner on employment law on the Law Society's solicitor training course. He has published a chapter on International Employment and Secondment in a leading Irish employment law text, and is a regular speaker on cross border employment issues to US audiences. He is also a fluent Spanish speaker and a member of the Irish Spanish Economic Association, and advises many leading Spanish companies on employment law issues in their Irish operations.

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STUDIO LEGALE BL



The Studio Legale BL was built on the synergy of professionals with multi-faceted experiences and aptitudes in order to be able to provide clients with personalised legal and financial consulting, particularly in the areas of tax, company and civil law and in business finance.

Founded in 2008, the Studio Legale BL initiated its professional activities in Florence and, consistently with the growth strategy that characterises the team's modus operandi, can now also count on a branch in Rome and one in Milan, in order to ensure a greater presence at the centre of Italian political and economic decision-making.

The Studio Legale BL guarantees the effectiveness of the services offered through cooperation with qualified professionals and collaborators with specific skill sets, always oriented to client satisfaction, who are guided by the Partners in the choice of the most advantageous solutions in light of the contexts in which they operate.

The Legal Consulting and the financial advisory are the real core business of Studio Legale BL, the three partners are MP and Lawyer Bonifazi Francesco, Lawyer Lovadina Federico and Certified accountant and auditor Emanuele Boschi.

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LEGANCE - AVVOCATI ASSOCIATI



Daniele Geronzi co-heads the Legance Dispute Resolution practice. He has almost 20 years' experience in advising primary national and international financial institutions and corporations on complex commercial, financial, corporate and insolvency litigation. He represents clients in court and in national and international arbitration, both institutional and ad hoc.

Daniele Geronzi has gained significant expertise in financial and cross-border litigation, with a focus on derivative transactions, where he has advised clients on several leading cases, as well as on securities litigation before Courts and Agencies (Consob and Banca d'Italia).

He is expert in energy litigation, providing assistance to clients on ordinary, provisional and arbitration proceedings covering a wide range of matters, including disputes on SPA, EPC and O&M contracts and underlying guarantees.

He is expert in aviation law, where he acts for global, leading aircraft lessors on contentious and transactional matters relating to their business relationships with Italian major airlines.

Daniele Geronzi is also very active in the field of bankruptcy, insolvency and restructuring law, advising primary banking institutions, investment funds and multinational companies on some of the largest extraordinary administration, bankruptcy and composition with creditors procedures.

He successfully co-assisted a global, leading tobacco company in the first Italian class action brought by smokers.

Prior to joining Legance, Daniele Geronzi worked for a leading international firm, in both their London office and Rome office. In Rome, he headed the litigation and insolvency practices.

He was admitted to the Italian Bar in 2001 and is a Supreme Court barrister.

Daniele Geronzi is recommended in The Legal 500 (2018) as a "thorough legal professional".

Since 2015 Daniele Geronzi has been included as a band A litigator in the annual reports "The Best In Italy" by Legalcommunity, in the Finance and Energy fields.

Legance

Rigorous but flexible, our experts are open to new visions. Legance professionals express excellence without borders in legal advice, guaranteed not only by the names of its founding members but also by the professionalism and passion of all those who are a part of it.

The slender organisational model, capable of enhancing the autonomy and the high level of competence of all the firm's resources, strongly focused on client's needs, allows Legance to meet its objectives of maximum competence, timeliness and efficiency.

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IAIONE AND PARTNERS



Iaione & Partners



Gianluca Iaione is founder and General Counsel of the law firm “Iaione and partners”, as well as a foreign partner and consultant for the international law firm “Marzano Lawyers PLLC” based in Rome, Salerno and New York.

Expert in the field of company law, he is a consultant on the administrative responsibility of organisations, companies and associations pursuant to Legislative Decree 231/2001.

After his initial professional training in the nineties, enriched by having sponsored as a young prosecutor in various cases of “Tangentopoli” trials, he has collected a twenty-year experience in the field of corporate criminal law.

The assistance of companies and individuals in the field of bankruptcy, environmental and workplace safety has allowed him to be a constant reference as a consultant for organisations, companies and associations.

Always alongside the victims of crime, has defended in many cases the most important associations for the protection of victims of crime in the field of economic crime, road and medical malpractice.

He is still specialised in criminal law of modern and contemporary art, favoured in his work by the boundless passion for art itself. He has supported in important disputes concerning the sale and falsification of paintings and works of art by the greatest masters of the twentieth century. Among the vast clients field there is the patronage in criminal trials for the protection of the interests of large international companies such as Exxon Mobil Italia, the Lega Nazionale Professionisti, Exxon Mobil, Anas Spa, National Professionale League, Soc. Cons. Amalfi Coast Airport, Tirreno Port Authority but also the recent case alongside a small Italian luxury entrepreneur, assisting with an his staff him in criminal proceedings and International Civil lawsuit in a million-dollar dispute against the GIA (Gemological Institute of America), the American colossus, the best known research and classification centre for the purity and value of diamonds.

He is also the author of numerous articles in national magazines and newspapers, including Corriere della sera, Repubblica Affari e finanza, Italia Oggi and Il Sole 24 Ore.

As well as a speaker at international conferences on criminal law in the field of “White collar crimes”, he has also participated as an expert in the proposition of reform of the Italian Penal Code, in the field of “criminal law”.

He was inserted by the magazine Top Legal in the Guide to the best Italian lawyers in the field of “White collar crime” - Top legal 2013.

He was finally selected as a finalist for the “Le Fonti award” in company criminal law in the years 2015, 2016 and 2018, in the ceremony held at the Palazzo della Borsa in Milan.

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MONDINI RUSCONI STUDIO LEGALE

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Having worked as a food lawyer since the industry's infancy, Giorgio Rusconi has gained significant experience in the field of food law, assisting Italian and foreign clients with food hygiene, labelling, additives, organic farming, geographical indications/destinations of origin, packaging, and responsibilities regarding food products and within the industry.

Giorgio handles client contracts, including those for stakeholders within the food chain, ensuring regulatory compliance and advising on issues of Italian and European law.

Aware of the needs of multinational companies, Giorgio maintains close relationships with experts in different countries and provides assistance and advice on markets nationally and beyond. With relationships built over the years with these and other foreign colleagues, Giorgio helped establish FLN - Food Lawyers' Network Worldwide, in collaboration with Krell Weyland Grube, offering integrated legal services to multinationals in some 50 countries that are operating in the food industry.

To ensure that companies operating in the food industry have a wider range of services, Giorgio also works with a specialised laboratory capable of providing timely, individualized counter-analysis, as well as with a company specialising in the field of food audits.

He is the author, with Omar Cesana, of Guide to Food Law, which provides a broad and inclusive look at various aspects of food law in Italy.

In court, Giorgio handles all areas of civil litigation defense, centering on product liability and operators' obligations in the food sector. He helps clients protect their interests in disputes before authorities, and represents entrepreneurs and managers of food-related operations before the criminal court.

In 1996 Giorgio obtained a Higher Diploma in Comparative Law at the International Faculty of Comparative Law of Strasbourg (France) on a scholarship offered by the European Commission. He graduated with a degree in law from Università degli Studi di Milano, was admitted to the bar in 2000, and in 2014 he was admitted to practice before the Supreme Court of Cassation. He speaks Italian, English, and French.

The Food Law Team

Mondini Rusconi Food Law Team, coordinated by Giorgio Rusconi, is composed of Omar Cesana, Giulia Cozzolino and Lavinia Romani, well-rounded and competent professionals, with solid theoretical background and extensive experience in managing client's requests with time constraints and highly effective results.

The team offers out-of-court advice and assistance in litigation with reference to all food law-related aspects, according to the principle "from farm to fork" which has been inspiring EU policy and legislation: from human consumption to animal feed, from special food to food supplements, from genetically modified products to novel food.

STUDIO LEGALE ASSOCIATO ISOLABELLA

STUDIO ISOLABELLA



Francesco Isolabella is a criminal lawyer, partner in the law firm Studio Legale Isolabella, founded in the 1960's by his father Lodovico.

He specialises in corporate criminal law and focuses specifically on defence in and out of court and consultancy for Italian and foreign companies and physical persons, in connection with financial, banking, bankruptcy, tax, and environmental offences, as well as in publishing and medical liability.

He has acted as defence counsel for directors and officers of foreign banks and rating agencies in several nationally-relevant cases of market manipulation and bankruptcy, as well as for other financial and corporate crimes.

Francesco has also gained significant experience in the field of criminal liability for legal entities (pursuant to Law 231/01): he defended primary international Groups under trial in connection with Law 231/01 (in cases focusing, for example, on financial, corporate and international corruption offences). He is a consultant in drafting "231 Models", in internal investigation activities, and in the implementation of Compliance Programmes, also under emergency conditions.

In assisting foreign clients, he has been busy in the international implementation of criminal corporate liability regulations in their various forms (for example, USFCPA, UK Bribery Act, Italian Law 231/01, Ley Organica in Spain, etc.), drafting 231 Organisational Models applicable to foreign companies and aimed at the prevention of the risk of crime in connection with cross-border operations.

Francesco Isolabella has often lectured as keynote speaker in conferences and seminars. He is a member of the Scientific Committee of the specialisation course "Criminal Liability for Collective Entities pursuant to Law 231/01" organised by the University of Milan. He is also teaches the specialisation course "Financial Markets Law" at the University of Milan, and the Law & Business Master at the Il Sole 24 Ore Business School.

Francesco Isolabella is registered with the International Bar Association and with the American Bar Association.

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STUDIO LEGALE ASSOCIATO ISOLABELLA

STUDIO ISOLABELLA



Luigi Isolabella is a criminal lawyer, partner in the law firm Studio Legale Isolabella, founded in the 1960's by his father Lodovico.

Specialising in all of the main sectors of corporate criminal law and in criminal liability in the medical sector, Luigi Isolabella has assisted many Italian and foreign, listed and unlisted companies – including banks, insurers, investment companies and large industrial groups – in criminal trials in connection with corporate, financial, banking, insurance, bankruptcy, tax, environmental, accident-related offences and in crimes against the public administration.

He is the reference lawyer for several public and private health structures, for which he acts as consultant in court and out of court for medical malpractice and for damages to the National Health System and to the Public Administration, offering assistance both to top management and to individual professionals involved.

Luigi Isolabella has also gained significant experience in the field of liability of entities (pursuant to Law (D.Lgs.) 231/2001), both offering counsel on the drafting of “231 Models” and acting as external member in supervisory bodies.

Within these fields of expertise, Luigi Isolabella has taken part as keynote speaker in various conferences and seminars. He is a member of faculty, among other, for the Corporate Law Master of the Il Sole 24 Ore Business School, and at ABI Formazione in the “Medicine and Law” Study and Research Group. He is also a member of the Scientific Committee on various projects of the “Medical Liability” Association of the Legal (forensic and insurance) Medicine Institute of the University of Milan. Luigi Isolabella has also published several works in the field of criminal liability in the medical sector.

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STUDIO LEGALE STEFANELLI&STEFANELLI

STEFANELLI & STEFANELLI



Andrea Stefanelli is the co-founder and co-owner of the Stefanelli&Stefanelli Law Firm, and a lawyer authorised to practise before the Italian Court of Cassation. He is expert in administrative law, particularly in public contracts regarding works, supplies and services, as well as concessions and conventions.

Mr Stefanelli's services include providing legal advice for participation in public tenders, assistance in the preparation of the documents required for participation, verification of the correctness of the tender procedure, management of the litigation phase during the performance of the contract and appeal against the outcome of the tender, if it is in the interest of the client.

He believes his main strength lies in the timeliness in which he processes clients' requests. His 20 years of experience in this field allow him to be familiar with most variables and to be able to immediately give a first indicative feedback to the client.

Mr Stefanelli is a lecturer in a number of courses, seminars and masters in the field of procurement organised on national territory by organisations such as: Sole 24Ore Business School, ANIE - Confindustria, ROGA, Villa Umbra Public Administration School, F.A.R.E. (Federazione Economi e Provveditori della Sanità).

He is the author of numerous publications concerning procurement law, and collaborates regularly with trade magazines, such as "Teme", a magazine with a focus on health organisations from an administrative point of view.

The Firm

About twenty years ago the lawyers Andrea and Silvia Stefanelli gave life to the Stefanelli & Stefanelli Law Firm project by combining their expertise in procurement, healthcare and business law. The firm is steadily growing and now counts 15 professionals that work in its Bologna and Milan offices in the areas of public contracts and procurement, health law and medical devices, company law, data protection, international commercial law, distribution and retail and others.

The firm's professionals believe that legal services, as well as managing a crisis, can and should add value to the company. Legal compliance allows companies to avoid sanctions, but also to improve their corporate image and to distinguish themselves from competitors gaining competitive advantage. This is why traditional judicial assistance is complemented by the ability to collaborate in all areas of legal risk management, to enable and support business development.

The firm recently won the Legalcommunity Italian Awards 2018 as the Law Firm of the Year for administrative law in its region, Emilia Romagna.

Andrea Stefanelli
Co-founder

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STUDIO BISCOZZI NOBILI LEGALE TRIBUTARIO



**STUDIO
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legale - tributario

**Bio**

Graduated in Law cum laude in 1984 at Messina University.

Enrolled in the Register of Lawyers since 1989, qualified for representation before the Supreme Court since 2001. Joined the firm in 1992, Partner since 1998.

Expertise

Tax litigation. Assistance during the pre-litigation phase. Advice on direct and indirect taxation.

Appointed as "permanent visitor" in the tax committee of Confindustria (Italian entrepreneurs association) from 2012 to 2014.

Formerly honorary vice-prosecutor in Milan from 1989 until 1991.

Speaker in seminars, author of many articles and publications, teacher in post-graduation courses on tax matters.

Adjunct Professor at Università Cattolica del Sacro Cuore in Milan at II level Tax Law Master.

Member of the Steering Committee created by Assolombarda about "Il fisco del futuro" since December 2017. In that role he is author, among others, of "Fisco, imprese e crescita" - white book about corporate tax proposals.

Languages

Italian, English.

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TREMONTI ROMAGNOLI PICCARDI E ASSOCIATI



Giancarlo Zoppini is a practicing lawyer, specialising in tax litigation. His areas of expertise include providing assistance in tax audits, pre-litigation settlements, litigation, advance ruling proceedings, legal defence in fiscal cases and taxpayer representation in cases before the Italian Revenue Agency. In addition, he acts as counsel in criminal tax cases.

In 1991, he graduated from the University of Bologna with a degree (cum laude) in Law.

He was admitted to the Italian Bar in 1995 and the Italian Supreme Court (Corte di Cassazione) in 2007. He qualified as an Italian Accountant Auditor (Revisore Contabile) in 1996.

He has been a partner of Tremonti Romagnoli Piccardi e Associati since 2000, having joined the firm in 1993. Prior to joining Tremonti Romagnoli Piccardi e Associati, he was engaged in professional practice with another leading Italian firm. He also previously served as an officer in full permanent service with the Italian Tax Police, where he was engaged in tax and criminal matters.

The Firm

Tremonti Romagnoli Piccardi e Associati is a leading Italian tax law firm, founded in the early '80s by Professor Giulio Tremonti, former Italian Minister of Finance. The firm is composed of a large team of highly skilled tax professionals working out of the Milan and Rome offices.

The firm provides domestic and international clients, from both the industrial and the financial sectors, as well as individuals, with a wide range of tax advisory services and assists them in all pre-litigation and court proceedings in relation to every area of tax law.

The firm's professionals specialise in the fields of corporate and group taxation, M&A, group reorganisations, private equity, securitisation, structured finance and debt restructuring, management of non-performing loans, real estate investment, transfer pricing, wealth management and individual taxation matters.

In 2013, in order to enhance its capacity to provide clients with multidisciplinary advice on a global scale, the firm entered into a best friendship agreement with the international law firm Shearman and Sterling LLP.

Over the years, the firm has won numerous Italian and international awards, most recently being named Italy Tax Firm of the Year 2018 at the International Tax Review European Tax Awards.

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WIES & HERTZOG



Wies & Hertzog is located in the heart of the city of Luxembourg, offering a wide range of legal services to a wide range of clients. The firm's goal is to fulfil consultancy, assistance and defence missions for both natural and legal persons in all spheres of public and private law.

Its experts maintain thorough knowledge of modern procedures, contracts and any other commitment to third parties. The knowledge of applicable laws, the latest changes made and their interpretation by the Courts and Tribunals is essential to decide the opportunity and the chances of success of any legal action that you propose to carry out.

Associate lawyer Frank Wies also provides assistance in negotiations and/or transactions by seeking – he notes – “the solutions best suited to your situation, and, if necessary, to draft the acts by which you engage, whether in your daily life (residential leases, credits...) or in your professional activity (contracts and acts of commerce ...). A defence before all jurisdictions (civil, criminal, administrative or social), in first instance and on appeal, whether as a victim or defendant, whether you are attracted to a jurisdiction or you want to introduce yourself an action.”

Frank Wies – CV

- He graduated in law from the University of Liège (B) in June 1998 and took further courses in Luxembourg law until he was sworn in at the Bar in Diekirch in April 1999;
- He first worked in the firm URBANY until March 2002, to establish himself after that date;
- In addition to his professional activities, he is involved in the promotion and defence of human rights at Amnesty International Luxembourg and Lëtzebuurger Flüchtlingsrot;
- Elected member of the Council of the Bar Association of Luxembourg for the 2013 – 2014 judicial year;
- He also acts as an adviser to various associations, has hosted the programme “Recht zu Lëtzebuerg” on public radio (FM 100.7) and acts as a lecturer for the national school of firefighters;
- Maître WIES will correspond with you in Luxembourgish, German, French and English;
- His areas of expertise: administrative law, foreigners' law, criminal law, civil law, commercial law, labour law.

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**Alexis Marquet's academic background is:**

- 2008-2009: Master in Business Law at the University Nice Sophia - Antipolis
Study dissertation theme « Globalisation of the law and the Principality of Monaco »
- December 1998: Graduation Year : Certificate of Lawyer Profession in the Principality of Monaco
- 1997-1998: Master in Law at the University Nice Sophia- Antipolis (mention: Judiciary Careers)
- 1994-1997: Licence in Law at the University Nice Sophia-Antipolis

Alexis Marquet's professional and ordinal background is:

- Admitted to MONACO Bar since 1998;
- Former President of the MONACO Bar association from 2015 to 2017;
- Former member of the MONACO Bar association from 2013 to 2015 as Trustee-rapporteur;
- Partner within KARCZAG-MENCARELLI and MARQUET Law Office from 2007 to 2013;
- Founder and Sole partner of ETUDE MARQUET Law Office since 2014;

Alexis Marquet is also involved in several activities as :

- Training courses in social law in Monaco regarding the « Diplôme Universitaire de Droit social monégasque »;
- Master II « Private law and criminal sciences »:
« An introduction to the Monegasque Social Law »
- Member of Rotary Club in Monaco since 2005, tasked in 2009 to a humanitarian organization in Burkina Faso
- Lecture delivered on the 1st of June 2010 before the Rotary Club -
Main theme: « Philosophical schools in Ancient Greece »
- Since December 2010 : Deputee Member in the name of the Principality of Monaco alongside the European Commission against Racism and Intolerance –ECRI (body of the Council of Europe);
- Member of Monaco Economic Board.

Alexis Marquet wrote two publications that can be found on his website:

- « Updates on the globalization of business and financial law, the legislation of the Principality of Monaco, and the role of the State. », in *Revue de Droit Monégasque*, 2011-2012;
- « Monegasque lawyers, history, values and traditions », Speech held on the occasion of the Solemn Hearing of the Court on the 1st of October 2015.

Alexis MARQUET is able to work in different foreign languages such as French, English and Italian.

Alexis Marquet
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MARGETSON LAWYERS



Margetson Lawyers work in the areas of Offshore Energy, (machine) construction, shipbuilding and commercial law.

In these areas, they advise their clients on all types of contracts (e.g. Design and Build, EPCI, installation contracts, charter parties, pre-bid agreements, joint venture agreements etc. etc.). Margetson lawyers have a vast amount of litigation experience, both in courts and in arbitration.

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FDJ | ADVOCATEN



Martijn Fleers is a lawyer specialised in administrative law with an emphasis on environmental law. He regularly advises and litigates on spatial (re) developments. This could include zoning plans, environmental permits, environmental issues, planning damage and enforcement procedures (administrative coercion and an order subject to a penalty).

Martijn acts for private parties, including project developers, real estate investors, catering establishments, landowners and private individuals, but also for clients with social interests, including healthcare organisations and municipalities.

In matters with real estate aspects, such as renting / leasing company and office space and buying / selling real estate, Martijn works closely with Tom van Dijk and Eelco de Jongh.

Martijn has been a lawyer since 2000. He is also a member of the advisory committee on objections of the municipality of Delft. Between 1997 and 2000 he worked as a parliamentary assistant in the House of Representatives and the European Parliament. During his studies he did an internship at the United Nations in New York.

FDJ Advocaten

FDJ Advocaten is a specialist firm in the field of civil real estate and procedural law and spatial administrative law. You can think of buying, renting, real estate, zoning plans, environmental permits, environmental issues and administrative enforcement procedures. We act for entrepreneurs, governments, healthcare organisations and private individuals, whether they are negotiating, advising, mediating or litigating.

The specialists at FDJ Advocaten have (more than) 15 years of experience as a lawyer and have worked for reputable offices. We are driven, involved, goal-oriented and are well attuned by a common background. That's why we have a lot to offer you.

Environmental Law

FDJ Advocaten has special expertise in the field of environmental law, including zoning plans, environmental permits (such as building permits and exemptions) and enforcement procedures. In doing so, not only the administrative law aspects are considered, but also attention is paid to private law opportunities and limitations. In the current economic climate, it is very important for the development of building projects that a realistic assessment of opportunities and risks is made with knowledge. FDJ Advocaten is happy to assist you.

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FDJ ADVOCATEN

FDJ | ADVOCATEN



Tom van Dijk
Owner
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Tom van Dijk specialises in advising and litigating in the area of civil real estate law in a broad sense. The emphasis here is on area development, construction projects and the purchase and rental of real estate.

Tom is an expert in the field of tenancy law (VHA education, 2007) and regularly lectures in this area. For the Order of Lawyers he developed the option box Koop. He is the author of the book 'Elektronische aanbesteding'.

His clients include governments, healthcare organisations, private real estate investors, brokers and private individuals. Tom has been a lawyer since 2001 and worked for more than 11 years at the office of the State Attorney. He is driven and results-oriented, with quality and solution-oriented being paramount.

FDJ Advocaten

FDJ Advocaten is a specialist firm in the field of civil real estate and procedural law and spatial administrative law. You can think of buying, renting, real estate, zoning plans, environmental permits, environmental issues and administrative enforcement procedures. We act for entrepreneurs, governments, healthcare organisations and private individuals, whether they are negotiating, advising, mediating or litigating.

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ABCOR



Abcor is a full service design and trademark agency, founded in 2007 and specialised in legal advice on the protection of Intellectual Property rights. We aim to provide short, clear-cut and practical advice. Besides the legal side of a case, we also focus on other business aspects such as marketing, social media and consequences for product launches.

We are Certified European Trademark & Design attorneys, most of which have previously worked in-house in corporate environments (such as advertising, fast moving consumer goods, ICT and pharmaceuticals) therefore our approach is more business oriented, practical and hence understandable for our clients.

Abcor provides a wide range of services in the area of goodwill protection. Primary activities are: strategical advice related to the use and protection of trademarks, designs, internet, social media, domain names, online counterfeit and copyright.

We strive to share our skills and experience with clients. For this reason a quarterly newsletter is being sent out to our clients and agents, we keep a weblog and frequently publish articles and editorials in the media. Furthermore, our attorneys regularly teach courses for the Benelux Association for Trademark and Design Rights, Universities of Applied Sciences and Chambers of Commerce.

Abcor is an independent Dutch office working worldwide together with our extensive national and international network of IP specialists. This way we can provide the best possible solution in the most economical way.

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SIGNIFY

signify



Peter is an intellectual property prosecution specialist in the broadest sense. Experienced in portfolio management as well as all legal matters surrounding soft IP, he is extremely well-versed in Benelux and European opposition proceedings, IP due diligence, trademark searching and trademark enforcement. For his foreign clients, he also handles a considerable amount of customs matters and general IP infringement cases.

Peter has been responsible for the IP portfolios of some of the largest and most well-known brands in the field of multimedia & entertainment, FMCG and fashion industries. This experience has given him a unique business insight, which has proven invaluable when assisting his diverse clients in setting-up new and well-balanced IP portfolios. Working for these global brands has also given him the chance to become an expert in design law and on all other legal issues relating to the protection of design and packaging.

By his clients and peers, Peter is described as an attorney who is both highly knowledgeable and very approachable. His business clients especially like how he is able to use his extensive experience to build IP rights which deliver the best return on investment for their companies.

As a self-described "IP-aficionado", Peter is a prolific writer on all matters IP and he enjoys teaching on the subject of EUIPO Opposition and Cancellation Proceedings as a guest lecturer at the University of Amsterdam. Further teaching experience includes tutorships at the Netherlands Chamber of Commerce, the Dutch Bar Association Education Program and the professional training program for Benelux trademark and design attorneys (BBMM).

Before establishing Signify, Peter was a senior partner at a one of the Netherlands' largest trademark and patent agencies. Peter is fluent in English and has a good working knowledge of German and French. He is a certified Benelux and European Trademark Attorney and an active member of various professional organisations, such as BMM, the International Trademark Association (INTA), AIPPI and the Pharmaceutical Trade Marks Group (PTMG).

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PATPOL LEGAL



Patpol Legal derives directly from the structures of the Patpol Intellectual Property law firm, which for over 50 years has been providing services to Polish and international clients in IP protection area. Patpol Legal consists of a team of specialists composed of the existing employees of the legal department of the Patpol Intellectual Property law firm extended by experts from other fields.

Patpol Legal has been operating since 2018 and provides legal services in field of intellectual property, taxes, commercial and corporate law.

Patpol Legal's areas of expertise include:

- Intellectual property law
- Unfair competition
- Litigation
- Real estate law
- Commercial law
- Labour law
- Tax advisory
- Investment processes

The Managing Partner of Patpol Legal is Dariusz Piróg, an advocate with over 10 years of experience. He specialises in intellectual property law, unfair competition and litigation.

Having vast knowledge in the field of intellectual property, he successfully advises clients in cases concerning IP enforcement and prosecution, including trademark infringement litigation, cases relating to custom seizures of counterfeit goods, cases requiring obtaining court-security of claims, information and documents, patent protection, combating unfair competition, and disputes regarding internet domain names.

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ABV ADVOGADOS (ALVES, BOTELHO, VARELA & ASSOCIADOS)

ABVADVOGADOS | ALVES, BOTELHO,
VARELA & ASSOCIADOS
Sociedade de Advogados R.L. | Law firm



António Paula Varela is the founding partner of ABV ADVOGADOS. He holds a graduate Law degree (1992) and a post-graduate degree in European Law (1994). He also has a Tax Law specialisation degree (2002) and a post-graduation qualification in American and International Law from the Institute for International and Comparative Law (Dallas, USA, 2007).

António is admitted by the Portuguese Bar Association since 1995.

António started his career as an associate lawyer at the Portuguese law Firm “ML - Morais Leitão, Galvão Teles &, Soares da Silva” (1992). From 1996 to 2002, he acted as the head of legal affairs for the real estate department of a major Portuguese retailer company, where he acquired relevant experience on property and commercial legal matters. In 2002 he started his own law office. At this stage, António had a multidisciplinary practice, essentially on commercial, corporate and real estate matters, advising Portuguese and international companies on their legal affairs in Portugal and cross-board operations.

António founded ABV ADVOGADOS, a client focused Portuguese law firm highly specialised in corporate, commercial, real estate and tax law, in 2011. The firm has also recently become very active in advising international private clients in Portugal.

António and his team have been providing legal assistance on complex corporate and commercial operation to many individuals and companies, including incorporation and reorganisation of companies and groups of companies, establishment of branches, shareholders agreements, mergers and acquisitions, joint ventures and on commercial contracts of the most varied nature. Besides the firm’s activity in Portugal, António has also advised international companies in the Portuguese Speaking African countries, including Angola, Cape Verde and Mozambique, especially in matters related with oil & gas.

The firm’s recent awards include “Portuguese Boutique Commercial Law Firm of the Year” for 2017 and 2018, and “Most Outstanding Business Development Law Firm – 2018 Portugal”.

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A.G. DA CUNHA FERREIRA, LDA



A.G. DA CUNHA FERREIRA LDA is an Intellectual Property Office the services of which aim at the maintenance, the surveillance and the defence of the Intellectual Property rights.

These rights are namely, Patents of Invention, Utility Models or Designs, Trademarks and other distinctive commercial signs, Copyright, Designations of Origin and Geographical Indications, New Plant Varieties and Domain Names.

We provide a wide and varied range of Intellectual Property services based on the most modern technologies.

We provide services to our clients in 52 countries, through specialised correspondents.

We have a very significant number of clients working with our office for more than a hundred years.

Our long experience of over more 139 years justifies our clients continued trust.

A.G. da Cunha Ferreira has been indicated by the publication MANAGING INTELLECTUAL PROPERTY, as one of the three best Intellectual Property Offices in Portugal, being considered as one of the Top Tier and is also considered as a PME leader on a Portuguese level.

We are members of several domestic and international organisations related to Intellectual Property.

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ABPA



António Borges Pires was born on 2nd November 1962. He graduated in Law from the “Universidade Católica Portuguesa” and holds a Master’s Degree in Law from the “Universidade Lusíada de Lisboa” with a thesis on “A Concordata – Uma providência de recuperação de empresas” (“Concordata” – A measure for Runaround Management).

He was a lecturer in Civil and Commercial Law at the “Universidade Lusíada de Lisboa” and teaches Contract Law and Company Law for post-graduate degrees. He has presented papers and participated in various national and international conferences.

He is founding and naming partner of ABPA and has been registered in the “Ordem dos Advogados” since 1988, and is a member of APODIT (Labour Law Portuguese Association) and the AIDA (Association International du Droit de l’Assurances).

Specialist areas: Labour Law; Commercial and Company Law; Insurance Law; Civil Law and Commercial Litigation.

He was a member of the High Judges Council (2011-2016).

ABPA

ABPA is a law firm having its origin in the long lasting experience of more than 20 years of close common working of its partners.

They added to that experience the nerve and capacity to innovate of younger lawyers that gladly accepted to share this constant and renovated challenge that is the practice of law and legal support in the 21st Century.

The experience, knowledge and willingness to innovate are brought together in order to provide law practice characterised by rigour, pragmatism and competence.

ABPA is an independent law firm that stakes in the quality of the services rendered by all its members and in preventive consultative advocacy, through a constant, effective and strong relation with clients.

For all these reasons, we are proud of the loyalty of all our clients. In ABPA we enjoy our work and our work is limited to law practice.

ABPA is able to swiftly and efficiently reply to their clients in all legal matters, through its team of partners, associates and collaborators and, in certain very specific areas, prestigious specialists, particularly Law Professors.

The firm provides labour law services in relation to: labour disputes; contracting; termination of labour agreements and negotiation in the case of individual or collective disputes.

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CMS CAMERON MCKENNA NABARRO OLSWANG LLP



Varinia Radu is Head of Oil & Gas in Central Eastern Europe, and Deputy Head of the CEE Energy Projects and Construction Practice Group.

Based in Bucharest, Varinia has over fifteen years' international experience and her practice focuses on the oil & gas, electricity and mineral resources sectors.

She has advised on some of the largest and most innovative oil & gas deals in Romania in recent years, and was involved in the drafting of a number of important legislative initiatives in the energy sector. Varinia also contributed to the set up and development of key industry associations such as the Romanian Petroleum Exploration and Production Companies Association, where she serves as a Board Member.

Varinia has been active in the Romanian energy market through the beginning of market liberalisation and the establishing of a new regulatory framework in preparation for Romania joining the EU (early 2000s). During her career to date, she has assisted clients in successful applications in public bids for over 20 O&G concessions in Romania and has advised more than half of the active license holders on the market, as well as successfully advising the largest onshore M&A deals in the market.

Varinia advises an impressive roster of clients from small independents to multinationals (service and equipment providers, engineering, project management and construction companies working in the sector) on a wide range of issues relating to the energy sector, including licensing, trading, privatisations, public acquisitions, turnkey projects for energy production facilities for conventional and renewable energy, joint-ventures, petroleum and mining concessions, development of mature oil and gas assets in Romania, farm-out agreements, M&A financing transactions, tax, procurement, environment, disputes and competition related to the oil and gas business.

Prior to joining CMS, Varinia was Managing Partner of RVR Energy, a boutique energy law firm in Romania, which she founded in 2004.

Education

2010 – Executive Course: 'Leading and Negotiating', Harvard Kennedy School, Harvard University, Cambridge, USA

2010 – MBA, University of Chicago (Booth School of Business), Chicago, USA

2005 – MA in Petroleum Management, Ploiesti University of Oil and Gas, Romania

2003 – MA in International Relations, National School of Political and Administrative Studies (SNSPA), Romania

2001 – Law degree, Babes-Bolyai University, Cluj-Napoca, Romania

Memberships

Member of the Board, Romanian Petroleum Exploration and Production Companies Association; Member, Association of International Petroleum Negotiators; Member, Balkan and Black Sea Petroleum Association; Member, SIPG (Oil & Gas Engineers Society); Member Romanian Committee, World Energy Council.

**Varinia Radu
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UBLaw



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Work experience in the legal profession — 10 years (since 2007).

Yuri Morozov's expertise is focused on protection of Russian and foreign businesses in the areas of economics, foreign economic activities, and representation of companies in labour disputes, and he is an expert in aviation law. He has spoken on aviation law at several industry conferences. Since 2012, he has worked as a lawyer for the largest Russian airline.

Yuri has successfully settled the following disputes: Advisory services for a major foreign airline on VAT payment, VAT exemption in several Russian regional airports.

Preparation of opinions on the arrangement of conditions for the VAT credit. Advice on aeronautical fees. Reduction of aeronautical fees by 20% through high-volume legal work with the Ministry of Transport of the Russian Federation and Rosaviatsia. He has won numerous tax cases in Russian commercial courts. Reversal of tax authorities' resolutions on taxes, penalties and fines levied on a foreign airline. Reversal of the Pension Fund's resolutions on bringing a major fashion company to responsibility for breaking the law. Representation of a major energy company before the International Commercial Arbitration Court at the Russian Federation Chamber of Commerce and Industry.

UBLaw

UBLaw is an international full-service law firm which combines in-depth legal knowledge, practical experience and personalised attention to clients.

UBLaw provides world-class legal services. Our reputation and outstanding experience are recognised by the international rating Legal 500.

UBLaw provides comprehensive legal services based on commercial realism tailored to each client.

Effectiveness is the basic principle of UBLaw. We always offer clients several alternative solutions, so that the most appropriate option can be chosen. For tackling complex assignments, a working group of experts with different competencies is created to cover all the specifics of a case.

We respond to our clients' needs promptly, providing timely services, and strive to develop a long-term relationship with each client based on mutual trust and thorough understanding of clients' unique business operations.

Aviation Law

One of the areas that UBLaw experts practice is assistance to airlines.

Yuri Morozov is head of the division responsible for providing assistance to airlines. Yuri and his team have implemented a number of major projects for domestic and international airlines in Russia.

Working as the airlines' representatives, UBLaw's specialists ensure the continuous operation of the client's company by assuming all legal aspects of its activity, ranging from responses to passenger claims to interacting with government authorities.



Korpus Prava was established by Artem Paleev in 2003 in Moscow as a tax law boutique firm and has been developed as a full-service law firm. Today Korpus Prava is the only Russian law firm with offices in Cyprus, Malta, Hong Kong and Latvia – all managed on the ‘one-firm’ principle. Building its own international network of local lawyers and firms means the firm stays independent and strictly client-oriented.

Among clients of Korpus Prava are international companies with business interests in Russia, medium-sized and large Russian entities, banks and other financial institutions and individual clients.

Since 2004 Korpus Prava in co-operation with Kutafin Law University has published quarterly journal on tax and law named “Korpus Prava.Analytics” available online from iBooks and GoodlePlay and in hard copy as well.

Areas of practice and services

Tax and Legal Practice: the flagship of consulting for Korpus Prava lies in tax and corporate consulting. From the organisation’s point of view, the priority areas of legal and tax practice are subscriber-based consulting service and project consulting, which includes such services as financial and legal review, transfer pricing, tax and legal activity review, tax planning, support of capital and estate transactions and business restructuring.

Corporate (Fiduciary) Services: experts in corporate practice have an 11-year experience in participating in projects on creation and administering investment funds in various jurisdictions: Cayman Islands, Jersey, Hong Kong, Luxemburg, etc. When implementing the projects on investment fund creation, Korpus Prava working with leading international banks (Royal Bank of Scotland, J. P. Morgan) and administrators (Custom House, APEX, etc.). Korpus Prava does not just perform the function of the fund creator; it also further supervises fund activities as a legal adviser.

Audit Practice: audit of financial statements made in accordance with the RAS and IFRS (both individual ones and consolidated ones).

Korpus Prava Private Wealth: as a result of long-standing cooperation with Private Banking subdivisions of leading private banks of Russia and Europe, company created a practice specialising in legal and tax support of individual clients. Korpus Prava Private Wealth team works in close cooperation with experts from other practices in all company offices. Company service is provided both on the project basis (support of purchase transactions or sale of assets, investment structuring), and on the subscription basis.

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Artem Usov joined Vasiliev Klein Usov in 2017. He practices Russian law in the areas of corporate and business structuring, dispute resolution, taxation, and labour matters and assists international companies in finding legal advantages in the areas of his expertise. Being one of the name partners of the firm, Mr Usov adds a unique approach to solving clients' issues and accommodating clients' needs. For more than 10 years, he has worked as a partner at Hellevig, Klein & Usov and Awara Law. He was one of the co-founders of Hellevig, Klein & Usov in 2005.

Mr Usov is an expert in structuring complex venture capital transactions including, inter alia, establishing corporate structures and contract arrangements for start-up projects and advising his clients on exit strategies and providing comprehensive legal support in mergers and acquisitions.

Mr Usov's educational background is from New York University School of Law and Tax Academy of the Russian Federation. He is a frequent speaker at events and also is an author of legal articles and books. He is a native Russian speaker and is fluent in English.

Vasiliev Klein Usov

Vasiliev Klein Usov provides Western-compliant legal advice that empowers clients to achieve their business goals and maximise shareholder value. The firm strives to help clients understand in the first instance their company's business needs and try to provide a customised legal road map that is at the same time most cost effective both in legal consulting terms as well as business resources; while meeting global and local compliance laws and norms.

The firm advises on all the aspects of VC investment and exit strategies. It assists companies with: legal due diligences, technical due diligences, financial audits (through its partner companies), drafting relevant term sheets, shareholders' agreements, share purchase agreements, closing documents, etc., and relevant filings.

The firm is the successor of Podolsky, Vasiliev & Klein and was created after Mr Usov joined the firm in 2017. Vasiliev Klein Usov serves the Russian cities of Moscow (Headquarters), St Petersburg and Chelyabinsk; and the Israeli city of Rehovot. The firm's lawyers have been practicing Russian law since 1995 and know what it is like to work in Russia's fast changing legal climate and with diversified clients' needs. The firm operates in close cooperation with Alinga Group. It is also a member of the international association of law firms IBLC.

DIGBY BROWN SOLICITORS



Mark Gibson, Product Liability Expert and Head of Foreign & Travel Department

Mark is the Head of both the Foreign & Travel and Product Liability departments. He specialises in workplace, road traffic, product liability and personal injury litigation either in Scotland or abroad. He is also experienced in pursuing damages for the relatives of fatal accident victims.

Mark is accredited by the Law Society of Scotland as a Specialist in Personal Injury Law, as a Senior Litigator by the Association of Personal Injury Lawyers (APIL), he is a member of the Pan European Organisation of Personal Injury Lawyers ("PEOPIL") and is Governor of the American Association for Justice ("AAJ").

Team Information

Digby Brown is the largest specialist personal injury practice in Scotland, working exclusively for pursuers.

Digby Brown is the only firm in Scotland ranked as a top tier firm in both Legal 500 and Chambers & Partners. The firm was also awarded "Firm of the Year" at the 2018 Scott & Co. Legal Awards.

The firm has seven offices covering the whole country - Glasgow, Edinburgh, Dundee, Inverness, Aberdeen, Kirkcaldy and Ayr.

Our legal staff are personal injury lawyers who specialise in specific areas of personal injury work, becoming experts in their area. This legal expertise and the level we operate at in terms of quality and scale means we operate at a different level in Scotland.

The firm's Personal Injury practice is split into ten specialist departments:

- Serious Injury for brain and spinal injuries
- Injury Litigation for road traffic accidents and accidents at work
- Foreign & Travel including dedicated Polish, French, Italian, Romanian, German and Spanish speakers
- Cycling
- Motorcycle
- Criminal Injuries and Non-Accidental (Abuse)
- Industrial Disease
- Network
- Clinical Negligence
- Product Liability

Each department deals with claims based on the nature of accident, type of injury or whether the client was injured while living and working in Scotland or abroad.

In addition, the firm operates the Compensate Personal Injury Network with more than 500 members across Scotland and England. These are other law firms who recognise our expertise in personal injury, and choose to refer cases to Digby Brown to ensure their clients receive the best possible outcome.

Mark Gibson

**Partner, Head of Foreign & Travel
and Head of Product Liability**

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BOBIČ LAW FIRM



BOBIČ
Odvetniška pisarna



Marko Bobič graduated at the Faculty of Law in Ljubljana. During his studies, he also participated in numerous extra-curricular activities, actively pursued sports activities and successfully completed a course focusing on the Basics of German Law at the Faculty of Law of the Humboldt-Universität zu Berlin and a student-exchange programme at the Faculty of Law in Seville, Spain. During his final year, Mr Bobič worked at the Secretariat-General of the Government of the Republic of Slovenia, which was in charge of running Slovenia's Presidency of the Council of the European Union.

After completing his studies, Mr Bobič immediately started working as an Attorney-at-Law. He completed his pupillage/apprenticeship and subsequently worked as a prospective entrant in one of the most renowned law firms in Ljubljana. During this period, he also completed his judicial traineeship at the Ljubljana Higher Court and passed the Administrative Procedure Exam. After passing the Bar Exam, he continued to work at the law firm as a prospective entrant and later enrolled in a post-graduate course in the United Kingdom, where he obtained his Master of Laws in the field of Competition Law (LL.M.) at the University College London UCL.

During his professional career, Mr Bobič focused mainly on civil and commercial law, but he also possesses vast experience in tort actions and proceedings for damages, and in providing legal representation of clients before courts and similar bodies. He represented and provided counsel to numerous well-known Slovene and foreign companies. When necessary, he also cooperates with foreign law firms. He regularly publishes expert papers and participate in professional training courses and various workshops, where he also frequently gives lectures and talks.

Apart from Slovene, Mr Bobič is also fluent in English, German, Croatian and Serbian languages.

Bobič Law Firm

Mr Bobič established the Bobič Law Firm with a view of providing his clients with a comprehensive array of legal services in selected areas of expertise. The Bobič Law Firm is renowned for its fast response, a professional approach tailored to the needs of individual clients and a line of reasoning which is oriented towards achieving clients' business objectives.

Together with its network of external partners, who are qualified to cover different fields of expertise, such as the financial and tax issues, the Bobič Law Firm provides legal counsel to individuals and legal entities in all areas of their activities. It has thus earned the trust of many Slovene and foreign clients.

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Alberto Campo is a co-founder and partner of Evergreen Legal and is the partner responsible for banking & finance and restructuring & insolvency.

He has 18 years of experience in financing operations and debt restructuring, including among his clients the main financial entities that operate in Spain as well as institutional investors and large corporate clients from diverse sectors, both Spanish and foreign.

During all the years since 2011, Alberto's career has been distinguished by Best Lawyers® in the practices of Projects, Public Finance and Banking & Finance, including the honour of being distinguished as "2014 Best Lawyer of the Year" in Spain for the practice of Projects, and as "2015 Best Lawyer of the Year" for the practice of Public Finance. He has been also awarded by ILO's Client Choice Awards 2018 as exclusive winner of the Banking category in Spain.

Alberto develops his practice in all types of financing operations, especially with an international component, advising both companies and financiers in operations of: real estate finance, in particular of shopping centres, hotels and logistics centres; project financing, in particular energy and infrastructure projects; corporate financing and acquisitions (corporate finance); asset financing; asset securitisations; and OTC financial derivatives.

In recent years, in addition to his advice on origination operations, Alberto has advised Sareb, financial institutions and institutional investors in debt refinancing and restructuring operations, as well as in distressed investment strategies (eg purchase of NPLs and financing lines) in pre-insolvency and insolvency offices of accredited companies).

Alberto's notable projects include advising MásMóvil Ibercom in the different acquisition financing operations (leveraged finance) of 100% of the share capital of Yoigo (fourth mobile telecommunications operator in Spain), and of the Pepephone group (largest independent virtual mobile operator or MVNO in the market), including the subscription of a syndicated loan with national and international financial institutions of reference and the issuance of a convertible bond with one of the largest private equity funds in the US, as well as several refinancing transactions carried out since June 2016.

In other significant projects, Alberto is advising Sareb and its four servicers (Altamira, Haya Real Estate, Solvia and Servihabit) in the sale of several portfolios of NPLs and PLs granted to important companies in the real estate sector, as well as in the purchase and sale of individual loans, since 2015 to present. He also recently advised Merlin Properties and Grupo Alonso as sponsors under the debt refinancing of the shopping centre "TresAguas" in the region of Madrid, with CaixaBank and Bankinter acting as senior lenders (October 2018).

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CHABANEIX ABOGADOS



Founded in 2006, our firm is based on a deep commitment to criminal law. Each of its members and associates (lawyers, partners in Spain and abroad, experts...) is dedicated exclusively to this branch of law.

This passion ensures that our work is performed to the highest standards.

As a result of this professional approach, we certify that 100% of our experience has been gained from national and international criminal and correctional proceedings.

Our philosophy is to work together, to submit the same file to several opinions and insights in order to finally choose the best strategy. With this method, there is no mistake. Rather, we have turned our passion, experience, and expertise into real science with the sole purpose of ensuring the success of our clients.

Experts in Spanish criminal law

We are committed to the best interest of our clients, involved in any offense under the Criminal Code, with a specialised expertise in:

- Offenses against property (Theft, fraud, embezzlement...)
- Offenses against persons (Offenses involving harm to physical or mental health, homicide, and murder.)
- Offenses against public health (Drug trafficking and other types of illegal actions against public health that are considered offenses in Spain.)
- Criminal business and corporate law (Forgery, misuse of company assets, tax fraud, etc.)

Founder Advocate, Luis Chabaneix

Luis Chabaneix graduated in the dual degree of Hispanic-French Law at the prestigious university of Paris X Nanterre.

Master in Financial and Taxation Law in Garrigues Study Center, in agreement with the Carlos III University in Madrid.

He is also the advisory lawyer at the Embassy and Consulate of France in Madrid and the recommended lawyer by the Embassies of the United States of America, Canada and Belgium.

Awarded in 2014 as "Caballero de la Orden del Mérito", due to the remarkable work accomplished in the Spanish Criminal field.

He has intervened as a lawyer in almost all the Spanish cities in every kind of criminal procedures, with significant relevance in the Audiencia Nacional.

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Founder

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RUBIO & ASOCIADOS



Dr D. Jose Vicente Rubio Eire is a doctor in international law.

Before becoming a lawyer he worked as a public prosecutor in Cadiz. Following this he worked as a Magistrate at the "Tribunal Superior de Justicia de Málaga" - one of the highest courts in Andalusia.

In 2010 he founded RUBIO & ASOCIADOS, a multidisciplinary international law firm and engineers firm, as a lawyer. Today, the firm's most important offices are located in Madrid, Algeciras, and Rome.

The firm has correspondents and associates in Italy and Switzerland. It aims to provide legal advice focused on a personalised attorney-client relationship, with the highest level of organisation, to meet successfully its client's interests. One of the objectives of the firm is to establish contacts and facilitate its clients' relations with third countries. Thus its founding members and associates have extensive experience in trade, banking and international finances to facilitate and guide the international projects of its customers.

Dr Vicente is inscribed as a Lawyer in Spain and in Italy, and is a member of STEP in Zug (Switzerland). He is fluent in English, French and Italian.

His specialty is mercantile law and criminal law related with mercantile law. His clients include the Lebanon Embassy in Spain and the Italian Consulate in Madrid. He is frequently involved in arbitrages at the ICC in Paris.

Dr Vicente has written around 15 law articles in the most important Spanish law magazines and is a frequent lecturer.

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ADVOKATFIRMAN SWEGER & BOSTRÖM KB

ADVOKATFIRMAN SWEGER & BOSTRÖM

Svensk och internationell familjerätt



Minna Boström
Partner

Minna Boström received her Master of Laws from Stockholm University in 2007.

Minna Boström has practised at Advokatfirman Sweger AB, (later Sweger & Boström KB) since 2007, becoming a member of the Swedish Bar Association in September 2012.

Minna Boström practises within all the firm's areas of law.

Advokatfirman Sweger & Boström KB

Advokatfirman Sweger & Boström KB is a modern law firm with a personal touch, specialising in Swedish family law, as well as international civil and family law, criminal cases and social legislation. The firm has an extensive experience and a very high level of expertise in these practice areas.

Nine law graduates practise at our firm – Lawyer Ia Sveger, Lawyer Minna Boström, Lawyer Linda Reynolds, Lawyer Lotta Arnborger, Lawyer Theres Lindberg, Master of Laws Nicole Smith, Master of Laws Elsa Karlefors and Master of Laws Mathilda Göransson and Master of Laws Maria Sandén. Our secretary may be contacted at kontakt@sblaw.se or by phone.

We have pleasant office premises located at Riddargatan 16 in Stockholm, close both to the metro (Östermalmstorg) and bus services.

Family Law

Advokatfirman Sweger & Boström KB assists clients and offers advice in matters including:

- Adoption
- Inheritance law
- Hague Conventions cases / Children's domicile
- Divorce - Division of matrimonial property-winding-up
- Estate administration
- Paternity issues
- International civil and family law
- Cohabitation, cohabitation agreements and dissolution of cohabitation relationships
- Right of access to children
- Maintenance allowance to a spouse or child
- Preparation of wills, pre-nuptial agreements, deeds of gift etc.
- Custody disputes

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Gilles Thieffry is an international finance and business lawyer with 30 years experience. He has been a partner in major law firms and is a specialist in structured finance and commodity finance, with experience in the oil industry. He is an independent non-executive director of companies (both listed and not listed) and has recognised academic achievements.

QUALIFICATIONS

- Solicitor, Law Society of England and Wales
- Attorney and counselor at Law, New York bar
- Avocat au Barreau de Genève
- Avocat à la Cour, Ordre des Avocats de Paris

PROFESSIONAL BACKGROUND

Partner and founding partner (2007 to date) - GTLaw

Partner (2004 to 2007) - Pestalozzi Lachenal Patry, Geneva, Switzerland - Partner specialised in finance. Practice covers commodity finance, structured finance and M&A.

Head of the Legal Department, Member of the Executive Committee (2002 to 2004) - BNP Paribas, Geneva, Switzerland.

Partner, Global head of Capital markets. (2001 to 2002) - Andersen Legal, London, UK - Joined to create the global capital markets practice of Andersen Legal, part of Arthur Andersen. As a result of Enron, Andersen Legal was disbanded in the UK in June 2002.

Partner, Head of ISG (1995 to 2001) - Norton Rose, London, UK - Partner. Established this top 20 City law firm in capital markets, derivatives and securitisation.

Head of Legal Department (1992 to 1995) - BNP Capital Markets Limited, London, UK - Head of legal department in charge of documenting the activities of BNP Capital Markets.

Counsel (1992 to 1992) - EBRD, London, UK - Lawyer in the Office of the General Counsel (OGC).

Director (1988 to 1992) - UBS Phillips & Drew, London, UK - Director and deputy-head of the Corporate Finance transaction management team.

Officer (1987 to 1988) - Credit Suisse First Boston, London, UK - Joined the transaction management team as a lawyer.

Non-executive director of several companies (listed and unlisted) in the commodities sector.

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NIEDERER KRAFT FREY AG

NIEDERER KRAFT FREY



Dr Thomas A. Frick is a senior attorney with vast experience in supporting clients effectively in their business projects. He is recognised for both his deep knowledge of the law and his entrepreneurial approach to finding tailor-made solution for his clients.

His experience as a business angel and as an active board member in several banks make him a trusted and responsive advisor for any companies seeking high quality, hands-on, cost and time efficient and goal focused legal support.

Dr Frick specialised in counselling in particular banks, FinTech companies and other financial institutions in regulatory, legal and compliance issues with a focus on providing business oriented solutions that help clients to achieve their goals and minimise their risks.

He devotes a substantial amount of time to advising banks, securities traders, brokers, asset managers, investment advisors, investment funds and other participants in the financial market both in Switzerland and abroad in a variety of legal issues involving business activities related to the Swiss market. Recent instructions from clients comprise the acquisition of Swiss banks, the founding and setting up of Swiss banks, negotiations with the Financial Market Supervisory Authority and with other authorities relevant to market participants in Switzerland, the drafting of account opening documentation, of asset management agreements, fund distribution, AML and sanction compliance and syndicated finance transactions, in particular in trade finance and real estate financings.

He furthermore advises on a variety of FinTech issues such as ICOs, crypto brokerage, crypto exchanges, rec-tech projects and crowdfunding. He is the editor of the worldwide FinTech Law Review.

Dr Frick is member of the Board of Directors and of the Audit Committees of several Swiss banks and of other prudentially supervised financial market participants. As an active investor, he also supports business start-ups with funds, legal and business advice, thereby merging legal expertise and practical business know-how.

He is a lecturer in the LL.M. program of Zurich University on banking and financial markets law and in the programs of the Swiss Finance Institute and he published various articles on financial law. He advises, publishes and lectures also on sanctions and on competition law.

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Practice areas: Aerospace, defence and security; Commercial contracts; Commercial dispute resolution; Financial institutions; Insurance and reinsurance; Litigation and dispute management; Local government; Pensions; Personal injury claims litigation; Product liability and product recall; Transport.

Language skills: German, English, French

Experience: Peter Haas is a founding partner of Eversheds Sutherland in Switzerland and managing partner since September 2013. His practice areas are national and international litigation as well as employment and contract law. Peter has a particular expertise in insurance and liability matters. He is the head of the insurance team (including social insurance) at Eversheds Sutherland Switzerland. His prior experience includes several years as an in-house counsel in the claims department of one of the largest Swiss insurance companies as well as an associate attorney in a business law firm.

Peter studied Law at the University of Berne and was admitted to the bar in Switzerland in 1994. He holds an LL.M. in European law, private international law and arbitration from the University of Essex (UK).

Peter is a member of the executive board of the Bar Association of the Canton of Berne and a member of the Swiss Bar Association. He is a member of the IBA's insurance committee, its negligence and damages as well as its litigation committee. He is also a member of the Swiss Society of Civil Liability and Insurance Law and its committee AIDA Swiss Chapter and the British-Swiss Chamber of Commerce (BSCC).

Independent comments: Recommended by Legal 500: "The 'very thorough and reliable' team at Eversheds Sutherland Ltd has particular experience in disputes regarding financial services as well as international trade and transport. Claudius Triebold and Peter Haas are recommended."

Recognised in WWL 2018: "Peter Haas is praised for his considerable experience in domestic and cross-border insurance disputes."

Selected publications:

- ICLG to: Insurance & Reinsurance 2018, Peter Haas, Barbara Klett, A cross-border insight into insurance and reinsurance business, chapter regarding Switzerland, Global Legal Group, 2018.
- ICLG to: Class & Group Actions 2018, Peter Haas, A practical cross-border insight into class and group actions work, chapter regarding Switzerland, Global Legal Group, 2018.
- Frachtführer - Haftungsordnung und Haftung für Dritte, Peter Haas, HAVE, 2016.
- Class & Group Actions 2016, Peter Haas, A practical cross-border insight into class and group actions work, chapter regarding Switzerland, Global Legal Group, 2016.
- International Insurance Law and Regulations, Peter Haas, in Oxford University Press, New York, 2015.

ORITI PATENTS



Trademarks, Patents, Designs and all other related Intellectual and Industrial Property activities in SWITZERLAND.

Franco Oriti has been working in the Industrial and Intellectual Property (IP) field since 1991 in the Montedison Group in Milan, Italy, where he graduated, and since 1999 in Lugano, Switzerland, to file, protect and maintain IP in Switzerland, Europe and Worldwide.

Franco is a registered Trademark, Design and Patent Representative in Bern, is a Representative of European Trademarks and Designs in Alicante (ES) and an Italian Representative in Rome (IT). For over twenty-eight years he has been in the field of designs, trademarks and patents and in the handling, monitoring and paying their renewals directly or through renewal services and local agents all over the world.

He is trusted by IP professionals from all over the world and speaks English very well because he was born and lived in Australia, and Italian because his University degree was obtained in Milan, Italy.

From 2014 in Lugano, Switzerland he directs the IP firm named Oriti Patents (www.oritipatents.ch).

Oriti Patents, based in Lugano (CH), may assist you in protecting your ideas or your brands in Switzerland, which is a country with eight million inhabitants and at the forefront of innovation and well-being.

Many IP Services are offered by his office in Lugano in the heart of Europe.

Oriti Patents delivers IP Services in Switzerland starting from preliminary searches through filing of patents, trademarks and designs until their grant, maintenance and renewals of IP, validation of European Patents in Switzerland, change of names and address, etc.

Recently Oriti Patents, aware of the considerable importance of IP deadlines, has developed an electronic monitoring system and is distributed free of charge on the internet (and soon also as an app). This “web-tool” named **IP Due Dates** (www.ipduedates.com) allows in a very simple and easy way the entering and management all types of IP deadlines and to be notified as often as desired. In this way, anybody, anywhere, at any time in the world may be easily informed involving, if desired, even their staff.

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Etude François OTT

AVOCAT AU BARREAU

ANCIEN JUGE SUPPLÉANT DU TRIBUNAL DU DISTRICT DE BOUDRY



François Ott gained his license of law from the Faculty of Law at the University of Neuchâtel in 1974. After obtaining his patent of lawyer at the end of 1975, he completed a training course in The Marine Insurance Company Ltd in London in 1976. During this period he studied Transport Law.

Mr Ott was admitted to the Bar of Neuchâtel in 1977. He was a part-time judge for 25 years. He has professional experience in the fields of: marine claims; settlement and recoveries from carries; International Trade Law (The Vienna Convention on the International Sale of Goods, Incoterms, etc); Conventions for the carriage of goods (CMR Convention for carriage by road, Uniform Rules concerning the contract of International Carriage of goods by rail, Hague-Visby Rules, Hamburg and Rotterdam Rules, Multimodal Transport of goods); Swiss Civil Law; Swiss contracts; and motor accident liability.

Mr Ott is a member of professional associations, such as Ordre des Avocats Neuchâtelois and Fédération Suisse des Avocats. He is a member of the Swiss Arbitration Association (ASA). He published a book titled "The International Trade of Goods (Le Commerce International des Marchandises)" in 2010 (Schulthess Editions Romandes).

Mr Ott obtained a Diploma of Advanced Studies at Haute Ecole de Gestion (School of Business Administration) at Geneva in 2015 in the field of Risk Management in Enterprises.

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BIANCHISCHWALD LLC



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Core Practice Areas: Corporate and M&A, Private Equity and Venture Capital, Commercial and Contracts.

Thomas Schmid is a recognised expert and your competent partner regarding national and international corporate mergers & acquisitions, restructurings and joint ventures. He has extensive experience with all stages of an investment process and private equity transactions. Additional areas of practice include corporate, commercial and contract law.

Thomas Schmid joined BianchiSchwald as a partner in 2017 – he is the head of the corporate I M&A practice group and a member of the management of the firm. Prior to that he was active within Staiger, Schwald & Partner since 2001, from 2011 onwards as a partner. Apart from his engagement with BianchiSchwald he acts as member of the board of directors with various companies.

Legal Education:

- 2007: Admission to the Bar, New York
- 2005: Master's Degree (LL.M.), Cornell University Law School
- 2001: Admission to the Bar, Bern
- 1999: lic. iur., University of Bern

Experience / Career:

- Since 2017: Partner at BianchiSchwald
- 2011 – 2016: Partner at Staiger, Schwald & Partner
- 2001 – 2011: Associate at Staiger, Schwald & Partner
- 2000: Trainee in a Bernese law firm
- 1999: Legal Clerk to the District Attorney in Bern

Market perception:

"Thomas Schmid has 'notable experience' assisting clients with joint ventures, acquisitions, and restructuring and refinancing matters. He also assists with the commercial aspects of agreements." - Chambers Europe 2018 (individually ranked practitioner).

"He represents clients in domestic and cross-border M&A transactions. A client says: 'He has excellent communication skills and keeps his cool; he never loses control.' He also assists with corporate restructuring mandates and joint ventures." - Chambers Europe 2017 (individually ranked practitioner).

"He assists with domestic and cross-border M&A, joint ventures and restructurings. Interviewees are impressed that 'he's not a CFO himself but he knows how a CFO thinks.'" - Chambers Europe 2016 (individually ranked practitioner).

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DESCHENAUX HORNBLOWER & PARTNERS, LLP



Marc Deschenaux is a world renowned specialist in Corporate Finance from private offerings to Initial Public Offerings (IPO's), in project financings and in governmental loans.

He raised privately and publicly equities and debts for companies internationally. He was involved in 169 Initial Public Offerings and more than 240 private offerings. Marc Deschenaux also organised several government loans and the first cancellation of a national debt in the history. He also financed various types of operations, from import/export transactions to Real Estate Investment Trusts and organised governments' loans.

Associations & Accomplishments: Member of the Swiss Society of Jurists; Member of Swiss Society of International Law; Member of the International Experts Order; Member of the International Organization of Experts (Ordinex); Member of the International Association of Economic Law; Treasurer of the International Court of Mediation & Arbitration; Member of the International Association of Entertainment Lawyers; Lifetime Member of the Geneva Law & Legislation Society; Member of the Association of International Business Lawyers; Member of the Circle of Business Leaders; Member of Swiss Private Equity & Corporate Finance Association; Former Member of the Aero Club of Geneva and of the Aircraft Owners & Pilots Association; Former President of the World Traders Association; Member of the St. James Association; Former House Counsel of the Tobacco Manufacturers Association; Former Member of the NASD North American Securities Dealers Association Series 7 & Series 24.

Author of the books: «Finance World», «Start», «Capital».

Education: Bachelor of Laws; Master of Laws in Economic Law and Certificate of Transnational Law, PhD Candidate, Computer Science Engineering Degree; Securities & Commodities Trader Certificates – General Securities Principal.

Languages: Fluent in English, French, German, Italian and Spanish. Basic knowledge of Arabic and Japanese.

Career Steps: Founder & Managing Partner **Deschenaux Hornblower & Partners, LLP** (2014-); Founder & Managing Partner **Deschenaux & Partners** (2010-2014); Jurist of Counsel, **Schwab Flaherty & Associés** (2008-2010) Founder, **Business Process Institute, Inc.** (2004-2006); Chairman, **Union Traders Group** (2004-2004); Chairman, **Investraders Corporation** (2000-2004); President, **CD World Corporation** (1995-2000); President, **Hotel Access International** (1991-1994); President (Europe), **Hotel Express International** (1990-1991); President, **Publimodel S.A.** (1988-1990); President, **Beat Perfumes S.A.** (1988-1990); Financial Manager, **Blue Investment S.A.** (1986-1988).

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LENZ & STAEHELIN

LENZ & STAEHELIN



Expertise

Jean-Blaise Eckert is considered as a leading lawyer in tax and private client matters in Switzerland. He is the co-head of the Tax group of Lenz & Staehelin. He advises a number of multinational groups of companies as well as HNWIs. He sits on the board of a number of public and private companies. He has been nominated by Chambers in 2017 as a leading individual in tax. Jean-Blaise Eckert is a frequent speaker at professional conferences on tax matters. He is General Secretary of the International Fiscal Association (IFA).

A “phenomenal tax strategist who is incredibly bright, extremely quick to integrate business and tax considerations and exceptionally well-regarded in the profession”(Chambers 2018). He is “particularly good at understanding cross-cultural perspectives in tax matters at the international level” (Chambers 2017). Clients appreciate that he is “very hands-on, practical and always finds a good solution” (Chambers 2016). Jean-Blaise Eckert is “a really talented lawyer” (Chambers 2015).

Practice Areas

Tax, Private Clients, Commercial and Contracts, Investigations

Memberships

Secretary General of the International Fiscal Association.

Other Activities

Board member of Compagnie Financière Richemont SA and of PSA International SA.

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Extensive board level experience means that Bonaccord founder Patricia Barclay brings pragmatic, commercially relevant solutions to businesses needing help to commercialise life science research or ideas.

Patricia has held senior positions in the pharmaceutical industry around the world for nearly 20 years.

After studying law at Edinburgh and Oxford universities, she qualified as a lawyer in Scotland and went on to work for a variety of multinational life science/chemical companies.

As General Counsel of Vernalis plc, The Ferring Group and Solvay Pharmaceuticals, as well as Senior Corporate Counsel for Pfizer Inc, she's been involved in decision making at the highest levels.

During her career Patricia has been deeply involved across the life science sector including Pharmaceuticals, Biotech, Medical devices, Genetics, Cosmetics and Animal Health as well as the related sectors of Food Science and Specialty Chemicals.

Within the sector she has negotiated complex licensing and cooperation agreements, mergers and acquisitions, manufacturing contracts and fundraising rounds as well as managing intellectual property portfolios and public affairs.

She has sat on industry committees and represented industry interests to law makers and taken part in policy reviews. She is chair of the International Bar Association (IBA) healthcare and life science committee.

American Bar Association

In 2010 Patricia became the first Scottish solicitor to be awarded a fellowship from the American Bar Association. She is currently one of only a handful of lawyers in the UK to be so honoured.

Commercial mediation services

Patricia's corporate experience means she understands the stresses and strains within business, and she is an effective commercial mediator. She has undertaken training with the International Institute for Conflict Prevention & Resolution in New York, Pepperdine University of California and Core in Scotland. A former chair of the International Bar Association (IBA) Mediation Techniques Committee she edited and co-authored a book on the subject for the Association. She is involved in the accreditation of mediation advocates for IMI and is a member of World Intellectual Property Organization (WIPO) mediation panel

Provides legal and business skills training

Patricia designs and teaches in-house training programmes in legal and business skills for commercial clients, professional bodies and academic organisations – undergraduates, postgraduates and staff. These can be run at a practical or academic level.

Presenting and speaking

She has also presented on various legal, life sciences and business topics at conferences around the world and is a popular lecturer to professional and academic audiences.

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LAW FIRM “SOFIYA”



Oleksandr Polivodskyy, founder of Law Firm “Sofiya”, is an attorney (2000) specialising in agrarian, land law, real estate law and litigation.

Mr Polivodskyy is a legal expert of the Council of Legal Expertise at the Institute of State and Law; a member of the Ukrainian Bar Association; a member of the Committee of Agribusiness Entrepreneurs at the Ukrainian Chamber of Commerce; and a legal advisor of the Ukrainian Agrarian Confederation and a number of associations and NGOs in the agrarian field. He was invited as an Advisor for a number of projects of international organisations numerous times, including IFC, EBRD, World Bank, European Commission, etc.. He is also a member of the Council of Entrepreneurs at the Cabinet of Ministers of Ukraine (2010-2011); and the author of more than 40 legal studies.

Oleksandr is in the top decile practising lawyers of “Agrarian law” in accordance with the survey “Client’s choice” Top 100 of the best lawyers of Ukraine in 2010-2011”, according to “Yuridichna gazeta” and Guide of Ukrainian law firms, which is issued by “Yuridichna Gazeta” edition. He is also recommended by Ukrainian law firms 2012, a handbook for foreign clients published by “Yuridicheskaya practica” edition.

Oleksandr speaks Ukrainian, Russian and English.

Law Firm “Sofiya”

Law Firm “Sofiya” was founded in 2004. The firm’s lawyers have high academic backgrounds, qualifications and experience and offer our clients professional skills and experience in solving complex and exclusive legal issues, which require careful and thorough approach. Lawyers from law firm “Sofiya” provide legal services in Ukrainian, Russian and English.

Our agenda is to provide quality and highly skilled legal services for big and medium-sized business, to solve complex legal issues, to support exclusive projects.

The firm’s main areas of practice are: representing interests of legal and private entities in the court; real estate and construction law; land law; legal support of enterprises of the agrarian sector; legal services for legal entities, including foreign legal entities; solving of tax disputes; and financial law.

In corporate law, the firm has obtained a profound experience in legal support for incorporation, reorganisation and liquidation of legal entities of various entity types, and support for mergers and acquisitions.

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The Americas



The near-term outlook for the US economy is one of strong growth and job creation, according to the IMF. Unemployment is near levels not seen in 50 years, and growth is set to accelerate, aided by a fiscal stimulus, a recovery of private investment, and supportive financial conditions. These positive outturns have supported, and been reinforced by, a favourable external environment. The balance of evidence suggests that the US economy is beyond full employment.

A slow but steady rise in wage and price inflation is expected as labour and product markets tighten. Core PCE inflation is expected to rise modestly above 2% by mid-year. Wages have been growing broadly in line with (relatively weak) labour productivity growth, leaving unit labour costs virtually unchanged over the past 2 years. In the next several months, wages and unit labour costs are anticipated to increase at a modest pace.

Despite good near-term prospects, a number of vulnerabilities are being built-up. The planned expansion in the federal deficit at this stage of the cycle could trigger a faster-than-expected rise in inflation. That would be accompanied by a more rapid rise in interest rates that could increase market volatility both in the US and abroad. There is a risk of a marked reversal of capital flows, particularly from emerging markets with weaker macroeconomic fundamentals.

The net effect of US budget and tax policy choices will exacerbate an already unsustainable upward dynamic in the public debt and leave few budget resources available to invest in a range of urgently needed supply-side reforms, including infrastructure spending. It will also contribute to a rise in global imbalances. These risks are added to by recent actions by the US to impose tariffs on imports.

IMF directors welcomed the strong performance of the US economy, with accelerating growth, low unemployment, and muted inflation. They also welcomed the favourable near-term outlook and the prospect of marking the longest economic expansion in its recorded history. At the same time, Directors observed heightened policy uncertainty and medium-term vulnerabilities, including rising public debt, trade tensions, and income inequality. They stressed that developments and policy actions in the United States have

significant implications for the rest of the world, and encouraged the authorities to take that consideration into account in their policy decisions.

Directors recognised the objectives of the fiscal strategy and tax reform, with its many positive features, in supporting growth and promoting structural changes to unleash the economic potential. They observed that, at the current stage of the business cycle, the expansionary fiscal policy stance, while boosting US and global output in the near term, could increase risks and uncertainties in the medium term. Specifically, Directors cautioned that the procyclicality of the budget and tax policy plans would adversely affect the fiscal deficit, debt sustainability, and global imbalances. They encouraged the authorities to rebalance fiscal policy, increase the revenue-to-GDP ratio through a greater reliance on indirect taxes, and prioritise infrastructure spending. Directors also saw



scope for targeting personal income tax relief at lower-income households, and improving the compliance of tax provisions with the international obligations.

Directors commended the Federal Reserve for pursuing monetary policy normalisation in a gradual, data-dependent, and well-communicated manner. They stressed the importance of continued adherence to these principles, while being mindful of potential global spillovers as monetary policy tightens. Directors concurred that, given the sizable fiscal stimulus, achieving the dual mandate of maximum employment and price stability would likely require a faster pace of policy rate increases. They pointed to an inflation surprise as an important risk that, if realised, could create volatility in financial markets, with negative global consequences.

Directors raised significant concerns over recent trade policy proposals that could have damaging effects beyond the US economy, trigger retaliatory responses, and undermine the open, fair, rules-based multilateral trading system. Directors urged the authorities to work constructively together with their trading partners to reduce trade barriers and resolve trade and investment disagreements without resorting to harmful unilateral actions.

Directors noted medium-term risks to financial stability, including those related to high equity market valuations, rising leverage, weakened underwriting standards, and cyber risks. Managing these risks would require high-quality and independent supervision. Directors stressed the need to preserve the current risk-

based approach to regulation, supervision, and resolution; strengthen the oversight of nonbank financial institutions; and remain committed to agreed international standards. They looked forward to further progress in implementing the remaining recommendations of the 2015 FSAP.

Latin America and the Caribbean Holds to a Path of Moderate Growth

In an international context marked by uncertainty and volatility, the economies of Latin America and the Caribbean will grow 1.5% on average in 2018, thanks to a rebound in domestic demand, private consumption especially, and a slight increase in investment, ECLAC indicated in a new annual report.

According to the Economic Survey of Latin America and the Caribbean 2018, overall average growth in the region – the projection of which declined by seven-tenths versus the last estimate provided by the organisation in April – maintains a positive trend, despite showing signs of slowing. As on previous occasions, there is great heterogeneity among the various countries and subregions, since South America is expected to grow 1.2% in 2018, while Central America will notch 3.4% growth and the Caribbean 1.7%. With regard to countries, the Dominican Republic and Panama will lead the region's growth, with increases in Gross Domestic Product (GDP) of 5.4% and 5.2%, respectively, followed by Paraguay (4.4%), Bolivia (4.3%), Antigua and Barbuda (4.2%), and Chile and Honduras (both with 3.9%).

The Economic Survey adds that this regional growth is occurring in a complex global scenario, characterised by trade disputes

between the United States, China and other nations; growing geopolitical risks; a decline in capital flows toward emerging markets in the last few months and a rise in sovereign risk levels; depreciations of local currencies against the dollar; and a global economic expansion that is tending to lose momentum.

The report indicates that Latin America's tax collection will hold steady in 2018 at around 17.8% of GDP (versus the 17.9% recorded in 2017), while average inflation will remain within expected values (6.5% to June versus the 5.3% seen in 2017, excluding Venezuela). Meanwhile, the regional urban unemployment rate has stopped growing and is forecast at 9.2%, just below the 9.3% seen last year, thanks to greater creation of salaried employment (1.4% in the first quarter of 2018, after totalling 0.3% in 2017).

In the fiscal arena, measures aimed at fiscal consolidation in Latin America have brought about an expected reduction in the primary deficit, which is forecast to narrow from an average deficit of 0.8% of GDP in 2017 to one of 0.5% of GDP in 2018.

In this edition, ECLAC's report dedicates the majority of its chapters to a profound analysis of the evolution of investment in Latin America and the Caribbean between 1995 and 2017, with its stylised facts, main determinants and policy challenges. It indicates that the region has increased its investment levels in the last two decades, closing the existing gap with other regions of the world. It warns, however, that additional efforts are needed to promote the productive linkages of this investment and thereby bolster economic growth.



The survey indicates that between 1995 and 2017, gross fixed capital formation (fixed investment) rose from 18.5% to 20.2% as a proportion of the region's GDP, even though starting in 2012 investment momentum has tended to decelerate. This behaviour reflects three economic cycles in this period: from 1995 to 2002, 2003 to 2008, and 2009 to 2017. The study adds that the construction sector had the greatest participation in investment in the time frame

analysed, with 67.5% of total investment. Nonetheless, machinery and equipment appear as the most dynamic component in that period, since investment in that area went from representing 4.7% of GDP in 1995-2003 to 8.1% in 2010-2016. "This is positive for the region, since it allows for incorporating greater technological content and laying the foundations for improving productivity and sustaining growth," the report indicates.

Meanwhile, private investment levels surpassed those of public investment in 2017, with 80.3% versus 19.7% of participation, respectively. For that reason, "it is necessary to have a strategic vision regarding public investment, since it plays an important role in boosting private investment, producing a crowding-in effect (attraction toward the private sector), as well as in the provision of central public goods to drive growth," Alicia Bárcena indicated.

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LENNOX PATON



LennoxPaton



Michelle is a partner in the firm's Banking and Finance, Corporate and Commercial, Investment Funds, Private Client Groups. She has considerable experience in the areas of investment funds, securities law, corporate and commercial matters, banking and finance, mergers and acquisitions, employment law, immigration, probate, private client and wealth management matters.

Michelle has written numerous articles and is frequently asked to present at both local and international conferences on her areas of expertise and is ranked by both the International Financial Law Review and Chambers Global. She recently spoke at the 'Advising your Latin American Families in a Transparent World' conference in Miami, and 'The Bahamas Blockchain and Cryptocurrency Conference' in Grand Bahama.

Michelle routinely works with both international and local clientele ranging from large financial institutions and international law firms to private individual clients and works closely with the various regulators in The Bahamas.

Michelle was a director of the Bahamas Financial Services Board for the period 2006 – 2010 and again commencing 2017. Michelle serves on the committees for investment funds, securities, foundations and ease of doing business and immigration, and most recently for the Fintech Working Group, playing an integral part in the review of proposed legislation.

Michelle was also the recipient of the Financial Services Development & Promotional award for her contribution to the development of the Investment Condominium and the Ministers Award for outstanding support to the sustainability of the sector.

Examples of recent work

- Transactions in her Funds practice, extending to private equity, real estate and hedge funds. Advising both managers and multinational institutional clients on setting up new funds and the preparation of constitutive documents and offering materials. The complex restructuring of onshore and offshore master feeder funds
- The listing of entities on Bahamas International Stock Exchange
- Representation before the Securities Commission Disciplinary Panel
- Advising of regulatory requirements for the establishment of businesses owned by non Bahamians in The Bahamas
- Establishment of financial institutions and advice generally on compliance and corporate governance requirements
- Advice to multi-jurisdictional companies on the offering of investments and security advice in the Bahamas
- Advising global banking institutions on local banking and securities regulatory issues
- Advising on acquisition of banking business of an established financial institution in the Bahamas
- Advice generally on corporate matters, restructuring transaction, Shareholder Agreements and representation of minority shareholders
- Advising individuals on immigration matters surrounding their entry into the Bahamas and relocation to the Bahamas

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She is a postgraduate in North American law from Wisconsin University, and is a specialist in civil and commercial litigation, as well as in arbitration.

She is also a member in the International Commerce Chamber (ICC), with headquarters in Paris, Arbitration and Dispute Resolution (ADR) committee.

From 2008 to 2010, she was a member in the Special Committee to Stop Illegal Market of the Federal Board of Brazilian Bar Association, and from 2013 to 2016, she was the President of IAB Electoral Law Committee. From 2016 to 2018, was appointed the Head of Mediation and Arbitration at Brazilian Lawyers Institute, where, in 2018, was elected President of the Mediation and Arbitration Committee.

Founded by well-known lawyers in Brazil, coming from the main law offices in the country, Basilio Advogados acts in the corporate field, based on services to great companies from several sectors, such as utilities concessionaires, mining companies, banks, construction companies, shopping malls, as well as individuals.

The firm counts on a multidisciplinary team, which performs in several corporate sectors, prioritising ethics in their relations, and the ongoing search for excellence.

Along with the constant evolution of the social demands, and aligned to technological resources, the office has as its main purpose and institutional compromise the provision of services of legal excellence, the hand-made execution and a performance of the works like no other offices, lined on a client's customised treatment policy, always seeking for the most objective, fast and adequate solution for every issue.

The office currently counts, in its chart of employees, on lawyers strictly selected from the disputed legal market. They are professionals of proven competence, who bring together the consistent ethical-professional vocation and team spirit with an extent and well succeeded performance experience before several courts of the country.

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Carlos Harten has 19 years of experience representing clients in the beverages industry, car industry, telecommunications, insurance, banking, oil & gas sector, and is a specialist in litigation.

He graduated from the Universidade Católica de Pernambuco and has a Diploma of Advanced Studies (Estudios Avanzados – DEA), from Universidad de Salamanca, where he is currently a Consumer Rights and Law PhD student. He has attended the course Leadership Management Program at INSEAD Fontainebleau/France. He co-authored the books “Novos Temas de Processo Civil” (2007); “Novo CPC – Resumo Geral do Substitutivo Aprovado pelo Senado Federal” (2012); A ação direta da vítima contra a seguradora em caso de responsabilidade civil - Estudos de Direito do Seguro, volume XIII Anais do I Congresso Internacional de Direito do Seguro do Conselho da Justiça Federal e Superior Tribunal de Justiça, Brasília 2014 and authored the books “El deber de declaración del riesgo en el contrato de seguro, exposición y crítica del modelo Brasileño y estudio del Derecho Comparado”(2007), published in Spain. Moreover, he is the author of “O contrato de Seguro visto pelo Superior Tribunal de Justiça” (2009), for which he received the José Solero Filho Award from the Brazilian Institute of Insurance Law – IBDS. He is the author and coordinator of “Um retrato da advocacia pernambucana”, 2012, Bagaço Publishing.

He is a Federal Counselor of OAB (Brazilian Bar Association), and President of Insurance Law Commission of OAB (Brazilian Bar Association). He is also a General Secretary of the Lawyers’ Institute of Pernambuco – IAPE. Honorary member of IBDS, of the International Association of Insurance Law – AIDA and of the Publishing Council of the Brazilian Magazine of Insurance Law and Civil Responsibility. He is the correspondent responsible for the Brazil section chronicles of Revista Española de Jurisprudencia Y Legislación.

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Mr Lopes graduated in law from the Rio Janeiro State University Law School and took a Masters Degree in Civil Procedure at the same University. Always seen and recognised as prominent talent, before the age of thirty he graduated in Family Mediation at the University of Burgos, Spain, taught Civil Procedural Law classes at the Rio Janeiro State University Law School, and contributed to write books and articles on a wide range of legal issues.

He was also a member of the Conflicts Mediation Commission of OAB-RJ and effective participant of the Mediation Research Group of Prof. Dr. Humberto Dalla Bernardina de Pinho at the Rio Janeiro State University Law School.

Now, already a Managing Partner from Villemor Amaral Advogados, his legal practice in Brazil and abroad involves financial law, corporate law, debt restructuring, stressed assets, infrastructure, corporate reorganisation, health law, among others. Mr Lopes represents various corporations and economic groups in Brazil and abroad.

Mr Lopes' published works include:

"DOS MEDIADORES".

In PINHO, Humberto Dalla Bernardina. (Org.). Teoria Geral da Mediação à Luz do Projeto de Lei e do Direito Comparado. 1 ed. Rio de Janeiro: Livraria e Editora Lumen Juris Ltda., 2008, v. ,p. 59-101.

"BREVES OBSERVAÇÕES SOBRE OS PRINCÍPIOS DA IMPARCIALIDADE E NEUTRALIDADE DO MEDIADOR: CONCEITUAÇÃO, IMPORTÂNCIA E ALCANCE PRÁTICO DESSES PRINCÍPIOS EM UM PROCESSO DE MEDIAÇÃO"

In Procedural Law Electronic Review, Volume V, p. 517-537.

"BREVES CONSIDERAÇÕES SOBRE OS ELEMENTOS SUBJETIVOS DA MEDIAÇÃO: AS PARTES E O MEDIADOR"

In Revista de Arbitragem e Mediação (periodical), Vol. 26, Jul/Sep 2010.

Co-author of "O MARCO LEGAL DA MEDIAÇÃO NO BRASIL. COMENTÁRIOS À LEI Nº 13.140/ DE 26 JUNHO DE 2015"

Ed. Atlas; 2015, pgs. 129-190.

The Firm

Villemor Amaral Advogados has a multi-disciplinary team of attorneys graduated from Brazil's most reputable law schools. Our attorneys work out of our offices located in Rio de Janeiro, São Paulo and Brasília, and many are fluent in English, Spanish, French and Italian.

Villemor Amaral Advogados has specialised teams boasting technical and economic knowledge of various business sectors, which allows them to provide tailored services to our clients. Our goal is to be seen as an extension of the client's in-house team, capable of interacting with its departments and helping to foster its business and its opportunities in a creative manner.

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Victor has more than 18 years of experience in construction law, assisting clients in complex contract negotiations and dispute resolution (litigation and ADRs). He has been assisting several relevant players of the construction market in Brazil in large scale projects, such as rail roads, ports, airports, roads and industrial plants. Victor also works as an arbitrator and dispute board member in several complex construction disputes.

He is currently the Vice President of the Brazilian Institute of Construction Law (IBDiC) and an active member of the Dispute Resolution Board Foundation, the Division 8 of the Construction Forum of the American Bar Association, Society of Construction Law, the Committee of Dispute Boards of CAM / CCBC and of Construlegal – Alliance of Construction Law Firms for the Americas.

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Cecilia Vidigal Monteiro de Barros has been a partner in the mergers and acquisitions, infrastructure, competition and antitrust practices at Motta Fernandes since 2011. Ms Vidigal holds Doctorate, LLM and LLB degrees from the Law School of Universidade de São Paulo. Ms Vidigal is the coordinator of the Regulation Commission at IBDE (Brazilian Institute for Studies of Energy Law), member of the CBAr (Brazilian Commission for Arbitration), member of CECORE (Commission of Studies for Competition and Economic Regulation of the Brazilian Bar Association), member of IBRAC (Brazilian Institute of Studies in Competition, Consumer Relations and International Trade Law), council member of SEERIL (Section on Energy, Environment, Natural Resources and Infrastructure Law) in the IBA since 2016 and former co-chair of the International Construction Projects in the IBA during 2013 and 2015, being a recommended lawyer in The International Who's Who Legal – Construction Law from 2012 to 2018.

Ms Vidigal recently published articles about procedures related to pre-merger control in Brazil, in the 8th and 9th editions of the 'The Merger Control Review' published by The Law Reviews, and in the editions from 2016, 2017 and 2018 of the 'TerraLex Pre-Merger Notification Manual: A practical guide to understanding merger regimes in multiple jurisdictions'. Ms Vidigal also published an article about general terms related to mergers and acquisitions in Brazil, in the 12th edition of the 'The International Comparative Legal Guide to: Mergers & Acquisitions 2018' published by the Global Legal Group. Additionally, she is the author of the article "Alternative Dispute Resolution in Brazil" to be published in the January 2019 edition of The International Construction Review; and the paper "Impact of Foreign Investment Restriction on M&A Transactions" prepared for the ABA's conference of November 2018.

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Denis Borges Barbosa Advogados is a boutique IP and business law firm. Since 1990s, the firm has been active in some of the most significant court and consulting cases regarding intellectual property and high technology industries that were disputed during such period of time.

Patents, trademarks, design model, copyright, fashion law, trade secrets, plant variety protection, semiconductor chip registration, domain name issues: those are some of the most current legal problems in our daily practice.

The firm has intellectual property as a particular area of activity, either in litigation, advising clients for the best way of protecting their creations, helping the negotiation on licenses and development contracts, or just doing what the usual IP firm does: representing the client's interests before the Patent Office or other registrar agencies.

The firm is not, however, the usual IP firm. There are times when the matter is to propose new legal thesis; in other cases, public contract law, patent basis. Sometimes the IP expertise is brought in to help the evaluation of a company, to support due diligence, or to propose strategic market approaches. This combination of business law, public contract law, expert litigation, corporate finance structuring and long-range competition goals is probably a valuable professional asset that gives our firm its particular character.

Pedro Marcos Nunes Barbosa (PHD, Master and LLM) is its current leader, a civil, entrepreneur and IP law professor at the Catholic University of Rio de Janeiro, dedicated to litigation and consulting cases (including complex legal opinions), a domain name arbitrator and an expert appointed by trial level courts in IP cases.

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André de Luiz Correia has been practicing law for more than 25 years. He is a founding partner of CFGS Advogados and focuses on arbitration and complex commercial litigation. André is currently handling various high-profile arbitration cases, involving infrastructure, construction and corporate disputes which total approximately BRL 5 billion at stake.

Prior to forming CFGS, Correia served for almost 10 years as the co-head of litigation for a leading Brazilian law firm. He also worked as leading arbitration practitioner in the firm's São Paulo branch.

LL.M with honors in Business Law from Northwestern Pritzker School of Law (2014). LLM in Procedural Law from Pontifícia Universidade Católica de São Paulo - PUC/SP (1999). J.D. from Pontifícia Universidade Católica de São Paulo - PUC/SP (1995).

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Correia lectures on procedural law for the specialisation program at the Pontifical Catholic University of São Paulo. He is the author of *A Citação no Direito Processual Civil Brasileiro*, published in 2001 by Editora RT and has collaborated on various legal publications dealing with procedural civil law, arbitration, and oil and gas law. He is recommended numerous professional rankings by specialised publications including Chambers Global and Chambers Latin America in Dispute Resolution – Arbitration and Litigation (2013-2018); Who's Who Legal: Oil and Gas (Brazil, 2010), Who's Who Legal (Brazil 2016-2018): Arbitration and Commercial Litigation, LACCA Approved (Brazil, 2016-2018). Ranked by LACCA as one the Thought Leaders in Latin America (2018) in the litigation practice.

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With over 15 years of experience in legal practice, Luis Antonio da Gama e Silva heralds from a long line of lawyers: his grandfather was the Minister of Justice and his father was a renowned jurist. A founding partner of CFGS, Gama e Silva focuses on complex court litigation and is currently heading high-profile banking, real estate and commercial cases, involving some of Brazil's most important banks, real estate developers and corporations.

Prior to forming CFGS, Gama e Silva practiced for more than 10 years at a highly regarded litigation boutique in Brazil, where he served as head of litigation and first-chaired many complex profile cases, representing local and international corporations on a wide range of disputes. Luis also co-chaired several commercial arbitration cases.

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As a senior business law partner, Barbara Doherty has lead projects demanding large teams of lawyers in leading edge transactions from P3s to cross border mergers and acquisitions including in regulated industries. Her practice includes providing general counsel advice to local and international clients as a trusted adviser. She is actively involved in advising foreign companies with their direct investment and establishing their businesses in Canada.

She advises companies from Australia, Austria, Belgium, Brazil, Chile, China, Colombia, Czech Republic, France, Germany, India, Iraq, Israel, Italy, Japan, Jordan, Mexico, Netherlands, Norway, Pakistan, Philippines, Poland, Portugal, Spain, Turkey, United Kingdom, United Arab Emirates and the United States on their Canadian operations. These International companies range from industries as diverse as architecture and consulting, biopharma, biotech, brokerage, clean tech, construction, construction equipment/power and parts, data management and communications, digital media, eco-wastes, e-commerce, emerging technologies (AI, blockchain and smart contracts), energy and renewable energy, engineering sealants and paving maintenance, film production, financial services, food and beverage, footwear, forestry, global construction and infrastructure, government registry development, health care, hotel management, hydro-electric construction, international dealers and advisors, investment funds, logistics, marketing and advertising, mining equipment engineering, oil and gas, outsource product engineering services, pharmaceuticals, product manufacturing, private and public security training and simulation, real estate development, robotics, roof coatings, small appliance manufacturing and housewares, soil and water decontamination, solar power, specialty environmental contracting, specialty publishing, telecommunications, utilities and safety solutions and water resources.

In firm management, she has chaired and co-chaired the Securities and Business Law groups, both at the national and local levels. Barbara is active in mentoring and developing business development tools designed to assist young lawyers in identifying, pursuing and servicing their best client relationships and opportunities.

Miller Thomson LLP enjoys a reputation as one of Canada's leading national business law firms. With close to 550 lawyers across Canada, the firm offers a complete range of business, advocacy and personal legal services to help domestic and international decision-makers with all their Canadian legal needs. Firm offices are located in Toronto, Vancouver, Calgary, Edmonton, Saskatoon, Regina, London, Kitchener - Waterloo, Guelph, Vaughan, Markham and Montreal.

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BURSTALL LLP

BURSTALL



Doug McCartney is the Managing Partner of Burstall LLP. Mr McCartney advises national and international clients in a broad range of areas including private equity, mergers and acquisitions, corporate finance, and corporate restructuring.

He and his firm have been internationally recognised in the areas of private equity, corporate finance and mergers and acquisitions. Mr McCartney has been involved in raising over \$2 billion in debt and equity for his clients across a variety of industries. In 2016 Mr McCartney and his firm were recognised with an award for the Corporate and Strategic deal of the year at the M&A Advisor Awards.

Mr McCartney serves, and has served, as an officer or director of several public and private companies in the oil and gas (and related industries), including oil and gas exploration, development, services and technology, financial services and cyber security industries.

Mr McCartney received a Bachelor of Arts (History) from the University of Calgary in 1995 and a Juris Doctor from the University of Saskatchewan in 1998. He was called to the Alberta Bar in 1999 and was made a member of the Ontario Bar in 2018. Mr McCartney has been a partner at Burstall LLP since 2008, and was the managing partner from 2012-2013 and from 2015 to present.

Bar Admission

Alberta 1999

Ontario 2018

Education

B.A., University of Calgary

J.D., University of Saskatchewan

The Firm

Burstall LLP is a business law firm with a client-focused approach to better serve its client's needs and the needs of their businesses. Its size and expertise allows us to respond to a variety of complex business problems with integrated legal solutions, without losing the human touch that has made the firm a success in Calgary for over 50 years.

The Burstall team takes pride in delivering high-quality and cost-effective legal services, directed and managed by a principal lawyer who understands and appreciates client goals. This practical and personal approach maximises our efficiency and minimises costs as the firm delivers tailored legal solutions.

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RENNO VATHILAKIS INC.



Upon graduating from the National Program of the University of Ottawa (LL.L./LL.B.) in 2000 – as the recipient of the John Aylen Q.C. Prize for highest academic standing - Michael began his legal career working in the litigation department of a large national firm.

Michael initially worked for the firm as a student in the Montreal office and subsequently, as a lawyer in the Toronto office. In 2002, Michael returned to academia by undertaking his LL.M. studies at Harvard Law School where, upon graduation in 2003, he was named class speaker. Michael went on to co-host the Sports and the Law Lecture Series at Harvard Law School in 2004 and has returned as a guest speaker, on a number of occasions, since that time.

Following several years of private practice with another highly acclaimed national firm – again, in Toronto and Montreal – in 2006, Michael joined the in-house legal department of Future Electronics, one of the largest electronic component distributors in the world and also took on the role of General Counsel to Convergia Networks, a global end-to-end telecom network company.

In 2010, Michael was named Vice President Legal Affairs and General Counsel of Future Electronics. It was in his capacity as General Counsel to both Future Electronics and Convergia Networks, that Michael spearheaded and oversaw a number of high profile commercial court cases and arbitrations, as well as a number of significant business transactions.

Michael returned to private practice and in 2015, he co-founded Renno & Vathilakis.

Expertise

Michael's practice focuses on dispute prevention and commercial litigation, as well as family law. Michael has acted in mediations and arbitrations both in Canada and abroad and has appeared before all levels of courts in Quebec as lead counsel in significant cases related to technology, real estate and shareholder disputes. He also acts in employment matters and is currently lead counsel in a number of significant class actions.

Michael's practice in family law includes regularly advising clients with respect to divorce and separation, including custody rights, child and spousal support, and separation of property. He is a member of the Association des avocats et avocates en droit familial du Québec.

Michael was named a star in Quebec Litigation by Benchmark Litigation (2016, 2017 and 2018) and was recently named as fellow by the Litigation Counsel of America.

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Co-Founder

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MILLER THOMSON LLP



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David W. Chodikoff, B.A. (Spec. Hons.), M.A., LL.B., specialises in civil and criminal tax litigation and is the national leader in tax litigation and customs disputes resolution group at Miller Thomson LLP. David was a former counsel and a Crown Prosecutor at the Department of Justice. He has over 100 reported decisions.

David has appeared in over 560 cases before the courts. David has been recognised by Canadian, American and European authorities as one of the leading tax controversy leaders in the world. He has edited and contributed to nine tax books. David is the recipient of numerous national and international awards including the 2018 Ontario Bar Association's Award of Excellence in Taxation Law.

Presently, David is completing his 10th tax book. He is co-authoring a tax litigation work with the immediate past Chief Justice of the Tax Court of Canada, the Honourable Gerald Rip, expected to be published in 2019.

Bar admissions & education:

- Ontario Bar, 1989
- LL.B., Dalhousie University, 1987
- M.A., Dalhousie University, 1983
- B.A. (Specialized Honours), York University, 1981

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David Crowe has been involved with the development of wireless systems since 1984, starting by leading the software development of an early cellular switch. He began work on industry standards in 1988, and on numbering and identifier systems in 1995. He participated in the development of standards for core networks, interfaces to other telecom systems, smart cards, E911, lawful intercept, number portability, security and radio interfaces. He still chairs standards committees and acts as technical editor. He is the numbering administrator for IFAST, that coordinates critical telecom identifiers for wireless operators around the world.

He has consulted for several major industry corporations and organisations including AT&T Wireless, Alcatel, Agilent, ATIS, CDG, CTIA, Huawei, Neustar, Qualcomm, Syniverse, Telcordia, TIA, Verisign and others.

David has been involved with software development from the 1970s, and now specialises in web software (PHP, Javascript, CSS, HTML) and database software (FileMaker and Salesforce). He implemented the first database for numbering organisation IFAST in FileMaker, and supervised the development of the second generation in Salesforce.

His communication skills were honed by the publication of his own newsletters from 1993 to 2004, and publication of articles on technical subjects for a non-technical audience in a variety of trade magazines, as well as white papers and reports for private clients.

His first recognition as an expert witness was in 2003, and he has testified as an expert in federal court in Sydney, Australia, District Court in Chicago, and elsewhere. He has provided expertise for civil (patent and business disputes) and criminal cases. He is a professional member of the Forensic Expert Witness Association.

David has an HBS in Biology and Mathematics (Lakehead, 1978) and a BA in Italian Studies (University of Calgary, 2016). He has advanced oral and written communication skills in Italian and Spanish, and basic skills in Mandarin.

OLARTEMOURE

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Abogados - Attorneys



Bibiana Agudelo is a Colombian lawyer from Universidad del Rosario in Bogota, Colombia (1999), with an LLM in Intellectual Property from Franklin Pierce Law Center (today, University of New Hampshire) (2000). She joined the firm on September 1, 2016 after being away from Colombia for 13 years. Bibiana's trademark practice extends back 20 years and has covered the US, the Latin America region and the world.

Bibiana worked as an IP lawyer in a large prestigious law firm in Bogota, Colombia handling trademark prosecution, trademark litigation cases, copyright, and UDRP proceedings for local and international clients in the pharmaceutical, body care, cosmetics, entertainment, food and beverage industries. Her most recent position, operating from Mexico city, as Trademark Counsel for the Andean, Central America and Caribbean regions at PepsiCo, Inc., involved management of approximately 9,000 food and beverage marks. She also managed litigation cases and implemented best practices for the protection of intellectual property assets, enforcement of rights, prevention of trademark and copyright infringement claims, and ambush marketing claims. Prior to this, Bibiana worked for various law firms in the US Northeast, including Venable, Baker & McKenzie and Crowell & Moring.

Her experience includes: management of US trademark portfolios for Unilever; drafting of technology licensing agreements, video game developing, distribution/ license agreements for Ener1 Group; management of 10,000 trademarks global portfolio, preparation of trademark licensing strategies and coordination of trademark and copyright enforcement and anti-counterfeiting activities for Playboy Enterprises International, Inc.; preparation of due diligence reports, documents for corporate deals (mergers and acquisitions) and maintenance of corporate books for US entities; coordination of strategies and enforcement of antitrust guidelines and processes during pre-merger activities of corporations such as AT&T and Bellsouth and assistance in antitrust guidance to trade associations such as the CCRO in the U.S.

Bibiana is an associate member and committee participant for INTA and ASIPI.

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FABIO HUMAR, ATTORNEYS AT LAW

Fabio Humar

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Fabio Humar, Attorneys at Law is a law firm that handles matters related to financial and securities law and white-collar crimes.

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CLAIM S.A



We are a specialised consultancy in Intellectual Property whose aim is the representation and advice to third parties on issues related to the acquisition, maintenance, counseling, protection and defense of their rights in industrial property and copyright.

Mission

Meet the need of legal or natural persons which are nationals or foreign, related to consulting, acquisition, maintenance and protection of intellectual property rights in Cuba and abroad.

Vision

To be a world-class organisation, particularly in the US market, by strengthening the competitive position obtained by the quality and speed of response to our clients.

We have a multidisciplinary team of highly competent and qualified specialists, from different technical fields with emphasis in the areas of Biotechnology and Pharmacy, among others, and lawyers specialised in IP, who offer the best technical and legal expertise related to all matters concerning the protection of Intellectual Property.

Our Services

We offer between our major services the representation, searching, registration requests, renewal and recordals, licensing, of all the modalities related with Intellectual Property.

Major Modalities

- Trademarks
- Industrial Models
- Utility Models
- Inventions
- Copyright

We guarantee our clients a quality service, working with efficient staff and resources and effective technologies to respond immediately to each of their requests for services related with the Intellectual Property aspects. In addition to their professional qualifications, in particular, our specialists hold a recognised ethic, giving our clients security, confidentiality, effectiveness and reliability.

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GUZMÁN ARIZA, ATTORNEYS AT LAW

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ATTORNEYS AT LAW



Fabio J Guzmán Ariza is one of the foremost practitioners in the Dominican Republic in real estate law. He has practiced real estate law for thirty-seven years, and tourism-related real estate law since the early 1980's when tourism and hospitality development became the strongest industry in the Dominican Republic, a specialty of which he is considered a pioneer.

During his career, Mr Guzmán Ariza has handled thousands of real estate cases, from the simplest to the most complex transaction nationwide in the Dominican Republic.

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GRANT, JOSEPH & CO. LAW FIRM



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LAW FIRM
EST. 1983

Chambers, Lucas St, St. George's, Grenada, W.I.



Sheila M. Harris joined the firm in 2006. She is a Notary Public for the State of Grenada and previously held the positions of Deputy Registrar and Registrar of the Supreme Court of Grenada and Crown Counsel in the Attorney General's Chambers.

She holds a Bachelor of Laws (Hons.) degree from the University of the West Indies, the Legal Education Certificate from the Council of Legal Education, Hugh Wooding Law School and a Masters of Law in Intellectual Property from King's College, University of London. She was admitted to practice in Grenada in 1999 and in Trinidad & Tobago in 2002.

Her main areas of practice are corporate and commercial law, intellectual property, conveyancing, family law, administration of estates and immigration and citizenship. She is a registered agent under the International Companies Act and a licenced local agent under the Grenada Citizenship by Investment Act.

Ms Harris is a former executive council member of the Grenada Bar Association and a member of the OECS Bar Association. She currently serves as a member of the Grenada Development Bank Board and the Casino Commission.

Education

LL.B. (Hons.), University of the West Indies

Legal Education Certificate, Hugh Wooding Law School

LLM (Industrial and Intellectual Property), King's College, London

Lex Mundi Alumni

Bars & Affiliations

Member, Grenada Bar Association

Member, Republic of Trinidad and Tobago Bar Association

Member, Lex Mundi

Member, World Services Group

Registered Agent, International Companies Act, Cap 152

Local Agent, Grenada Citizenship By Investment Act No.15 of 2013

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Services

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Human Resources – Personnel recruitment and selection service, analysis, description and evaluation of positions, outsourcing, elaboration and implementation of compensation schemes, organisational climate diagnosis and change planning.

SOX Consulting – Advice on the implementation of a quality control system (ISO: 9000), evaluation of processes for the development and definition of corporate governance, audits of internal control, development of manuals in general.

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SOLÓRZANO, CARVAJAL, GONZÁLEZ Y PÉREZ CORREA, S.C.

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Abimael is an attorney of law graduated from the Universidad Panamericana, campus Mexico City, where he also achieved with honours two postgraduate degrees in “Civil and Commercial Litigation” and “Constitutional Resorts”. He has a Master’s Degree of Law (LL.M.) at University of California at Los Angeles (UCLA). During the years 2010 and 2012 he worked for the law firm O’Melveny & Myers at Newport Beach, California, United States of America. Since 2017 he is partner of the law firm Solórzano, Carvajal, González y Pérez Correa, S.C. (SOLCARGO) based in Mexico City, where he has collaborated since 2005.

Abimael is a member of the International Chamber of Commerce (ICC), being part of the committees of “Arbitration, Mediation and ADR” and “Corporate Intelligence and Risk Management”. He has been also recognised and recommended by global organisations such as Legal 500, Chambers and Partners and Corporate Advisory Network as a “next generation lawyer” or “up and coming lawyer” in the bankruptcy and restructuring practice area.

Professional Experience

Abimael is a lawyer with more than 13 year of experience in civil and commercial litigation (representing domestic and international clients) including bonds claims, enforcement and annulment of arbitration awards and foreign judgments. He has participated in commercial and investment arbitrations proceedings in Mexico. He also has vast experience in claims for damages against private entities as well as public authorities.

In recent years, Abimael has focused his practice on bankruptcy and restructuring cases, playing an important role in the bankruptcy proceedings of Compañía Mexicana de Aviación, Oceanografía, Grupo Aviaksa, Hipotecaria Su Casita, ARC Internacional México, Turbo Limited, TGC Ingeniería, Perforadora Oro Negro, among others.

Conferences and Seminars

Abimael has participated in a number of conferences and congress in the last years; the most recent are the 21st Annual IBA Global Insolvency and Restructuring Conference (2015), the IBA Annual Litigation Forum (2015), the INSOL International Congress in Sydney, Australia (2017), and the INSOL International Congress in New York, USA (2018).

Memberships

Abimael is member of the Latin-American Institute of Insolvency Law (IILC), INSOL International, the Mexican American Bar Association (MABA), and he is candidate of the European Law Students’ Association (ELSA).

He is an exclusive contributor in Mexico for the platform www.lexology.com; for the publication “International Comparative Legal Guide to: Corporate Recovery and Insolvency 2018” of Global Legal Group in association with INSOL International, and since 2015 contributor of “Doing Business” published by the World Bank.

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Partner

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ROMO DE VIVAR, V.IP SERVICES, S.C.



Vianey Romo de Vivar is the founding partner of Romo de Vivar, V.IP Services, S.C. She is an attorney who focuses her practice on all aspects of intellectual property, namely intellectual property prosecution, management, licensing, litigation and counseling, both domestically and internationally. Vianey serves as the Managing Partner of her firm.

Vianey has 20 years of experience in domestic and foreign trademark and patent prosecution for all sorts of clients, from Fortune 500 clients to independent inventors and authors, in practically all industries. She is skilled in providing a very practical approach to complicated IP matters.

PROFESSIONAL ACTIVITIES: Her commitment to the practice of Intellectual Property extended to her involvement with:

- AMPPI (Mexican Association for the Protection of Intellectual Property) where she serves as the International Vice President of the Executive Board. In this capacity she was part of the team for the Amendments to the Law of Industrial Property that worked with the Mexican Institute of Industrial Property in 2018.
- AIPPI (Association Internationale pour la Protection de la Propriété Intellectuelle) where she serves in the Standing Committee for Office Practices and served in the Organizing Committee for Cancun 2018.
- International Trademark Association (INTA), where she has presided the Government Officials Training Committee (GOT) and co-chaired the Global Advisory Council for Latin America and currently the Leadership Development Committee.
- Franklin Pierce Law Center (UNH) Alumni Society.
- She also collaborated as an Editorial Counsel of Intellectual Property for the newspaper Reforma.

She has been a Professor with Universidad Panamericana (Mexico City) at the Engineering Post-Graduate Studies Departments where she was the head of the IP courses; Universidad Panamericana (campus Bonaterra) where she is an invited Professor for several IP-related topics; currently teaching at Instituto de Propiedad Intelectual y Derecho de la Competencia Económica (IPIDEC), where she leads the Trademark Studies Group.

EDUCATION:

- Franklin Pierce Law Center now UNH (USA), Tsinghua University School of Law (China) and University College Cork (Ireland), Master of Laws in Intellectual Property, Commerce and Technology (LLM).
- Universidad Panamericana, Post Graduate Studies in Amparo, 2002 and Intellectual Property 1999.
- Universidad Panamericana, JD 1998.
- University of Notre Dame, on Harvard Negotiation Workshop and Seminar of Western Institutions with the Phoenix Institute 1997.

PUBLICATIONS:

- "Ley de la Propiedad Industrial Comentada por AMPPI" (The Law of Industrial Property commented by the Mexican Association of Intellectual Property) where she commented on the Trademark Chapter. Editorial Porrúa. 2015.
- "The Trans-Pacific Partnership: Benefits for Mexico?" World Intellectual Property Review November-December 2012.
- Etc.

LANGUAGES: Spanish and English.

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Tomás Natividad is founder and General Director of Natividad Abogados, S.C., Asesores de Empresas, one of the most prestigious law firms in the area of labour law in Mexico. Since the start of his professional career, over 40 years ago, Tomas Natividad has been fully devoted to the study and practice of labour law.

Natividad Abogados, founded in August 1980, specialises in handling collective and individual labour law, social security and all matters and is counsel to multiple Mexican and multinational companies in the country, in most lines of business and industries: banking, mining, construction, manufacturing, transportation, to name a few, and has the largest network of correspondent law firms in the country.

Since 1995 he has been a strong advocate and active participant in the Reform of Mexico's Federal Labour Law to open the labour market in Mexico, make it more competitive in the new global economy, and encourage foreign companies to open offices and plants in Mexico.

Languages: English, Spanish

Education

Tomás Natividad graduated from the Escuela Libre de Derecho where he received his degree in Law in 1970. He has a degree as Specialist in Labour Law, and doctoral studies at the Universidad Panamericana; he is writing his doctoral thesis on the new paradigms of trade unionism in Mexico.

Memberships

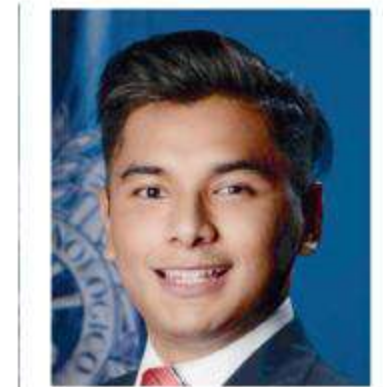
Tomás is a very active participant in his fields of specialty and a member of multiple organisations and committees that have major influence in the labour area. He is spokesman for the employer sector in the National Minimum Salaries Commission that sets the minimum wages for the country's workers. He is a member of Company Coordinating Council, the National Commission for Workers' Profit Sharing that sets the percentage of utilities to be distributed among workers, and Coparmex' Labour Commission. He participates in the Mexican Social Security Studies Association; the Latin American Labour Law Association.

- Member of Mexico's Illustrious National School of Lawyers
- Member of Mexican Bar Association
- Member of Mexican Academy of Labour Law and Social Welfare
- Member of Inter American Federation of Lawyers

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Human capital is a fundamental part of a company's operations. To foment healthy worker-employer relationships, is our purpose.

Mercantile-Civil

The observance and legal care in the finances of the company is essential to optimise the use of resources.

Administrative Management

It is essential to obtain permits and licenses before various local and federal authorities for the ideal operation of a business.

Fiscal

Having adequate fiscal strategies, helps to preserve the financial health of a company, avoiding unnecessary requirements of the tax authority.

Imports and Exports

Commercial globalisation allows companies to go beyond their borders, having a legal ally is essential to reduce risks when carrying out international operations.

Oil Industry

Maintaining a presence in the country's oil capital gives us the necessary experience to properly guide companies related to this area.

Intellectual Property

An important asset of the company is what makes it unique to others, to protect this exclusivity is imperative.

Migratory

The need to hire employees of different nationalities, forces companies to keep their immigration status regularised.

Penal

The risk of fraud, theft, road accidents or any eventuality is a constant, so is our attention 24/7.

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ZALDIVAR CONSULTING



Zaldivar Consulting is a company that has been focused for more than 15 years on providing solutions to our clients in:

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Zaldivar Consulting, S.C. is an accounting firm founded in 2003, with the main objective of providing accounting-taxes solutions.

We assist our clients in planning the information needs of their organisations, and determine how best to identify, assemble, analyse and manage the data required to meet those needs. Management advisory requires an understanding of the dynamics of a business situation, an analytical approach to problems and issues, and the creativity to develop the most effective solutions and recommendations for our clients.

Mission: To provide our clients the best consultancy specialising in taxes, accounting, financial aspects and comprehensive solution.

Vision: Delivering quality solutions through constant updating to maintain the competitiveness and innovation to the different situations that arise in our society.

Among our customers are nationals, and foreigners with operations in Mexico, in both cases we deal with companies and/or individuals.

We have clients from the following industries: transportation; printing; entertainment; paper; cosmetics; food for animals; heavy equipment manufacturing; heavy machinery for oil industry; real estate development; and outsourcing.

The firm has 28 employees, in our offices in Mexico City and Morelia, Michoacan, ready to provide solutions to our clients in our areas of expertise.

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FERNÁNDEZ ZACUR – GABINETE JURÍDICO



The legal firm **FERNÁNDEZ ZACUR – GABINETE JURÍDICO** provides counselling and litigation services in the Republic of Paraguay. The firm is specialised in **Corporate Criminal Law and Corporate Law**. However, we have developed a multidisciplinary project focused on the integral solution of legal problems.

JOSÉ MIGUEL FERNÁNDEZ ZACUR is a Lawyer who graduated from the Catholic University Nuestra Señora de la Asunción (Asunción - Paraguay) with an **OUTSTANDING** grade point average and a Doctor in Law (**SUMMA CUM LAUDE**). Master in International Economic Criminal Law (**OUTSTANDING** Master's Thesis) at the University of Granada (Granada - Spain). Postgraduate in Economic Criminal Law at University of Nordeste (Corrientes - Argentina). Diplomaed in Economic Criminal Law from the Association of Judges of Paraguay. Specialist in Criminal Law at University of Belgrano (Buenos Aires - Argentina) with a **DISTINCTION** and at University of Pacífico (Asunción - Paraguay). Postgraduate in Deepened Criminal Law at University of Cuenca del Plata (Corrientes - Argentina). Diplomaed in Oral Litigation from American University (Asunción - Paraguay). Diplomaed in Compliance from Thompson Reuters Training (Santiago - Chile). Graduate from the School of Criminal Science and German Criminal Dogmatic at the University of Göttingen (Göttingen - Germany), from the Training Course in Prevention of Money Laundering, Criminal Liability of Legal Entities and Tax Fraud at the University of Santiago de Compostela (Santiago de Compostela - Spain), from the Spanish Trial Skills Academy at the California Western School of Law (San Diego - United States of America) and from the Extension Course in Corporate Criminal Law at the Pontifical Catholic University of Rio Grande do Sul (Porto Alegre - Brazil). Former professor of Forensic Linguistics and Legal Oratory. Author and co-author of several monographs and articles in specialised publications. Guest professor in post-graduate courses and international conferences. Member of the Iberoamerican Association of Economic and Business Criminal Law and other associations of Criminal Law.

Despite our sustained growth, supported by an outstanding percentage of successes, we maintain the style of a typical family firm, which guarantees a personalised treatment, discretion and the utmost diligence.

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DELTA LEGAL LAW & BUSINESS CONSULTING



DELTA LEGAL is a firm specialising in business law. Our commitment is to provide personalised advice of the highest degree helping to prevent and resolve legal contingencies. Our clients have the certainty that our firm will make their business interests our own.

At **DELTA LEGAL** we aspire to have not only a working relationship with each of our clients, but also to form a long-term relationship by aligning our interests with their own.

Our Values are:

Business mentality: At **DELTA LEGAL** our goal is to understand our clients business needs better than they do, not only solving the cases that arise on a daily basis, but fundamentally in the deep knowledge of the economic sector.

We bring value: **DELTA LEGAL** professionals guide their skills to help make more efficient decisions for your business, improving your competitiveness, granting you legal security and minimising risk with third parties.

We select our clients: At **DELTA LEGAL** we provide service of the highest quality with honesty, loyalty, transparency, knowledge and commitment, we only work with clients who have the same principles and objectives.

Multi-sectoral approach: At **DELTA LEGAL** we offer specialised advice, but with a corporate vision of your business; we have a multi-sectoral approach from the legal, tax and financial point of view of your business.

ATTORNEY'S PROFILE

W. José Luis Alvarez Oviedo (Arequipa - Perú, 1976), lawyer specialising in corporate law, has post-graduate studies in business and labour law. He is also a specialist in tax management from the San Pablo Catholic University of Arequipa and holds a diploma in taxation from the San Francisco Xavier Postgraduate School. He has been a contributor to important law firms in Peru. He is a founding partner of **DELTA LEGAL** Law & Business Consulting.

José Luis provides the firm with a special capacity to interpret and prevent corporate conflicts of companies, generating an environment of maximum confidence with the client, effectively advising and enabling the coordination of useful strategies in achieving the goals and customer objectives.

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Mr Castle has participated in the most important acquisitions processes and infrastructure concessions investments in the country (highways, port, airports, services, etc.), especially in the legal, financial and tax structure of such projects.

He has also collaborated with the issuance of statutes applicable to the Peruvian Public and Private Associations, as well as several commercial, security and tax regulations to facilitate international investments. He continuously works in investment structures in the country and in the region, and actively participates in mergers and acquisitions of companies of different industries.

He has acted as an attorney on several and significant cases on corporate and tax matters in the country before the highest judicial and constitutional courts. Furthermore, he acts as legal attorney of international clients and as member of the Board of several companies in the financial, insurance and securities market. He is also regularly appointed as arbitrator in private and public cases.

Mr Castle is a continuous speaker on national and international business and academic forums, besides being a university professor for more than 20 years.

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MG ABOGADOS/ MG LAWYERS



Practice Areas: Compliance, International Law, Administrative (tenders and acquisitions) and International Economic Law .

Practicing attorney of the Lima Bar Association, Bar Association of Madrid and incorporated into the Council of the European Lawyers under the Court of Justice of the European Union (CCBE).

Diploma in "International Business & Management" by Portland State University, USA and Ceadex.

"Master in International Economic Law" at the Pontifical Catholic University of Peru and "European Master in Law & Economics" by the University of Rotterdam, the Netherlands and the University of Hamburg, Germany and doctoral studies at the Université Paris IX Dauphine, France and finally the Deutsches Übersee-Institut Hamburg, Germany.

MG ABOGADOS PERU

MG Lawyers is an independent firm of lawyers. It consists of a multidisciplinary team of lawyers, prestigious professionals with over twenty years of experience, who have teamed up to offer their clients comprehensive advice in all areas of law.

The MG Lawyers practice focuses on the fields of Compliance, International Economic Law, Foreign Investments, Commercial and Corporate Law, Civil Law, Administrative Law, Financial, Banking and Fiscal Law.

All members of MG Lawyers base their philosophy of work on rigor, professionalism, commitment and deep knowledge in legal matters. The efficacy, results and recognition from our customers are our best guarantee!

The firm has an office in Lima (Peru), a Spanish desk in Milan (Italy) and the head office in Madrid (Spain). MG ABOGADOS PERU is the exclusive member of the ABL: Alliance of Business Lawyers (www.ablglobal.net) in this country. The ABL is an international network comprising of major law firms worldwide, with over 700 lawyers and fifty offices in 32 countries, providing overall guidance to customers worldwide.

Among others, one of the biggest strengths of MG ABOGADOS PERU is foreign investment services, covering:

- Compliance (local and international)
- Public Contracts and Concessions
- Foreign Trade
- International Financial Law and Fiscal Law
- Regulation of Investments
- International Economic Law.
- Public and International Procurement
- Public and Private Partnerships
- Banking and Finance.
- Foreign Trade.
- Administrative and Regulatory Law
- Mergers and Acquisitions.

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Pierola & Asociados was founded in 1975, specialising in intellectual property in all legal areas related to trade marks, slogans, trade names, well-known trade marks, patents, utility models, industrial designs, copyrights, unfair competition and litigation, as well as foreign investment and general practice. The firm is also involved in the fields of domain names dispute resolution and arbitration, licensing and infringement actions.

Pierola & Asociados is an important leading law firm in Peru with more than 40 years of experience in intellectual property, a high level of service in all areas of practice. The firm has correspondents and clients in many countries around the world.

Jose de Pierola is the Senior Partner of Pierola & Asociados.

Member of the Lima Bar Association, the Peruvian Intellectual Property Association, American Bar Association (ABA), Alava (Spain) Bar Association, American Intellectual Property Law Association (AIPLA), Association Internationale pour la Protection de la Propriété Intellectuelle (AIPPI), Fédération Internationale des Conseils en Propriété Intellectuelle (FICPI), International Trademark Association (INTA), Inter American Association of Industrial Property (ASIPI), European Communities Trademark Association (ECTA).

Practice Areas: Intellectual Property, including patent and trade mark prosecution, oppositions, appeals, cancellation actions, nullity actions, infringement actions at the Peruvian Trade Mark Office; legal actions at the Peruvian Courts; General Practice.

Languages: Spanish, English and French.



Victor A. Vilaplana has been practicing insolvency law for over 40 years. His career as a private lawyer was interrupted twice; first by taking a position in Washington DC as Special Assistant to the Legal Advisor, the United States Department of State and later as Special Counsel to the Secretary of Health Education and Welfare (now known as Health & Human Services) and second by accepting the position as chief development officer for a start-up retailer in Mexico which grew to own and operate over 200 stores.

Aside from those two "interruptions", Mr Vilaplana has practiced as an attorney focusing on domestic insolvency matters, as counsel to secured creditors, committees and debtors and also cross-border insolvencies representing foreign and US trustees seeking recognition in the United States or in a foreign country.

On the domestic front, Mr Vilaplana has represented major banks as secured creditors, has recently concluded the successful chapter 11 reorganisation of a medical device company, and represented the committee of parishes in the chapter 11 case of the San Diego Catholic Diocese. Mr Vilaplana has represented a number of non-profit entities such as medical research centres, hospitals and arts organisations as debtors in chapter 11 cases. While Mr Vilaplana's practice is concentrated in Southern California, he has also appeared in complex matters in Arizona and Nevada.

On the cross-border front, Mr Vilaplana has represented foreign representatives in such diverse countries as Iceland and Japan and represented US bankruptcy trustees seeking recognition in Mexico. Mr Vilaplana was a delegate to a number of sessions at UNCITRAL in connection with the preparation of the Model Law in Cross-Border Insolvency and on various UNICTRAL sub-committees dealing with related issues.

Mr Vilaplana has been continuously selected as a "Best Lawyer" in insolvency matters and this year for the second time was selected as lawyer of the year in insolvency matters. He is a member of the American College of Bankruptcy and the International Insolvency Institute.

Mr Vilaplana is fluent in Spanish, lives in Mexico and Southern California and has a wide network of friends and business associates in both areas.

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Daniel Morris is the Chief Dragon Slayer of Morris + D'Angelo, a multi-office boutique accountancy and advisory firm headquartered in the Silicon Valley.

Daniel provides creative cross-border solutions in an ever-changing and complex world where families, entrepreneurship, generational transfers, asset protection, taxation, law, philanthropy, and stewardship intersect.

With offices along America's West Coast and affiliated locations covering the Caribbean, EU, and Asia, Daniel's personal and professional networks provide near-instantaneous connections with leading experts across all disciplines.

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MARY ALEXANDER & ASSOCIATES, P.C.



MARY ALEXANDER & ASSOCIATES, P.C.



Mary E. Alexander, M.P.H., J.D., San Francisco. Principal, Mary Alexander and Associates, specialising in personal injury, products liability, elder abuse, and wrongful death cases. J.D., University of Santa Clara; Master of Public Health, UC Berkeley.

Member: American Association for Justice (President, 2003); National Crime Victim Bar Association (President, 2012); Roscoe Pound Institute (President, 2005); Consumer Attorneys of California (President, 1996); American Board of Trial Advocates (ABOTA); College of Master Advocates & Barristers (Senior Counsel); Litigation Counsel of America (Fellow); Trial Law Institute; Diversity Law Institute.

Prior to her legal career, she was engaged in scientific research in medical toxicology and was director of environmental health at the Stanford Research Institute. Most recently, Alexander helped make a difference for thousands of California children in a landmark case concerning lead-based paint in California. As co-counsel in the case, Alexander represented 10 counties and cities in California that were trying to get paint companies to remove the lead paint from hundreds of thousands of homes in the area. In January 2014, they succeeded when a state judge in Santa Clara County ordered the three companies to pay \$1.15 billion into a fund to be used for that purpose. Along with her co-counsel, she was honoured by the San Francisco Trial Lawyers Association and the Public Justice Foundation as "2014 Trial Lawyer of the Year."

Ms Alexander has been repeatedly named one of the "Top 10 Trial Attorneys" in the Bay Area by the San Francisco Chronicle. The California Daily Journal named her one of the Top 100 Most Influential Lawyers in California and one of the Top 30 Women Litigators as well as one of the Top 50 Women Litigators. She has been named a Northern California Super Lawyer each year since 2006. She was inducted into the Trial Lawyer Hall of Fame by the California State Bar Litigation Section in 2012. Her legal work has also previously been recognised by the Consumer Attorneys of California, which awarded her two of its top honours—the Marvin E. Lewis Award and the Edward I. Pollock Award. In July 2013, she received the American Association for Justice's top award, the Leonard Ring Champion of Justice Award. She also currently serves on the Board of Directors for the National Crime Victim Bar Association.

Ms Alexander's reputation for steadfast commitment to the protection of consumer rights is well-known throughout the United States and has an outstanding record of success and achievements.

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Tre Lovell has been noted among the elite trial lawyers in the nation, having been honoured by The National Law Journal as one of the Top 50 Litigation Trailblazers for 2014, and recognised among the top 1% of attorneys in the country as a litigator through such esteemed organisations as the American Academy of Trial Attorneys, Multi-Million Dollar Advocates Forum, Rue's Best Attorneys of America and the Trial Lawyers Board of Regents. Mr Lovell recently received the 2014 Litigator Award for extraordinary litigation achievement, an award given to less than 1% of attorneys in the U.S. and approximately 12 firms per state or DMA each year. Mr Lovell was further profiled in Forbes Magazine in September, 2014.

With over 20 years of experience, Tre Lovell practices in such areas as business law, corporate law, entertainment, intellectual property, employment and general civil litigation. Mr Lovell received his B.A. from Pomona College and J.D. at McGeorge School of Law in 1992. He was the gold medal national champion and black belt instructor in the martial arts. Mr Lovell is licensed in both California (SBN 162806) and Nevada (SBN 5055).

Areas of Practice: Business, Entertainment, Intellectual Property and Employment Law; Corporate Law; General Civil Litigation

Bar Admissions: California; Nevada

Education:

- McGeorge School of Law, University of the Pacific, Sacramento, California J.D. - 1992
- Pomona College B.A.

Published Works: Business Litigation Firm Tackles Blockbuster Cases, Forbes Magazine, September, 2014

Representative Cases:

- Aleo v. Elliott: \$200,000,000 Fraud Scheme, The Lovell Firm represented 144 victims in international fraud scam.
- Slagle v. A&E Networks, The Lovell Firm represented Daun Slagle in defamation action regarding A&E's movie The Happy Face Killer.
- Martinez v. MGM, et.al., The Lovell Firm represented Rachel Martinez in defamation case against MGM regarding the movie American Pimp.
- Scott v. 3d Realms, et.al., The Lovell Firm represents Darin Scott in copyright infringement against 3D Realms, the Duke Nukem video game publisher, regarding the Earth No More property.

Classes/Seminars:

- Starting Your Production Company, Los Angeles Showbiz Expo

Professional Associations and Memberships: California Bar Association, Member; Nevada Bar Association, Member; Multi-Million Dollar Advocates Forum, Member; Los Angeles County Bar Association, Member

SCHWED, KAHLE & KRESS, PA

SCHWED ♦ KAHLE
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Steph is a very experienced jury trial lawyer. He is proud to include a number of former adversaries among his LinkedIn® profile. Colleagues describe him as highly creative, very resourceful, a tenacious advocate, a strategic thinker, and a meticulous lawyer. He is most experienced trying patent infringement cases and antitrust cases to juries; representing clients before many federal and state agencies, and defending clients in Congressional investigations or hearings.

In addition to his extensive trial experience in "bet the company" cases, Steph has written more than 60 articles and book chapters on intellectual property law, antitrust law, consumer protection law, Board Certification for lawyers, and law firm technology. He has written for the University of Miami Law Review, Vol. 35; No. 2 ("Selection, Use, and Pay of an Economist in an Antitrust Case") and many other scholarly publications, (see, e.g., DePaul Law Review, Vol. 27; No. 2 "Antitrust Law: An Economic Perspective"), and has written book chapters published on antitrust law and patent infringement law; lectured in dozens of CLE programs; and has been board-certified by The Florida Bar in Antitrust & Trade Regulation Law and as well, in Intellectual Property Law. He was Chair of the Antitrust & Trade Regulation Committee, the Intellectual Property Committee, and then Chaired one of the largest Sections of The Florida Bar -- the Business Law Section -- with almost 6,000 members.

Previously Steph Chaired the Editorial Board of The Florida Bar Journal. For ten years he was an Adjunct Professor of Law at St. Thomas University Law School, in Miami, where he taught antitrust law, intellectual property law, and unfair or deceptive trade practices law.

Steph has conducted or responded to extensive pre-trial discovery; led teams of professional colleagues in numerous cases involving millions of documents; has managed complex cases with multiple parties, participated in lengthy trials involving highly contested legal issues against sophisticated, highly respected opposing counsel at national or trans-national law firms; worked with or deposed expert witnesses in numerous disciplines and in various lines of commerce; comfortably uses demonstrative evidence (including multi-media and remote-site "live" testimonial presentations) to maximum effect in courtrooms; all of which has gained him very high peer recognition for leading teams of lawyers in prosecuting or defending patent infringement, antitrust, deceptive or unfair trade practices, cases, and in regulatory challenges before many State and Federal agencies, as well as before Congressional committees.

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Nancy Zalusky Berg's career in family law began 1985. Since then she has been a zealous advocate for her clients in all areas of family law from complicated high asset dissolutions to tirelessly advocating for victims of domestic violence and child protection cases. Most significantly, Nancy offers unparalleled expertise in international family law including child abduction and recovery, and enforcement of foreign orders. Nancy is exceptional in identifying and solving complex international property and child related issues, with significant understanding of cultural dynamics as well as local laws.

Nancy's expertise is recognised locally and internationally. She is the past President of the International Academy of Family Lawyers (www.iafl.com), past President of the IAFL – USA Chapter, a member of the American Academy of Matrimonial Lawyers, (www.aaml.org), past member of the Minnesota Lawyers Professional Responsibility Board. She has spoken all over the world on international family law issues and child abduction. Nancy has lectured in Japan, Nigeria, Argentina and London. She has been in the "Best Lawyers in America" and identified as one of Minnesota's "Super Lawyers" of Law & Politics, Minnesota Monthly and Mpls-St. Paul magazines since 1993. She has been one of the top 100 lawyers in Minnesota for many years and listed as one of the top 40 lawyers in the Family Law practice area by Law & Politics. Ms Berg has received a peer review rating of AV Preeminent by American Registry since 1995. She is a qualified neutral under Rule 114 of the Minnesota General Rule of Practice. Ms Berg has also served on a variety of community non-profit boards. Ms Berg is the "go to" person for referrals for mental health professionals and lawyers in other jurisdictions. It is said she literally knows everyone!

When Nancy is not reading or advocating, she has enjoyed riding dressage, knitting, working with glass creating stain glass windows and jewelry. Her favorite pastime however, is travelling the world to immerse herself in different cultures and understand the different legal systems.

NZB Family Law

NZB Family Law is a Minneapolis based family law firm that casts a wide net of representation, assisting clients locally in the metro area, greater Minnesota, as well as internationally. Team NZB has built unparalleled expertise in handling complex family issues ranging from dissolution matters with significant domestic abuse issues to international dissolutions and child abduction issues.

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RATH, YOUNG AND PIGNATELLI, P.C.

RATH YOUNG PIGNATELLI



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Sherry Young is a founder and President of the firm of Rath, Young and Pignatelli, P.C., with offices in Concord and Nashua, New Hampshire, Boston, Massachusetts and Montpelier, Vermont. She leads the firm's Environmental Practice Group, and assists clients on federal and state environmental matters, real estate transactions, and business and finance transactions.

Sherry focuses her practice on environmental law and environmental litigation, including environmental compliance, permits and approvals, and real estate transactions involving contaminated properties. She has extensive experience in litigation with state and federal regulators, and has achieved numerous successful settlements for industrial, commercial and municipal clients in a variety of cases. Sherry also is general counsel for a large, non-profit health care foundation, and serves as an advisor to several non-profit organisations.

With respect to her non-legal activities, Sherry serves as a Trustee of Eastern Bank as well as Chair of the Board of the New Hampshire Charitable Foundation. She serves on the Dean's Advisory Board of the University of New Hampshire School of Law, as a Trustee on the New Hampshire Supreme Court Society and as a member of the New Hampshire Public Radio Board of Directors. Sherry was the first woman to chair the State Capital Group, a network of independent law firms in all US State capitals and in business markets and financial centers worldwide.

Sherry has been recognised as Corporate Counsel Top Lawyers since 2010; Fellow of the Litigation Counsel of America since 2009; Chambers and Partners USA since 2008; Superlawyers Magazine in environmental law; Merrimack County Lawyer of the Year 1997; The Best Lawyers in America since 1999; Who's Who in American Law since 1995; recipient of the Marilla Ricker Achievement Award 2007 for women lawyers; and recipient of the Greater Concord Chamber of Commerce Athena Award in 2001.

Sherry is admitted to practice in all federal and state courts in New Hampshire. She has received her JD from the University of New Hampshire School of Law in 1982; and her BA from Cornell University in 1975.

Sherry resides with her husband Gary in Concord, New Hampshire. They have three married children and (currently) two grandchildren. In her spare time, she loves to hike with her two dogs, and work in her gardens.

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TRAUB LIEBERMAN STRAUS & SHREWSBERRY LLP

TRAUB LIEBERMAN



Rich is one of the firm's four founding partners and has served as co-managing partner since the firm's inception. He concentrates his practice on insurance and insurance related matters involving issues such as insurance coverage analysis and disputes, cyber security and breach response, mass tort, multi-district litigation, and professional liability defense. His work spans a range of industries, including construction, pharmaceutical, product manufacturing, technology, legal and insurance

He believes that key to being an effective attorney is to thoroughly understand your client's business as well as the issues at hand. Only then can you reduce the complex to something simple and understandable. He has the foresight to provide early and effective evaluations of cases and provides clients with realistic strategies to reach their goals. The business of Insurance can be a complicated and confusing. Rich's experience in insurance and insurance related matters as well as his attention to detail puts his clients' at ease, knowing they are receiving high quality representation on everything from smaller matters to bet the company cases.

He has been lead counsel representing "market" interests in matters involving multiple carriers; has been lead in multi-district litigation disputes, and has been named annually to the best lawyers in New York and New Jersey. Rich has also achieved international acclaim for his work in reinsurance and has been regularly listed in the Global Law Experts Handbook for Insurance and Reinsurance and has been named as a New York Super Lawyer annually for many years.

Education

University of Miami, J.D., 1975, cum laude; University of Miami, B.A., 1972.

Admissions

Bar: Florida; New Jersey; New York

Court: US District Court, Southern District of New York; US District Court, Eastern District of New York; US District Court, District of New Jersey; US Supreme Court; US Court of Appeals for the Third Circuit.

In addition to the above, Rich has been admitted Pro Hac Vice on numerous cases in some 10 other states.

Professional Activities

Presidential Council of Association International de droit des Assurances (AIDA); Executive Committee AIDA; President AIDA US; Member, Federation of Defense and Corporate Counsel, Past Member of Board (FDCC); Co-Chair International Activities Committee – FDCC; Member Insurance Industry Institute – FDCC; Dean Emeritus Litigation Management College – FDCC; Vice-Chair Membership Development Committee – FDCC; Bermuda Liaison/Representative – FDCC; Chair International Practice – FDCC; Member USLAW Network, Past Board Member; Winner of O'Hagan Award – USLAW Network; Fellow American College of Coverage Counsel; Member Association of Defense Trial Attorneys; Member International Association of Defense Counsel; Member (Adjunct) International Association of Claims Professionals; Author of 3 books.

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SEWARD & KISSEL LLP



Lawrence Rutkowski is a partner in Seward & Kissel's Corporate Finance Department. Larry has practiced law since 1979. He joined Seward & Kissel as a partner in 1992.

Larry is head of the firm's Maritime and Transportation Finance Group, a cross section of attorneys within the firm from the Corporate Finance, Corporate Securities, Litigation and Tax departments with expertise on matters of interest to clients in the transportation industry and is a member of the firm's Business Transactions Group. In such capacity, Larry has worked on matters ranging from the formation of joint ventures, asset finance transactions, secured and unsecured lending, registered and unregistered securities transactions, mergers and acquisitions and cross border leases to restructurings and bankruptcy. In addition to representing clients in the transportation and financial services industries, Larry's practice has included considerable experience in equipment finance and in the energy sector.

Larry is a member of the Association of the Bar of the City of New York, the American Bar Association (the Air and Space Law Forum, Business Law Section, International Law and Practice Section) and the Maritime Law Association of the United States (Maritime Finance Committee).

Larry has been cited in Euromoney's "Best of the Best", Chambers USA and Chambers Global, and The Best Lawyers in America, and Who's Who Legal 2009: Shipping and Maritime. Larry has also been recognised by Best Lawyers in the practice of Admiralty & Maritime Law in years 2006 – 2015, inclusive. Most recently, Larry was named one of the top 10 lawyers in Lloyd's List One Hundred 2014 – The Most Influential People in the Shipping Industry. In 2012 and 2013, Larry was the only United States based lawyer included on that list and remains the top ranked United States based lawyer on the list.

Larry has been featured on CNN and appeared on both the Fox News and Fox Business networks as an authority on the impact on the shipping business of piracy off the coast of Somalia. He is currently an adjunct professor at Charleston School of Law teaching a course on International Ship Financing.

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LADAS & PARRY LLP



Dennis Prah specialises in the areas of international trademark, copyright, domain name, right of publicity and unfair competition law. He offers practical strategic intellectual property advice by becoming thoroughly familiar with his client's businesses, goals and paths to expansion and aligning strategies that meet both current commercial needs and future commercial opportunities.

Mr Prah's clients range widely from start-ups to Fortune 100 companies from all over the world and cover a wide range of industries including travel, media, consumer electronics, cosmetics and fragrances, consumer products, art and technology companies.

He has consistently been named an IP Star since 2013 by Managing Intellectual Property Magazine and this year he was also named as a Global IP Star. He has also been named by World Trademark Review (WTR1000) as one of the World's Leading Trademark Professionals since 2011.

Mr Prah received his B.A. from Northwestern College and his J.D. from New York Law School. In addition, he holds a diploma in Advanced International Legal Studies from the McGeorge School of Law.

He has authored and co-authored several publications on the topics of trademark law, unfair competition, merchandising, and domain names and has been a guest lecturer on the topics of international trademark law and intellectual property at the Benjamin N. Cardozo School of Law, the Fordham University School of Business and Fordham Law School. He is a frequent speaker at numerous intellectual property conferences throughout the world.

He is a member of the International Trademark Association, on the Internet Committee; of the The International Association for the Protection of Intellectual Property (AIPPI), serving on its Standing Committee on Trademarks; of the Intellectual Property Owners' Association, serving on its International Trademark Committee; and of the Intellectual Property Constituency of ICANN. He has also been frequently quoted in the media on intellectual property matters.

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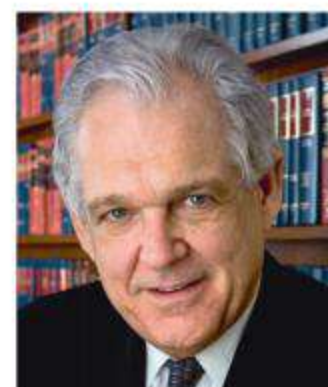
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George A. Bermann, Professor of Law and Director, Center for International Commercial and Investment Arbitration, at Columbia Law School, is a highly experienced international arbitrator in both commercial and investment disputes. He has conducted arbitration regularly since 1980 before all the leading international arbitral institutions.

He arbitrates disputes in all sectors, including general commercial contract, construction, intellectual property, energy, oil and gas, competition law, insurance, telecommunications, pharmaceuticals, distributorship and franchising, transportation, and employment.

Professor Bermann also serves regularly as expert witness before international arbitral tribunals as well as before courts in cases arising out of arbitration agreements, arbitral proceedings and arbitral awards. He also serves as co-counsel and advisor to counsel in international arbitral proceedings and in arbitration-related litigation.

Professor Bermann is Chief Reporter of the American Law Institute's "Restatement of the U.S. Law of International Commercial and Investor-State Arbitration" and co-author (with Emmanuel Gaillard) of the UNCITRAL Guide to the New York Convention.

Professor Bermann is highly ranked in GAR's Who's Who in International Arbitration and included in Band One of the Chambers Guide Listing of International Arbitrators in the U.S., nation-wide.

He is also professor affili   at the Ecole de droit, Institut des Sciences Politiques (Paris), professor in the Geneva LL.M. in International Dispute Settlement (MIDS), and adjunct professor at Georgetown University Law Center.

Professor Bermann was Founding Member, Governing Board of International Court of Arbitration of the ICC (Paris). He is currently member of the Standing Committee of International Court of Arbitration of the ICC and of the ICC Commission on International Arbitration. He co-chairs the Global Board of Advisers, New York International Arbitration Center (NYIAC) and is Council Member of the American Arbitration Association and Board Member of the Center for Conflict Prevention and Resolution (CPR). He is also a Fellow of the Chartered Institute of Arbitrators (London).

Professor Bermann is Co-Editor-in-Chief (with Rob Smit) of the American Review of International Arbitration (ARIA) and editorial board member of the Revue de l'Arbitrage. He is the recipient of several university honorary degrees.

Besides the UNCITRAL Guide to the New York Convention, he is the author of numerous books, including "International Arbitration and Private International Law" (General Course in Private International Law, Hague Academy of International Law, 2017), "Interpretation and Application of the New York Convention by National Courts" (Springer Pub. 2016), and "Mandatory Rules in International Arbitration (Juris Pub. 2011)."

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U.S. AND GLOBAL EMPLOYMENT LAW



Holly A. Silver is President of Holly A. Silver, P.C., a US and global employment law firm based in New York City. She is one of the founders of the field of global employment law, has practiced in Europe, and has had an extensive career handling employment law issues throughout the US and internationally for companies of all sizes, including Fortune 500. Ms Silver is a member of the New York, California and District of Columbia bars.

Ms Silver's accomplishments include:

- Fellow of the American Bar Association (limited to less than 1% of lawyers licensed to practice in each state)
- Recent recipient of Lawyer Monthly's Women in Law Award for 2018 Labor and Employment Lawyer in the US
- One of the first attorneys worldwide to establish a global in-house employment law practice
- Creation of a US and global corporate employment reorganisation process, and handling of numerous corporate employee restructurings worldwide
- Publication of recent article "Preventing Sexual Harassment Before the Storm"

With over 30 years of in-house employment law experience, which includes a unique blend of a US and international background, Ms Silver and her firm provide a rare corporate employment law perspective.

Firm Profile

Holly A. Silver, P.C. is a US and global employment law firm based in New York City which advises companies on all types of US and international employment law issues, including, but not limited to, discrimination, harassment, performance management, corporate restructuring, hiring and terminations.

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- Advice on all global and US employment law issues
- Investigations of executive and other sensitive human resources matters, including sexual harassment
- Analysis of employment law issues and due diligence in corporate acquisitions, divestitures and restructuring
- Training of management and human resources on a variety of global employment law topics, including sexual harassment, discrimination, management employment law mistakes and other compliance issues
- Cross-border employment law projects such as preparation and roll-out of multiple-country policies
- US and international employment law audits to assess whether the minimum employment law standards are being met and providing recommendations for appropriate solutions to minimise legal risk and assist with implementing the solutions
- Interpretation of local laws of other countries into terms US corporate management can apply to business discussions
- Assistance with the selection of law firms internationally to maximise global synergy, and working with the firms on specific issues to ensure that the company is getting the most realistic and practical legal advice

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Dr Ivor Elrifi is the chair of Cooley's patent counselling and prosecution practice group. He advises pharmaceutical, biotechnology, life sciences and medical device companies, research institutions, universities, hospitals and governments throughout the world, particularly in the US and Europe. His practice includes patent prosecution, litigation, arbitration, licensing and transactional work with a focus on novel therapeutic treatments, biotechnology, genetics, diagnostics, biomarkers, drug formulations and medical devices.

Ivor counsels clients worldwide in developing and implementing patent strategies and in the prosecution, licensing and enforcement of patents. He has extensive experience in advising clients on transactional work and regularly counsels clients with respect to investments, mergers and acquisitions. He has also advised plaintiffs and defendants in patent litigation and arbitration cases.

Ivor is widely recognised as one of the top life sciences patent lawyers in the world by numerous prominent legal directories and publications. In 2018, he was singled out as the "Patent Strategy & Management Attorney of the Year" by LMG Life Sciences (he also won the award in 2016). In addition, year after year, including 2018, he has been named a "Life Sciences Star" by LMG Life Sciences, an "IP Star" by Managing Intellectual Property, a leading patent lawyer by IAM Patent 1000, recognised as one of the world's leading experts on patent law by Euromoney, and named a leader in IP law by Chambers, Legal 500 and Super Lawyers.

Prior to joining Cooley, Ivor was co-chair and section manager of Mintz Levin's intellectual property practice and a member of the firm's management committee. Earlier in his career, he served as patent counsel and then general counsel and vice president for CytoTherapeutics in Providence, Rhode Island, and as patent counsel to Modex Therapeutics in Lausanne, Switzerland. He has spoken at numerous international conferences, and he has written numerous articles for leading legal and scientific publications.

Recent matters include:

- Outside patent counsel for a US and UK based biotechnology company in prosecuting numerous patents that cover gene therapy for treating ophthalmic disorders.
- Outside patent counsel for a US based healthcare company in prosecuting to issuance numerous next generation CAR-T patents for oncology indications.
- Lead patent counsel in the acquisition of a US-based biotechnology to a global pharma company in a deal valued in excess of \$8 billion.

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Additional Information

Dr Elliott Rose, a board certified plastic and reconstructive surgeon is currently Associate Clinical Professor in the Division of Plastic and Reconstructive Surgery at The Mount Sinai Medical School and an attending surgeon at The Mount Sinai Medical Center.

Dr Rose's international reputation in burn reconstruction, dog bite injuries and re-animation of the paralysed face attracts patient from all over the world. He was voted by his peers as the Best Plastic Surgeon in New York City for "Corrective Facial Surgery" and is listed in the "New York Magazine Best Doctors" and "Castle Connolly America's Top Doctors.". Dr Rose has also appeared on ABC's "20/20" and "Good Morning America", NBC's "Today Show", "Entertainment Tonight", Fox News Network, as well as numerous local news segments in NYC.

Dr Rose is a member of numerous professional societies including the Aesthetic Society, the American Burn Association, and both the American and World Reconstructive Microsurgery Societies. He was on the international editorial board of the Journal of Reconstructive Microsurgery and is a frequent reviewer for the Journal of Plastic & Reconstructive Surgery. Dr Rose is an invited Fellow of the prestigious American Association of Plastic Surgeons. In addition to his 40+ peer reviewed papers and over two dozen book chapters, Dr Rose is author of a textbook entitled "Aesthetic Facial Restoration" that is considered the "landmark text on enhancing appearance and correcting functional impairment...." (Lipincott-Raven Publishers, 1998). Dr Rose uses his extensive clinical skills in objectively evaluating victims of burns, dog bites, facial trauma and providing expert testimony in future medical treatment/ prognosis/ medical costs.

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Skiermont Derby LLP is a firm of diverse trial lawyers who focus on IP litigation and Patent Office IPR proceedings for both patent holders and accused infringers, in addition to antitrust litigation arising from and intersecting with IP issues. We regularly help individual inventors, universities, and businesses large and small assert patent infringement claims, yet we are also one of only a handful of firms RPX Insurance Services selected to serve as “Panel Counsel” to defend patent infringement filed against RPX’s members.

Skiermont Derby has successfully tried multiple patent cases to verdict in jury trials, bench trials, and arbitration proceedings involving pharmaceuticals, hand tools, natural language processing, packet inspection and processing, computer software, and telecommunication devices.

Our attorneys’ experience in life sciences, engineering, and the humanities enable us to build powerful teams that understand the technology at issue, develop creative arguments, and explain those arguments clearly and persuasively to judges and juries. Our experience spans a vast array of technical fields, including aerospace, pharmaceuticals, telecommunications, computer software, natural language processing, and many others.

Our business model does not rely on leveraging hours of junior lawyers—we staff all of our cases with experienced lawyers who understand what it takes to succeed in patent trials. As a result, we prefer to avoid hourly billing—and instead work with our clients on creative alternative fee agreements, including fixed fees tailored by project or to the litigation timeline, and risk-sharing with our clients in exchange for bonuses for success, as well as contingent fee agreements where we are only paid if our client recovers. This approach is designed to ensure that our clients’ interests are closely aligned with our own.

In addition to our role as trial lawyers, we understand that our clients need trusted advisors. While our objective is to provide the highest-caliber litigation and trial services, the only way to accomplish that goal is to understand and achieve our clients’ overarching business strategies and objectives. Sometimes a “win” means finding a creative way to avoid a dispute altogether. Other times it means turning a dispute into a new business opportunity, or controlling legal costs.

But for some IP disputes the only way to “win” is to succeed in court.

Those are the cases we live for, and we built Skiermont Derby LLP to be on the short list of law firms that clients call when they need experienced IP trial lawyers.

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José Alberro coheads Cornerstone Research's international arbitration and litigation practice. His expertise focuses on applied economic and financial modelling across a variety of industries, with particular depth in oil and natural gas, petrochemicals, consumer goods, industrial inputs, and telecommunications. He specialises in damages estimation in the context of international arbitration; mergers and antitrust; tariff design in network industries (electricity, natural gas transportation and distribution, water); and economic impact analysis.

Dr Alberro has provided expert testimony on four continents, involving both investor-state and commercial disputes. He has testified in proceedings under International Centre for Settlement of Investment Disputes (ICSID), United Nations Commission on International Trade Law (UNCITRAL), Energy Charter Treaty (ECT), and International Chamber of Commerce (ICC) rules. He has been an expert in cases related to investments in oil and gas assets, mining, construction, sweeteners, alcoholic beverages, and port operations. Most recently, Dr Alberro was chosen as a damages expert by the Costa Rican government in an ICSID arbitration.

He was the founding CEO and president of Pemex Gas, a large Mexican gas and liquids company, and served as Pemex's chief representative during NAFTA negotiations. He has consulted for the International Monetary Fund, the World Bank, the United Nations Development Programme, and the Economic Commission for Latin America and the Caribbean.

Dr Alberro taught at universities in the United States, the United Kingdom, and Mexico. His research and analyses have been widely published, including in the *GAR Guide to Damages in International Arbitration*, the *ICSID Review*, the *Journal of Damages in International Arbitration*, and the *International Arbitration Law Review*. Dr Alberro is named as one of the world's leading expert witnesses and thought leaders by *Who's Who Legal*.

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Marjorie Rawls Roberts specialises in the areas of tax, investment, and offshore funds.

Previously, Ms Roberts was in private practice in London and Washington, DC with the law firm of Gibson, Dunn & Crutcher (1981-1985), served as an attorney-advisor in the US Treasury Department's Office of Tax Policy in Washington, DC (1985-1988), was Chief Counsel to the US Virgin Islands Bureau of Internal Revenue (1988-1995), and was General Counsel, Vice President, and Director for Globalvest Management Company, LP, a St. Thomas-based investment company managing approximately \$1 billion in investments in Latin America and Russia through offshore funds (1995-1999).

Ms Roberts attended the University of Geneva, Switzerland, and graduated magna cum laude and Phi Beta Kappa from Smith College with High Honours in History (B.A. 1977). She holds law degrees from Harvard University (J.D. 1980) and Cambridge University (LL.B. 1981). At Harvard University she served as Developments Editor of the Harvard Journal of International Law and as Editor-In-Chief of the Harvard Law Record (newspaper). She was awarded a Frank Knox Memorial Scholarship by Harvard University to study at Cambridge University.

Ms Roberts has written a number of articles on international taxation, investment issues, and offshore and mutual funds and has spoken at conferences on Taxation in Central America and the Caribbean, Virgin Islands Investment Law, Captive Insurance Companies, International Estate Planning, Foreign Sales Corporations, Offshore and Mutual Funds, and Utilisation of Offshore Centres. She is also the US Virgin Islands correspondent for Tax Notes International and on the Board of Advisors for the Council on International Tax Education (CITE) and the International Tax News, Trusts and Trustees, Offshore Investment, and Insurance Tax Review. Ms Roberts is admitted to practice law in California, Washington, DC, the US Virgin Islands, and before the Third Circuit Court of Appeals. Ms Roberts is rated AV by Martindale-Hubbell and has been appointed by US Virgin Islands Governor Charles W. Turnbull to serve on the Virgin Islands Tax Study Commission, where she has been elected Co-Chair.

Marjorie Rawls Roberts, P.C.

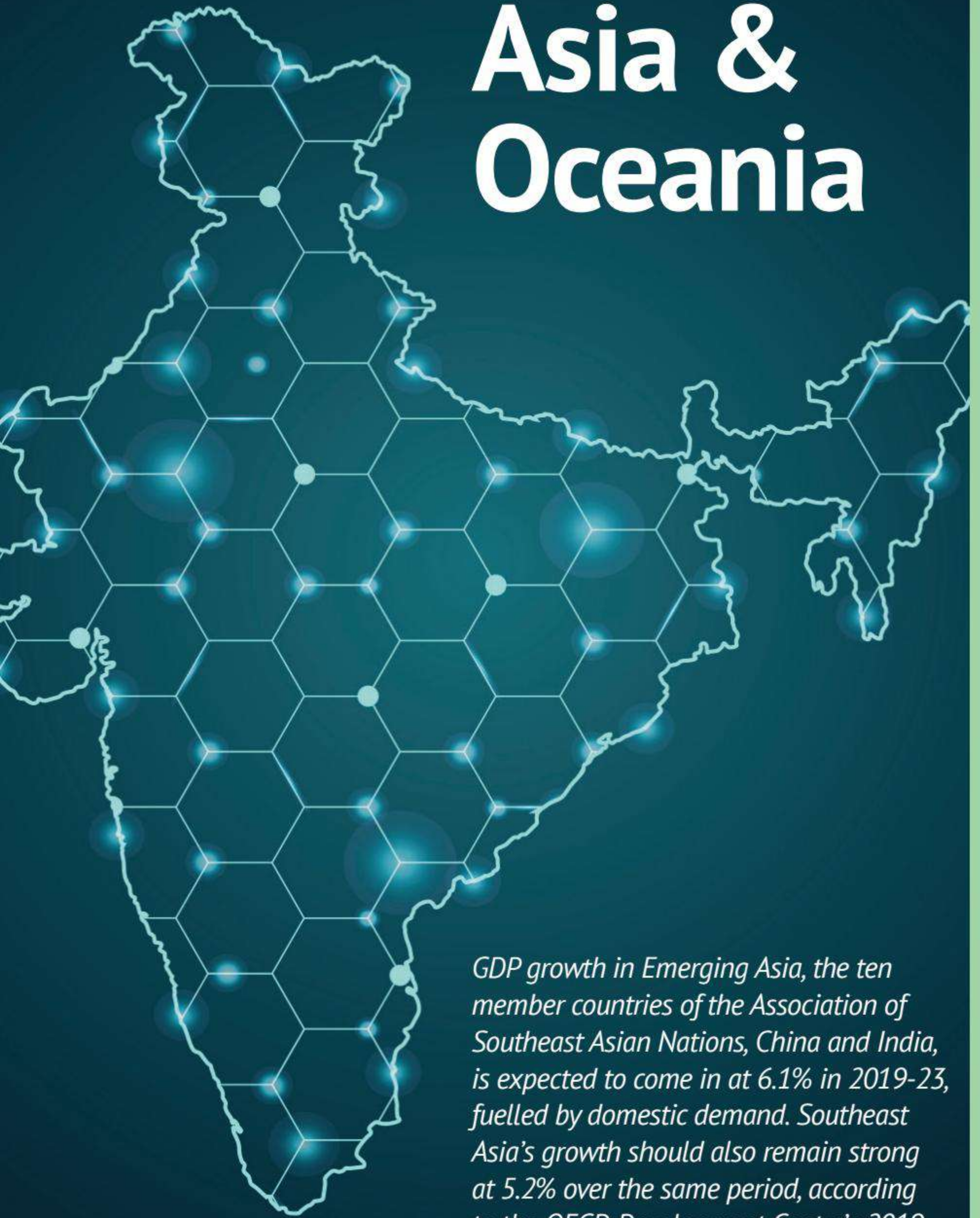
Marjorie Rawls Roberts, P.C. was established in 1999 to focus on the tax and business issues facing individuals and entities in the US Virgin Islands. The firm provides an array of services in the area of tax law, including US Virgin Islands, international, US, and Central American tax planning, representation before the Virgin Islands Bureau of Internal Revenue and the Internal Revenue Service, estate planning, and establishment and operation of US Virgin Islands exempt international insurers and exempt companies.

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Asia & Oceania



GDP growth in Emerging Asia, the ten member countries of the Association of Southeast Asian Nations, China and India, is expected to come in at 6.1% in 2019-23, fuelled by domestic demand. Southeast Asia's growth should also remain strong at 5.2% over the same period, according to the OECD Development Centre's 2019 edition of the Economic Outlook for Southeast Asia, China and India.

The outlook notes that foreign direct investment in the region has stayed strong, with positive impacts on job market prospects. Inflation trends vary partly due to variations in price support measures. Several central banks in the region have raised interest rates in response to the monetary normalisation of advanced economies, as well as price and exchange rate pressures. Looking ahead, maximising opportunities related to technology in financial services, strengthening export performance amidst rising protectionism and mitigating natural disaster risks are the main challenges to the region's economic performance.

A special chapter of the outlook analyses traffic congestion in Emerging Asia's cities, on the back of rapid population growth, increasing ownership and use of private motor vehicles, and the lack of sufficient alternative travel modes such as public transportation. Congestion makes cities less efficient, imposing significant economic, social and environmental costs.

"By strengthening policies for smart transportation, Emerging Asian countries could substantially improve living conditions in major urban areas and open new economic opportunities", said Mario Pezzini, Director of the OECD Development Centre and Special

Advisor to the OECD Secretary-General on Development, while launching the report at the 2018 ASEAN Business and Investment Summit in Singapore.

Smart transportation systems are a priority for policy makers in Emerging Asia. They aim to provide innovative services relating to different modes of transport and traffic management and enable users to become better informed and make safer, more coordinated and smarter use of transport networks. Progress has been achieved in recent years thanks to regional initiatives; however, for many cities in the region, room for improvement is still ample.



The report argues that a combination of policies focusing on travellers' transportation decisions is instrumental. Expanding and upgrading public transportation systems would help handle the growing transportation demand without large increases in the use of private motor vehicles. The rising demand for private transportation could be contained by developing price-based and non-price-based policies further. Increased use of technologies and innovations can make traffic management more efficient. Fostering flexible work arrangements would help reduce usage of urban transportation systems. Finally, rethinking urban planning with greater consideration of its effects on transportation demand can reduce congestion over the longer term.

East Asia and Pacific Growth Remains Resilient Despite Heightened Global Uncertainty

Despite a less favourable external environment, the growth outlook for developing East Asia and Pacific (EAP) remains positive, according to the latest World Bank economic report on the region. Growth in developing EAP is expected to be 6.3% in 2018, lower than in 2017 due to the continued moderation in China's growth as its economy continues to rebalance.

Navigating Uncertainty, the October 2018 edition of the World Bank East Asia and Pacific Economic Update, underscores however that in recent months a combination of trade tensions, higher US interest rates, a stronger US dollar, and financial market volatility in many emerging economies has increased the uncertainty around the region's growth outlook.

At the same time, inflation has begun to rise across the region, particularly in Myanmar, the Philippines, and Vietnam.

"Robust growth has been and will continue to be the key to reducing poverty and vulnerability in the region," said Victoria Kwakwa, World Bank Vice President for East Asia and the Pacific. "Protectionism and turbulence in financial markets can hurt the prospects for medium-term growth, with the most adverse consequences for the poorest and most vulnerable. This is a time for policy makers across the region to remain vigilant and proactively enhance their countries' preparedness and resilience."

China is expected to slow moderately to 6.5% in 2018, after growing faster than anticipated in 2017. Growth in developing EAP, excluding China, is expected to remain stable at 5.3% from 2018 to 2020, driven primarily by domestic demand. In Thailand and Vietnam, growth is expected to be robust in 2018 before slowing in 2019 and 2020 as stronger domestic demand only partially offsets the moderation in net export growth. Indonesia's growth should be stable, thanks to improved prospects for investment and private consumption. Growth in 2018 in the Philippines will likely slow, but the expected expansion of public investment will boost growth over the medium term. In Malaysia growth is expected to ease, as export growth slows, and public investment is lower following the cancelation of two major infrastructure projects.

In EAP's smaller economies, growth prospects remain robust, averaging over 6% annually in Cambodia, Lao PDR, Mongolia, and Myanmar between 2018

and 2020. Growth is expected to resume in Timor-Leste following the resolution of a political impasse, while in Papua New Guinea it is expected to rebound in 2019, following the large earthquake earlier this year. Growth in the Pacific Island countries is expected to remain relatively stable, although highly vulnerable to natural disaster shocks.

"The regional and global integration of most economies in the region intensifies their vulnerability to external shocks. The main risks to continued robust growth include an escalation in protectionism, heightened financial market turbulence, and their interaction with domestic fiscal and financial vulnerabilities," said Sudhir Shetty, World Bank Chief Economist for the East Asia and Pacific region. "In this context of rising risks, developing EAP economies need to utilise the full range of available macroeconomic, prudential, and structural policies to smooth external shocks and raise potential growth rates," he added.

The report points to a four-pronged approach for countries in developing East Asia to address these emerging risks:

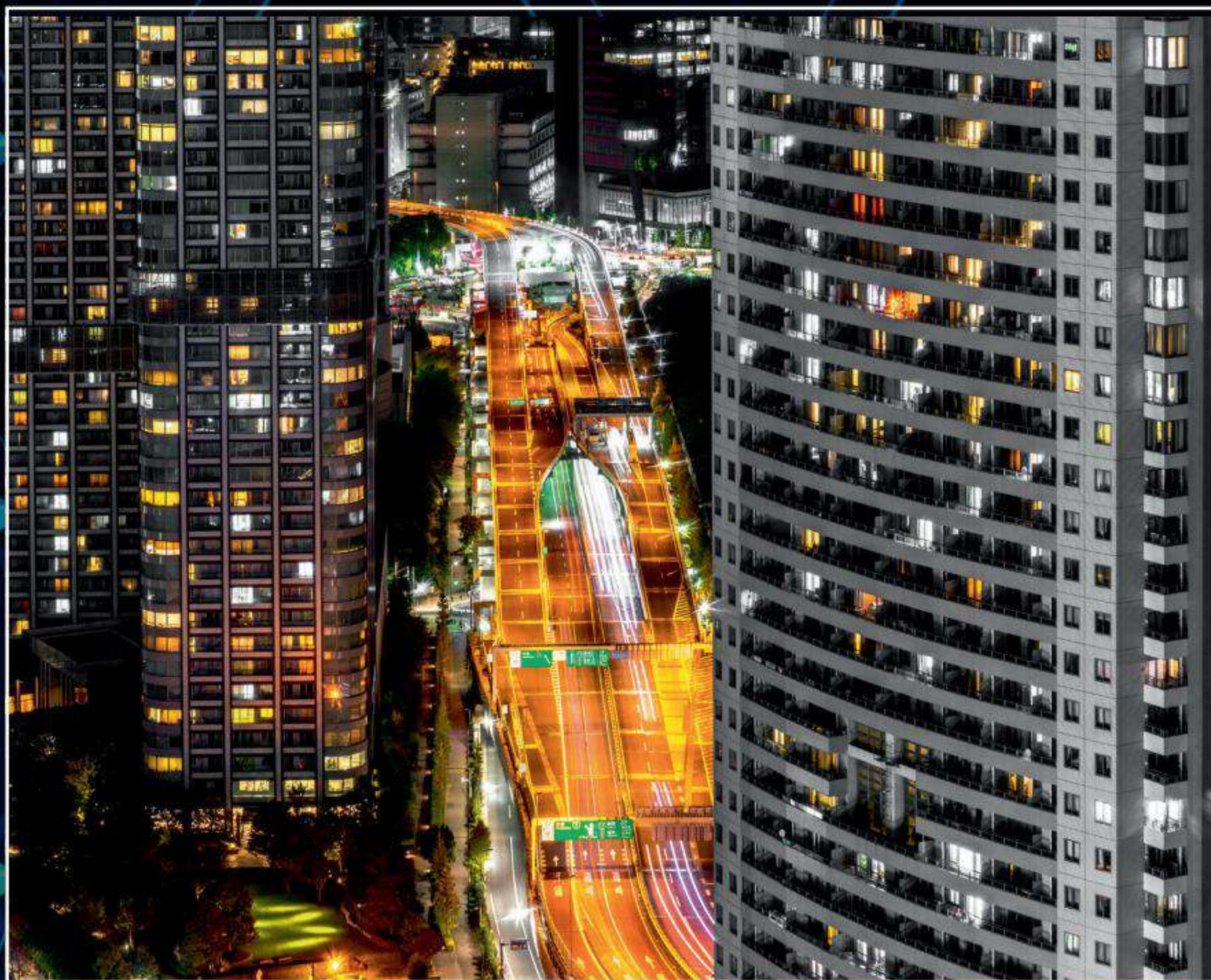
- Reduce short-term vulnerabilities and build policy buffers. Pursuing proactive macroprudential policies can help address financial sector vulnerabilities, reduce capital market volatility, and manage exposure to exchange rate movements. Greater exchange rate flexibility can help absorb and adapt to external shocks. Tighter fiscal policies can help preserve or rebuild buffers to cope with a future downturn, without threatening debt sustainability.

- Redouble commitment to an open, rules-based international trade and investment system, including through deeper regional economic integration. Regional economies could gain by deepening existing preferential trade agreements and lowering non-tariff barriers. A further escalation of trade tensions could be avoided by turning to bilateral negotiations or the World Trade Organization.
- Deepen structural reforms, including liberalising key sectors, improving the business climate, and boosting

competitiveness. Leveling the playing field between SMEs and large firms, and between foreign and domestic firms, could also help reduce resource misallocation and create jobs.

- Strengthen economic security and promote economic mobility through programs such as targeted cash transfers, fiscally-sustainable social insurance systems, better access to prenatal and early childhood development, and more resources to schools in geographically-disadvantaged areas so as to reduce gaps in access and quality of education.

For the Pacific Island countries, the report stresses the need to focus on maintaining fiscal and debt sustainability while continuing to strengthen their resilience to natural disasters. Continued efforts to strengthen debt policies and debt management, improve natural resource management, and boost the quality of spending will be crucial to improve debt sustainability. Minimising the effects of future natural disasters will require building fiscal buffers, improving crisis preparedness, management, and mitigation, and expanding targeted social protection mechanisms.



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MILLS OAKLEY



Vera heads up the charity and not-for-profit team at Mills Oakley, supervising a team of lawyers and paralegals who solely practise in charity and not-for-profit law. The practice specialises in charity and not-for-profit clients, and focuses on governance and fundraising issues, restructuring and mergers, constitutions, social enterprises and taxation endorsements. The team has been listed as a recommended charities practice in the Chambers Asia-Pacific 2019. Vera has over 25 years' experience in the legal profession, most of which has been in not-for-profit law.

Vera sits on a number of boards and committees. Examples of previous and current boards and committees are:

- Catholic Cemeteries Board;
- Catholic Weekly Board;
- Eric Dare Foundation;
- CPA NSW Not-for-Profit Committee;
- AUM Trust Management Committee;
- Presentation Sisters Wagga Wagga Finance Council;
- Parramatta Diocesan Development Fund Board;
- ACNC Professional User Group;
- NSW Government Community & Consultative Group – Cemeteries & Crematoria; and
- Energy Assured Limited Code Panel.

Vera has written several academic works, including a chapter within 'Charity Law' (2012, 2016 and 2018) published by Thompson Reuters. Vera edits the Clubs & Societies title in the Australian Encyclopaedia of Forms and Precedents, and the Community Care and Service modules in the LexisNexis Regulatory Compliance online register, both of which have a strong governance focus. Vera has also written the 2018 Guide for Not-For-Profit Boards and Committees, which is a comprehensive resource for boards and committees in order to comply with their governance requirements.

Vera often presents seminars to executives and directors of not-for-profits and charities, including at the following events:

- Better Boards Conference;
- Associations Forum CEO & Chair Symposium;
- Associations Forum National Conference;
- Australasian Society of Association Executives Conference & Exhibition; and
- Governance Institute of Australia not-for-profit accredited courses.

In addition to her not-for-profit expertise, Vera has extensive experience in property law.

Vera is fluent in English and Croatian.

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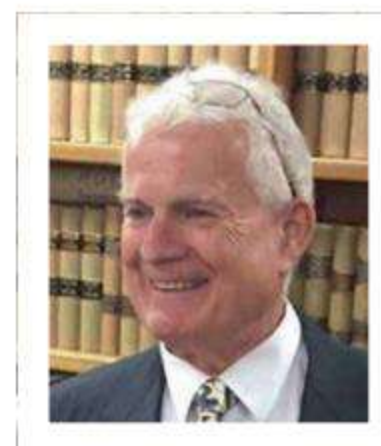
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We make complicated decisions easy to understand. We keep things simple. No legal jargon that you won't understand. No spin. So, you can stay informed and in control throughout the process. We want you to feel confident and get your desired result.

You will work directly with our solicitors. Their extensive knowledge and experience will put you at a distinct advantage. In fact, one of the founding partners, Mr Dieb Peter Khoury KSG still continues to actively develop strategies and service clients on a daily basis.

We understand that you need help **now**. We understand waiting for answers can cause stress. We will remove that stress. We are a flexible law firm and can respond to your needs quickly and efficiently without the constraints experienced by larger law firms. Our progressive approach will get you the best outcome, as quickly possible.

We talk straight. We will tell you, if the expense of court outweighs the potential benefit, we will tell you. Right from the outset, we will provide you with a Retainer Fee, and discuss any variations with you in detail with reasons and time and compliance schedules. You can ask us any question. We are happy to keep you fully informed. This means you don't have to worry about receiving any unpleasant surprises.

We are on your side.

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CHARTERLAW LEGAL PTY LIMITED



Peter has substantial commercial and legal experience and is the senior director at CharterLaw Legal. CharterLaw Legal was established on 1 September 2015 along with its affiliate CharterLaw Accounting (both of which are wholly owned subsidiaries of CharterLaw Professional Services). Peter has been a practising lawyer for over 30 years and established his own firm in 1991. Prior to that, Peter was a corporate and tax equity partner in a top 10 Sydney commercial law firm.

Peter holds Bachelors' degrees in Arts and Law and Masters' degrees in Commerce (Accounting and Finance) and Australian Tax Law. He has been a solicitor of the Supreme Court of New South Wales since 1982 and the High Court of Australia and is a registered Notary Public. He is a member of the Law Society of New South Wales and a registered Chartered Tax Adviser (CTA) with the Taxation Institute of Australia.

Peter practices in the areas of commercial and tax law including commercial and tax restructuring for both business and high net worth individuals, providing advice on complex legal and related issues in relation to commercial, tax or corporate law, estate planning and related areas of asset protection and business succession, insolvency and bankruptcy, the law of trusts and superannuation, contractual arrangements and disputes, small and large equity or debt fundraising and is regularly involved in dealing with complicated disputed estates involving high net worth families, individuals and their related investment and business structures.

As a practising commercial and tax lawyer for more than 30 years, Peter has extensive experience in providing legally complex and commercially aware advice and in devising and implementing strategies to meet the complex commercial and private needs of sophisticated clients.

Peter has assisted many clients with a wide range of legal issues including –

- the structuring of private and tax efficient investment structures;
- advice on corporate compliance and governance issues;
- advice, structuring and re-structuring domestic and overseas companies and trusts so they have an improved and more efficient (and sometimes compliant) Australian tax profile;
- advising large family investment structures and handling the business succession issues that arise from a corporate and tax viewpoint;
- planning and implementing the tax effective distribution of fully and partly franked retained earnings and pre-CGT reserves in a tax efficient manner for large private investment companies.

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NYMAN GIBSON MIRALIS



Phillip is one of Australia's leading criminal defence lawyers. Having over 30 years of experience in all areas of criminal law his practice now focuses solely on serious, complex, and international crime.

Serious and Complex Crime

With his vast experience and skill as a criminal defence lawyer and accredited criminal law specialist, Phillip can manage and advise on the most complex cases. Phillip has acted in many significant drug matters including the largest ever importation of drugs in Australia, high profile murder trials and numerous complex fraud matters.

International / Transnational Crime

Due to the transnational nature of a number of crimes, many investigations now involve overseas law enforcement bodies and require an ability to work on an international scale. Phillip has advised on cases involving China, US, United Kingdom, Sweden, Czech Republic, South Korea, British Virgin Islands, Hong Kong, Singapore, and New Zealand. These cases often involve assets forfeiture and multiple jurisdictions. This work includes the following:

- International money laundering
- International bribery
- New South Wales Crime Commission (NSWCC)
- Australian Criminal Intelligence Commission (ACIC)
- Independent Commission Against Corruption (ICAC)
- Royal Commissions
- Transnational crime
- Cyber crime
- Extradition law
- Mutual Assistance in Criminal matters
- National Security law
- Proceeds of Crime law

Phillip appears in all courts in Australia and travels extensively outside Australia to facilitate the defence of his clients in international / transnational matters.

Company Profile

Nyman Gibson Miralis (NGM) is an international award winning criminal defence law firm based in Sydney, Australia. For over 50 years it has been leading the market in all aspects of general, complex and international crime and is widely recognised for its involvement in some of Australia's most significant criminal cases.

Nyman Gibson Miralis' international law practice focuses on white collar and corporate crime, transnational financial crime, bribery and corruption, international money laundering, cybercrime, international asset freezing and/or forfeiture, extradition and mutual assistance law.

NGM strategically advises and appears in matters where transnational cross border investigations and prosecutions are being conducted in parallel jurisdictions, involving some of the largest law enforcement agencies and financial regulators world-wide.

NGM acts in complex crimes such as murders, sexual assaults, drug importations and frauds and are acknowledged experts in general crime, drink driving and traffic law (including license appeals).

The firm has specialist capabilities in Crime Commissions, Royal Commissions and ICAC inquiries as well as a niche practice in civil proceedings against the Police for malicious prosecution.

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AMOG CONSULTING



Professor Andrew Potts is chief executive officer and founder of AMOG Consulting. With deep technical engineering expertise, he has extensive experience in forensic failure investigation and expert witness work, ranging in scope from mining industry machinery and process equipment, offshore structures (fixed and floating) and high-speed military vessels, to commercial shipping and harbour installations.

Prof Potts has over 37 years of experience in offshore engineering, hydrodynamics and naval architecture; advanced numerical and finite element analyses; physical model testing, and detailed design of facilities, structures, operations and installations.

Prof Potts has consulted on projects around the world, for many blue-chip clients. His breadth of expertise in forensic failure investigation and expert witness work incorporates design adequacy evaluation, development of targeted inspection campaigns, and remedial design.

In the course of failure investigations and expert witness studies, Prof Potts has investigated: errors in design/design approach, quality assurance deficiencies, ineffectual management of variations, fabrication and installation errors, structural failures due to overloading and fatigue damage, injuries to personnel, inappropriate operating practices, and failures to correctly assess environmental conditions and resulting loads. He has also provided advice in areas such as business plans, project management, specification development, tender evaluation, contract negotiation and assessment of contract deliverables.

Taking the lead in preparing expert reports arising out of these investigations, Prof Potts has participated in conclaves of experts and appeared in court proceedings as an expert witness, including concurrent evidence by the "hot-tubbing" of experts. He has extensive experience in providing technical liaison with clients, insurers and their legal representatives.

Prof Potts obtained a Bachelor of Engineering (Civil-Structural) and Master of Engineering (Offshore-Structural) from Monash University, and was appointed a Professor of Practice at Monash University's Department of Mechanical and Aerospace Engineering. Prof Potts completed his PhD at the University of Reading. His thesis, "The Endurance of Steel Wire Ropes for Mooring Offshore Platforms", and subsequent work has seen him become a leading authority in steel wire ropes.

Prof Potts is a Fellow of the Institution of Engineers Australia, and a Chartered Professional Engineer (NER and RPEQ), a Chartered Engineer and Fellow of the Royal Institute of Naval Architects (RINA), a Fellow of the Australian Academy of Technological Sciences and Engineering (ATSE), Member of the Australian Institute of Energy and the Society of Naval Architects and Marine Engineers (SNAME), as well as a Member of the Australian Institute of Company Directors (AICD).

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A local Brisbane institution, Tucker & Cowen has been at the forefront of the Queensland legal community since 1998.

Led by the firm's Principals Richard Cowen, David Schwarz, Justin Marschke and Daniel Davey, and co-founder David Tucker our team consists of over 20 respected and renowned lawyers.

Richard Cowen

Richard Cowen was admitted as a Barrister in Queensland in 1990. For more than 20 years he has practised as a solicitor exclusively in insolvency, commercial litigation and commercial negotiation, documentation and dispute resolution.

Richard has acted in many of Australia's largest insolvencies, including Pyramid Building Society, Farrow Mortgage Services, Tri-continental, Bond Corporation, The Wattle Group (Dexter), Storm Financial, Kleenmaid and numerous others.

In addition, Richard has represented clients in a wide range of litigation matters, including securing Australia's largest award of private exemplary damages for a client against a defendant who was found to be acting improperly.

Richard has considerable experience in asset structuring, corporate and commercial matters and related issues that affect our clients. He advises directors, shareholders and business owners on these matters before, during and after disputes arise.

Qualifications and memberships

- Bachelor of Laws;
- Graduate Diploma in Finance & Investment (SIA);
- Fellow of FINSIA (formerly the Securities Institute of Australia);
- Solicitor of the Supreme Court of Queensland;
- Solicitor of the High Court of Australia;
- Solicitor of the Supreme Courts of Australian Capital Territory and Northern Territory;
- Queensland Law Society and Law Council of Australia Insolvency Committee Member;
- Member of the Queensland Law Society;
- Member of the Australian Restructuring Insolvency & Turnaround Association (ARITA);
- Member of INSOL International.

Recognition

- Leading Lawyer 2018 – Restructuring & Insolvency – AsiaLaw (recognised 2017 – 2018)
- Preeminent Lawyer 2018 – Insolvency & Restructuring Lawyers – Doyle's Guide (recognised 2012-2018)
- Leading Lawyer 2018 – Litigation & Dispute Resolution – Doyle's Guide (recognised 2015 to 2018)

SPARKE HELMORE LAWYERS



Sparke Helmore Lawyers is a full-service commercial law firm of more than 800 people working from nine offices across Australia. Our expertise spans corporate and commercial to construction, workplace to insurance, intellectual property to initial public offerings mining to manufacturing, and property to procurement.

Intellectual property and technology capability: our IPT team has extensive experience and a proven record in managing large-scale national and international trademark portfolios, conducting litigation to enforce and protect all IPT rights and advising on commercialisation of intellectual property, including drafting licences and other IPT agreements.

Trademarks: we offer a comprehensive range of trademark services to Australian and global companies, including strategic portfolio management, advice on trademark registrability, freedom to operate, advertising clearance, protection and enforcement of brands, customs notification and business name and domain name registration and protection.

Prosecution: our team has extensive experience in prosecuting Australian and international trademark applications to registration, including responding to adverse reports by drafting submissions, acting in and advising on opposition and non-use proceedings, preparing comprehensive evidence in support of a prosecution, and drafting and negotiating coexistence agreements.

IPT enforcement and litigation: we represent clients in a wide range of contentious IPT matters before the Australian Federal Court, including for trademark infringement, misleading and deceptive conduct, passing off infringement of copyright, designs and confidential information. This includes applying for and opposing urgent interlocutory injunctions and appeals from the Australian Trademark Office

Patents: we are experienced in advising on all aspects of patent disputes. We work closely with patent attorneys to assist in oppositions. We represent our clients in the Federal Court in patent infringement and revocation proceedings (including appeals of Patent Office decisions). We also act where there is parallel litigation overseas, including in European Patent Office US re-examination and US Federal Trade Commission proceedings.

Consumer protection and privacy: we have a wealth of experience in advising on and acting in Australian Federal Court proceedings regarding representations in commerce and misleading and deceptive conduct. We assist clients with advertising clearance and compliance, and advise on the consumer protection provisions of the Competition and Consumer Act 2010 (including the Australian Consumer Law) and compliance with the Privacy Act 1988 and the Spam Act 2003.

Confidentiality know-how and trade secrets: we work with our clients to develop commercial strategies to protect their trade secrets and know-how, while facilitating valuable product development, research and trialling. We draft non-disclosure agreements and know-how licences.

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NYMAN GIBSON MIRALIS



Dennis Miralis is a leading Australian defence lawyer whose practice focusses on representing clients in international white collar matters involving multiple jurisdictions.

White Collar Crime

Complex white collar crime investigations are becoming increasingly international. They often raise issues concerning which jurisdiction the offence was committed in, which laws will apply to the investigation and prosecution, and what the legal rights are of those being investigated.

Dennis has expertise in assisting companies and individuals who are the subject of white collar and corporate crime investigations, specialising in matters such as:

- Complex Fraud
- Domestic and Foreign Bribery
- Insider Trading
- Embezzlement
- Taxation Offences
- Money Laundering and Proceeds of Crime
- Other dishonesty related offences

These offences may be prosecuted by the Australian Tax Office (ATO), the Independent Commission Against Corruption (ICAC), the Australian Securities and Investment Commission (ASIC), the Commonwealth DPP (CDPP), the Australian Transaction Reports and Analysis Centre (AUSTRAC), the State Police and Australian Federal Police (AFP).

He recently co-authored the Australian chapter of The Law Review's International Investigations Review, which explores current legislative and policy reform in the areas of white collar crime and global investigations.

Company Profile

Nyman Gibson Miralis (NGM) is an international award winning criminal defence law firm based in Sydney, Australia. For over 50 years it has been leading the market in all aspects of general, complex and international crime and is widely recognised for its involvement in some of Australia's most significant criminal cases.

Nyman Gibson Miralis' international law practice focuses on white collar and corporate crime, transnational financial crime, bribery and corruption, international money laundering, cybercrime, international asset freezing and/or forfeiture, extradition and mutual assistance law.

In 2018, Global Law Experts named Nyman Gibson Miralis International White Collar Crime Law Firm of the Year in Australia.

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ASSURANCE MARITIME BANGLADESH LIMITED

ASSURANCE MARITIME
Bangladesh Limited



Assurance Maritime Bangladesh Limited ('Assurance') is a forward looking and outcome driven marine consulting firm in Bangladesh. The company's main focus is on 'Protection and Indemnity' (P&I) & legal correspondence services and it offers a comprehensive risk, claim management & legal services in Bangladesh to P&I Clubs, H&M underwriters, Defence Clubs, international law firms, ship-owners, charterers, ship managers and ship operators.

Assurance has a very capable team of highly experienced marine risk and claims professionals from a diverse background. The underpinning experience and capability of its people ensure that the firm is able to serve its clients with confidence on a wide array of matters ranging from simple P&I and H&M claims to complex trans-border marine disputes. Assurance's senior management includes highly experienced and competent master mariners and lawyers who collectively have over thirty years of experience in all spheres of marine risk and claim management including marine survey, claims assessment, negotiation and settlement and litigation.

We act in Bangladesh as the eyes and ears of our principals: the P&I clubs or P&I underwriters, H&M underwriters, defense clubs, international law firms, entities comprising the marine risk industry that manage the complex risk environment in which ships operate. We provide our clients with early and effective advice on emerging and actual risk situations involving a ship of interests or its cargo in Bangladeshi ports. Subject to our principal's approval we take early preventive action to mitigate or minimise the risks of potential claims & liabilities facing our principals.

Because of our extensive experience in Bangladesh and the region, we have a full grasp of the conceptual & practical dynamics of marine risks and associated complexities. This understanding guides us to take appropriate measures & to suggest suitable strategies and tactics to deal with each risk situation holistically within the broad perspective, ensuring that the underpinning financial, economic and business interests of our clients are always in consideration.

In order to ensure that each instruction is managed with the desired outcomes in perspective, we approach every assignment as a 'project' whether it is related to management of a marine incident or a claim, whether potential or actual. Using 'Total Project Management' approach, we carefully scope and plan each work and where possible quote upfront for our clients to get predictable costs, timescales and outcomes.

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Professional associations:

International Trademark Association (INTA)
Shanghai Association of International Services Trade (AIST)
Shanghai Trademark Association (STA)

Ms Nikita Xue has been practicing in legal field in China for over 15 years since 2001, starting her work at a local notary public office in Guangzhou City, South China. Later in order to focus on IP area, she joined Rouse & Co. to explore more law practice from a different angle. Her knowledge and experience towards legal rights acquisition and protection, intellectual property dispute solutions through both judicial procedure and administrative procedure has achieved profound development in the ten years that followed, by handling hundreds of cases.

Nikita has experience in handling various kinds of disputed matters, including but not limited to trademark infringement, unfair competition, copyright infringement, anti-counterfeiting, and contractual matters. Apart from contentious matters, she is also experienced in risk assessment, on legal rights applications by providing useful advice, and during the past years' practice, she has helped applicants from all over the world to apply for more than one thousand pieces of registration applications. With fluent communication capability in both Chinese (Mandarin and Cantonese) and English, Nikita is working with mainly MNCs with various business industries. Nikita has been a member of International Trademark Association (INTA) since 2006, and she is enthusiastic in contributing to this community with her effort.

She has been very proud to serve the Pro Bono Committee of INTA since 2012 for two consecutive terms (2012-2013, 2014-2015), to provide her knowledge and ability working to improve the public's awareness towards the Pro Bono. Nikita keeps devoting herself to serve the other Committee at INTA, and she has later become a member of Law & Practice Sub-committee of Bulletin Committee at INTA from 2016 to 2017. Nikita has also been nominated for a further term with the Bulletin Committee from 2018 to 2019. Finally in 2017 Nikita was nominated a "Ranked individual" by World Trademark Review 1000.

Sample client list:

HongFangLaw is honored to be recognised by our clients through long-term cooperation for complicated dispute solutions, from Fortune 500 enterprises to reputable SMEs and individual inventors, mainly in the following industry sectors: Petroleum & energy; Automotive; E-commerce; Machinery accessories; Sport equipment; Wine; Hotel; Electronic appliance; Chemical.

A small sample of our client portfolio includes: ExxonMobil; Chevron; BMW AG; TOTAL SA; BP PLC; SHELL BRANDS INTERNATIONAL AG; WD-40 Company; Bosch; EMERSON; AkzoNobel; Diageo.

WANG JING & CO.



敬海律师事务所
WANG JING & CO.



Xiangyong Chen is experienced in handling complex maritime cases concerning maritime casualty, shipping & trade, ship-building & financing, maritime fraud, among which over 30 are selected by PKULAW. CN as precedents of reference value. He is now an arbitrator of Shenzhen Court of International Arbitration and also an arbitrator of China Maritime Arbitration Commission.

He has been invited by the PRC Supreme Court to participate in legislation concerning liability limitation of maritime claims, oil pollution damages and establishment of insurance system for civil liability of oil pollution damage. He has been invited as expert witness to give testimony for some significant maritime cases before courts or arbitration tribunals in foreign countries and regions, such as the UK, Australia and Hong Kong.

He is the leading author contributing to Chambers Global Practice Guides-Shipping-China Chapter in 2018 & 2019. From 2013-2018 he has been consecutively rated by Chambers & Partners and ALB as Outstanding Shipping and Maritime Lawyer & Band 1 Lawyer in Shipping Practice; LEGALBAND Top Chinese Lawyers (Bank 1 - Admiralty & Maritime). He has been awarded "20-year Dedication" by Guangzhou Lawyers' Association in 2016 and he is selected as one of the Top Ten Eminent Lawyers for Handling Foreign-related cases in Guangzhou in 2018.

Firm Overview

Established in the early 1990s, Wang Jing & Co. is headquartered in Guangzhou, has branch offices in Shanghai, Tianjin, Qingdao, Xiamen, Shenzhen, Beijing and New York, creating a widespread network throughout China and abroad. Wang Jing & Co. has become a leading law firm nationwide in the area of maritime, admiralty and insurance.

Excellence and continuous efforts towards improvement were rewarded in recent years by prestigious award by the Asian Legal Business, Chambers Asia-Pacific Guide, and China Business Law Journal, as well as the 2018 Edition of the published Asialaw Profiles Rankings, which rated Wang Jing & Co. as "Outstanding" Full-service Law Firm. Beyond international awards, it's worth mentioning that also locally, Wang Jing & Co. has been recognised as leading firm with the inclusion of certain of its cases among Ten Typical Cases of the Supreme People's Court at the thirtieth anniversary of the founding of Maritime Court, the 30-Year Model Cases of Maritime Adjudication, the Annual Typical Cases of Maritime Adjudication, and the Maritime Case Selection for "Belt and Road" Initiative. In 2018, Wang Jing & Co. has been awarded as "Era-Leader" by Guangzhou Lawyers Association.

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Practice Areas: Shipping, Admiralty, Insurance, International Trade, Disputes Resolution and Alternative Disputes Resolution

Education Background: 1993 Dalian Maritime University Bachelor of Engineering; 2004 University of Southampton Master of Laws in Maritime Law

John specialises in dealing with complicated legal matters concerning collisions, salvage, pollution, cargo claim, ship mortgage enforcement, shipbuilding contract and etc.

Thanks to his extensive working experience with the Maritime Safety Administration in China, he is familiar with the authorities' procedures and rules regarding ship collision, oil pollution, salvage and emergency response, which facilitates him to communicate smoothly with the MSA on behalf of clients and find the best and quickest solution in casualty cases.

He is one of the drafters of various local legislations related to the ship-source pollution and the Members of the 8th Guangzhou Maritime & Admiralty Committee, and has been elected as talented lawyers specialised in handling foreign-related matters. He has received substantial instructions from P&I club, Ship Owners, Hull underwriters, Ship Financers, Shipyard, Salvage companies and etc.

Recent major achievements:

- Instructed by a Hong Kong Bank to enforce the ship mortgage over two capsizes, with each's market value over USD 25 million;
- Instructed by a Chinese shipyard in the LLMC arbitration for the shipbuilding dispute and for freezing the refund guarantee.
- Instructed by P&I Club and Members to represent Members before 7 district courts and the Supreme Court in China to defend a series of cases filed by the holders of bills of lading regarding delivery of goods without original bills of lading with claim amount over US 20 million, and have successfully had the claims rejected.
- As instructed by P&I Club and Members in various collision cases.
- Instructed by salvage companies for various cases related to Heavycon disputes and LOF disputes.

Firm Overview

Established in the early 1990s, Wang Jing & Co. is headquartered in Guangzhou, has branch offices in Shanghai, Tianjin, Qingdao, Xiamen, Shenzhen, Beijing and New York, creating a widespread network throughout China and abroad. Wang Jing & Co. has become a leading law firm nationwide in the area of maritime, admiralty and insurance.

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REMUS WONG SUN MAN

REMUS WONG SUN MAN



- Holder of double degrees in Law and Literature.
- Admitted as solicitor in Hong Kong and in other jurisdictions, namely, England and Wales, Australian Capital Territory and Singapore.
- Founding partner of the firm Messrs. WONG AND CHAN.
- Appointed as Notary Public in Hong Kong and in England.
- Appointed Chain-Appointed Attesting Officer.

I have over time developed my areas of legal speciality mainly in handling complex commercial litigation cases and, above all, work pertaining to commercial and corporate matters including, among others, merger and acquisition and corporate finance. Conveyancing practice especially its corporate aspect certainly still takes up some of my significant working time when complicated legal issues have called for my personal attention. In particular, I have overseen the legal documentation in quite a number of conveyancing projects involving project finance and sale of individual units in such projects.

I have indeed travelled quite broadly in Mainland China over the past 15 years and have thus developed my China-related practice and most notably in Shanghai. As such, I have become the Chief Legal Representative of our Shanghai Representative Office set up with the approval of Ministry of Justice in Peking since 2003. By the end of 2006, I had successfully fostered and thus established our firm's formal association with Jin Mao P.R.C. Lawyers in Hong Kong, it being one of the leading law firms in Shanghai. Recently, I have been involved personally in listing work of our firm and especially in the flourishing LSE and AIM in London and listing in Frankfurt and also in Hong Kong. I have now been frequently involved in advising clients, mostly China entrepreneurs and the UK or European clients, on the legal aspects (contentious or otherwise) of their business and operation as well as listing projects both within or without Hong Kong in my increasingly extensive cross-border practice.

My professional practice aside, I had sustained my teaching interest in the past years. I was once a part-time teacher and tutor in Commercial and Company Law at Lingnan College (now Lingnan University) and in Conveyancing for P.C.L.L. students at The University of Hong Kong.

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BMT INTERNATIONAL

BMT INTERNATIONAL



With over 19 years of experience at some of the world's top law firms, Todd focuses his practice on tax and trust law, business succession and fiduciary matters, and general counsel advice.

Todd advises high net worth individuals and families, their family controlled businesses and funds, as well as their foundations, trusts and family offices on a wide variety of tax, business and private client matters. Todd regularly represents private banks and financial institutions, multi-family offices and other financial advisors. He also advises tax exempt organisations on charity matters and assists private clients with their philanthropic aims. In addition to counselling and planning, he regularly represents clients in tax controversy matters and fiduciary litigation.

In representing family/private companies, Todd often provides international tax advice for establishing and operating multinational businesses as well as specialised advice on pre-IPOs, mergers, acquisitions, divestitures, and other restructuring activities. He regularly advises clients with interests in the real estate and fund sectors, especially on cross-border investments and establishing hedge funds and private equity funds.

Todd is a well-known advisor on international tax and private client issues and a regular speaker and author on such topics. He is a member of the executive Committee for the Hong Kong branch of the Society of Trust and Estate Practitioners, and has served as the US.

National Reporter for the International Fiscal Association, Chair of a US branch of the Society of Trust and Estate Practitioners, as well as an officer of other professional organisations. He has been rated as one of the leading international tax practitioners in Legal 500 Asia Pacific, Chambers Asia, the Citywealth Leaders List, Spear's Hong Kong's Best Tax and Trust Lawyers, and The International Who's Who of Private Client Lawyers.

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KK SHARMA LAW OFFICES



KK Sharma Law Offices, dealing in Competition Law, Income Tax, Enforcement and Investigation, Governance, Regulation and Risk, Public Affairs and Policy with footprints across continents, having a track record of offering entire spectrum of litigation support and consultancy of very high standard, was established by Mr KK Sharma.

Mr Sharma, as the very first Director General ('DG') of functional Competition Commission of India ('CCI') established competition law investigation framework in India. As the first head of Merger & Antitrust Divisions, Indian Merger Review Format was established by him. The firm has been rated very highly in the field of competition law by different publications in India and abroad such as 'Experts Guide of Euromoney Asia' and 'Silicon India', etc. The Chairman of the firm, Mr Sharma, one of the leading experts on competition law, is invited, across the globe, to speak on topics related to competition law and policy and is, often, called 'father of competition law in India'.

Very frequently, the firm is invited to contribute India specific chapters on different laws – International Comparative Legal Guide (ICLG) and Global Competition Review (GCR) being amongst them. The firm has established a new benchmark in customer service delivery – be it a relief from the allegations of competition law violations against its clients or the imposition of heavy penalties if any of its clients is a victim of allegations of any anti-competitive conduct or any other matters. By consistency in client satisfaction, the firm has achieved a position of prominence among its peers and can proudly look back at its track record on its past body of work.

Amongst the matters dealt with by the firm are many landmark cases involving huge penalties – the latest amongst them being successfully contesting a penalty of USD 115 Million (INR 6.71 Billion) on four of its clients and relief of more than USD 14.29 Million (INR 10 Billion) to a Denmark company despite an adverse report by DG.

Chairman of the firm, Mr KK Sharma, Member of RPP Platform of Competition Law and Policy Branch ('CLPB') of UNCTAD, was also on the Global Antitrust Advisory Board of Bloomberg. The firm has successfully dealt with matters spread across various sectors such as automobiles, real estate, insurance, liquor manufacturing and trading, shipping industry, manufacturing, oil chemical industry, bulk road transportation, future trading of agricultural commodities, power generation and transmission, to name a few.

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Ramni Taneja, a citizen of India, is educated in Mumbai, India, and London, England. She enrolled as an Advocate on 17th October 1980, on the Roll of the Bar Council of Maharashtra, [Mumbai], India; subsequently transferred to the Bar Council of Delhi, India, on 20th October 1997. On 3rd March 1997, she was admitted as a Solicitor of the Supreme Court of England and Wales, [now known as the Senior Courts of England and Wales]. In 1999, she was appointed as a Notary by the Government of India, New Delhi, India.

Since 1997, Ramni Taneja practises in New Delhi, India, as an Advocate in the Supreme Court of India and the High Court of Delhi, apart from various other tribunals and courts in Delhi and in India. From 1980 till 1982 she trained as an Advocate with Little & Co., Advocates and Solicitors, Mumbai, India; she headed the office of Little & Co., Advocates, in New Delhi, India, from 2002 till 2006. From 1983 till 1997, Ramni Taneja was licensed and practised as a Legal Consultant with A.R. Hilal & Associates, Advocates and Legal Consultants, in Dubai, United Arab Emirates. Her law firm, Law Office of Ramni Taneja, began in New Delhi, India in August 2006.

Ramni Taneja completed her school education in the United Kingdom [UK] at Grey Coat Hospital, Westminster, London, England, UK, as a consequence of which she obtained the University of London, General Certificate of Education, Ordinary Levels and Advanced Levels, between 1972-1974. She obtained her BA Honours [First Class Honours] Degree in English Literature [Major] French Literature [Subsidiary] in 1977 from Elphinstone College, University of Bombay, India. She obtained her LLB Degree [First Class] in 1980 from Government Law College, University of Bombay, India. She was awarded the Diplôme Supérieur d'Etudes Françaises Modernes in 1975 by l'Alliance Française, Paris, France, [Mention Tres Honorable: i.e. Distinction] and was ranked first in the examination in 1975 in India and Asia.

Ramni Taneja is the author of Foreign Direct Investment and Globalisation, published by Eastern Book Company, 2014. She has written legal articles that have been published in international and Indian legal journals on various legal issues.

Ramni Taneja's areas of legal practice covering litigation and transactional legal work are: all areas of commercial law, civil law, corporate law, constitutional law and criminal law.

FORTITUDE LAW ASSOCIATES



F • L • A
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Rahul Mahajan
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Rahul Mahajan has been ranked as a leading practitioner in the Corporate (Merger & Acquisition) area by Chambers Asia, 2009. Moreover, he was recognised as regulatory counsel in the telecommunications, information technology and media industries, Who's Who Legal, 2007, 2008 and 2009; as well as being noted as a communications and financial services specialist, Legal 500, 2008.

Bar Admission: India, New York Bar (Legal Consultant)

FORTITUDE LAW ASSOCIATES

FORTITUDE LAW ASSOCIATES is a full-service law firm where lawyers from diverse backgrounds have integrated their intellectual capital to provide clients with well-rounded and effective legal advice. The firm focuses on representing clients having business interests in India on all aspects of Indian laws and regulations affecting their industries and specialises in strategic legal and regulatory advice coupled with industry expertise in an integrated manner. FORTITUDE LAW ASSOCIATES focuses on niche areas in which the firm provides significant value and is invariably involved in select highly complex, innovative transactions.

Mr Mahajan's practice focuses on the corporate and commercial laws of India with emphasis on cross-border transactions. Mr Mahajan advises on mergers and acquisitions, securities laws, financing laws, telecommunications and IT regulations, investment regulations, entry strategies for multinationals and general advice on corporate and commercial laws. Mr Mahajan has negotiated and advised on multi-jurisdictional joint-venture and shareholder agreements, technology transfer agreements, financing documents, investment agreements, corporate due diligence matters, assisted on public tender offers, and advised on corporate and commercial laws. He has also represented companies in various industries, including aviation, banking, entertainment media, software technology, satellite, telecommunications, textiles and venture capital funds.

FORTITUDE LAW ASSOCIATES key clients include marquee repeat Fortune 500 clientele, of which more than 60% are US corporations. Another main strength of FORTITUDE LAW ASSOCIATES is that it has strong relationships with various international law firms – which has enabled FORTITUDE LAW ASSOCIATES to provide legal counsel carefully nurtured to their clients' global requirements.

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KARANJAWALA & CO.

KARANJAWALA & COMPANY
Advocates

Nandini Gore, Partner at Karanjawala & Co. and Advocate on Record at the Supreme Court of India, has been practicing since 1988 and specialises in Litigation, Arbitration and Mediation practice. She is perused her LLB from Campus Law Centre, New Delhi.

Ms Gore has been ranked by Chambers and Partners Asia 2012, 2013, 2014, 2015, 2016 and 2017 for her outstanding service. She has also been listed by the Lawyer's World 2015, 2016 and 2017 in the Premier 500 category. She has been awarded as Prominent Women in Law Award 2016. She is also figured in Leaders in Law in commercial litigation and mediation for 2017.

Ms Gore is known for her drafting skills and all round knowledge of rules and procedures, particularly for her expertise in handling complex & constitutional matters in Supreme Court for the Firm. She has also handled high profile royal family disputes, matters pertaining to environment and vehicular pollution, matters involving laws relating to mining or iron, ore and coal and also disputes relating to drugs and pharmaceuticals.

Apart from Supreme Court practice, she also attends to matters in high courts on a pan-India basis, Appellate Tribunal for Electricity, National Green Tribunal, Company Law Board, Mines Tribunal etc. She has also appeared before various Commissions of Inquiry set up in India to investigate politically sensitive events that have occurred which the Government of the day felt were of sufficient importance to merit the appointment of a special commission of inquiry.

Ms Gore is a certified mediator from the Supreme Court of India at the panel of Supreme Court Mediation Committee. In addition, she has acted as mediator in various matters at the Delhi High Court Mediation and Conciliation Centre.

She has attended the Advance Training Programme in Mediation conducted by the Mediation and Conciliation Committee of the Supreme Court of India. She has also attended the Advance Course on Mediation at the International Academy of Mediators at Toronto, the 2014 Fall Conference organised by the Chicago Bar Association and International Academy of Mediators in Chicago and the Fall Conference 2015 organised by the International Academy of Mediators in Baltimore. She also attends Advance Training conference in Mediation at San Francisco, USA. She has conducted several training sessions on mediation, including the session at the Asia Pacific International Mediation Summit, 2015 held in New Delhi.

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M.V. KINI & CO.



Els Reynaers Kini is a Partner at M.V. Kini & Co. and heads the firm's Environment practice.

She has law degrees from the Free University of Brussels, Belgium (magna cum laude), and the University of Delhi, India. She completed an LL.M. degree at the University of Georgia, U.S.A, which included a thesis on the regulation of transboundary movement of hazardous wastes.

Before moving to India, she worked as a lawyer on environment and energy-related issues at Allen & Overy, Brussels and at Giordano & Associates, Chicago, USA. Prior to obtaining her Indian law degree Els headed the Centre for Global Agreements, Legislation and Trade at The Energy and Resources Institute (TERI), New Delhi. She taught environmental law at the TERI School of Advanced Studies' Masters Program.

Els specialises in environmental law and nuclear law; and advises clients on a wide range of environmental laws and has extensive experience assisting companies in ensuring they achieve a high level of compliance with all environmental laws.

Els is widely published and has written a book on the status of the precautionary principle.

Els serves as the General Secretary of the Nuclear Law Association of India, which she helped co-found in an effort to create a platform for lawyers and all other stakeholders in India to discuss legal issues relating to nuclear energy in India. She was the President of the International Nuclear Law Association for the years 2015-2016, and is currently the Senior Vice Chair of the International Bar Association's Environment, Health and Safety Law Committee (2017-2018).

She is regularly recognised as a leading environmental lawyer in India by the Who's Who Legal: Environment edition, including in 2018.

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Tavinder is an Advocate on Record with the Supreme Court of India and is qualified to practice as a Solicitor in the Courts of England and Wales. Tavinder's expertise extends to issues relating to government contracts, tender laws, labour and employment related matters.

Tavinder heads the environmental, health and safety (EHS) law department in the Delhi office and oversees cases before the National Green Tribunals, the Delhi High Court and the Supreme Court. He also represents clients before regulatory authorities to obtain environmental clearances and approvals relating to Coastal Regulation Zone (CRZ) areas, wildlife, and use of protected areas for non-forest purposes for infrastructure projects of national importance.

He regularly advises clients on laws pertaining to water pollution, hazardous waste, e-waste and plastic waste, and in this context represents clients before the Ministry of Environment, Forests and Climate Change, the Central Pollution Control Board and the State Pollution Control Boards.

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Dr Maurya Vijay Chandra has extensive experience in the interplay of public and private law areas affecting the industry in India, including judicial review of administrative actions, arbitration, litigation, insolvency, prevention of money laundering and serious fraud investigations.

He offers representation and advice in matters before the National Company Law Tribunal (NCLT) and National Company Law Appellate Tribunal (NCLAT) as well as Commercial matters at the level of court of first instance till the Supreme Court. He was recently instructed in a matter by State Trading Corporation of India on critical issue of whether sick industries would be covered under the jurisdiction of NCLT.

Dr Chandra distinguishes himself through his deep knowledge of a variety of industry sectors. He provides a holistic and pro-active approach, 360 degrees evaluation and strategic legal advice from the point of view of protecting core commercial interests. His firm has a wide reach with network of 50 lawyers especially across the far-flung areas of North East corridor of India including the States of Bihar, Jharkhand, Assam, Manipur, Meghalaya.

Dr Chandra's Litigation and Arbitration practice group works with a diverse clientele from public and private sectors, especially companies operating in the ITES, financial services, manufacturing, technology and infrastructure fields. Some of his notable clients include: National Highways Authority of India; Carlsberg India Private Limited; AON Consulting Private Limited; State Trading Corporation; SOTC; and Union Bank of India.

In a significant recent case, Dr Chandra successfully thwarted claim of over Rs. 200crore against NHAI in arbitration concerning a Design Build Finance Operate and Transfer Contract before an Arbitral Tribunal comprising a retired judge of the Supreme Court of India. He has also represented clients from both sides in disputes between CXO level executives and former employees in the context of protecting confidential information and IPRs; software related IP infringement suits; domain name disputes; trademark infringement suits; and patent litigation.

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ECONOMIC LAWS PRACTICE (ELP)



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Suhail has been involved in advising and representing several clients on trade remedial measures. He has appeared before the Anti-dumping and Safeguard authorities, the High Courts and the Supreme Court of India. He has to his credit, favourable results in some of the most contentious and high-profile cases in the country. He was also the lead counsel to the government of India at the World Trade Organisation Panel and Appellate Body in Geneva; and has handled the first safeguard case in India. He has also advised Indian clients in trade disputes internationally – most recently in the US, Brazil and Australia.

On the trade advisory front, Suhail has advised on aspects of GATT, GATS and Free Trade Agreements, including rules of origin, non-tariff barriers, trade remedial measures and market access. He has been widely published and is a frequent speaker at various conferences. He co-authored a chapter in "WTO at 10", a compilation of articles on the first 10 years of the WTO, published by the Rajiv Gandhi Institute for Contemporary Studies.

In a significant recent case, Suhail represented Uttam Galva Steels Ltd. as a Mandatory Cooperative Producer from India before the United States Department of Commerce (USDOC) and the United States International Trade Commission (USITC) in parallel Anti-dumping and Countervailing Investigations concerning Corrosion Resistant Steel. This was a Sunset Review Anti-Dumping Investigation matter.

Suhail has been recognised amongst the Top 30 International Trade practitioners in the world- Best of the Best Expert Guides 2016. He has been ranked by Chambers Asia-Pacific 2012 to 2017 for his expertise in Competition/Antitrust, Corporate M&A and International Trade. He was recommended as a Leading Lawyer by The Legal500 Asia-Pacific over the last eight years, recognised for his expertise in the Who's Who Legal 2013-2018; and noted as a Leading Lawyer by Asialaw Leading Lawyers 2014-2018. He was featured as a Leading Lawyer in IFLR1000 Financial & Corporate 2015-2018 and featured in IBLJ's A-List as one of India's Top 100 Lawyers 2016-2018

Suhail additionally co-heads the Corporate M&A/PE/VC, Competition Law & Policy and the Capital Markets & Securities Laws practices of the firm. He has been appointed as a member of IBA's India Contact Group and was also a part of the Host Committee which is organising the 5th Asia Pacific Regional Forum Biennial Conference for the IBA Asia Pacific Regional Forum. He is an Honorary Adjunct Professor at the Jindal Global Law School in India, serves as an independent director on three listed companies in India and has also been on the board of a privately held "strategically important" NBFC.

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ECONOMIC LAWS PRACTICE (ELP)



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Sanjay represents domestic manufacturers, foreign exporters, governments trade associations and importers in administrative and appellate litigation to obtain trade remedial reliefs from unfairly traded imports in anti-dumping, countervailing and safeguard duty proceedings initiated inbound, outbound and disputes arising from Free Trade Agreements (FTA's) and/or Regional Trade Agreements (RTA's). He also provides trade advice on various FTA's and/or RTA's being negotiated and signed by India including WTO Disputes. This includes analysis of all the matters that make up an import or export declaration including valuation, classification, country of origin, marking and labelling, qualification for the relevant Free Trade Program and/or Agreement and Free Trade zone issues. He helps clients respond to customs notices, conduct internal compliance reviews, pursue customs rulings and providing advice on issues such as regulatory barriers.

Sanjay's expertise lies in advising various multinational companies on import and export control as well as licensing issues, specifically the dual use of goods and technologies regulations maintained by the Ministry of Commerce, the Ministry of Defence, the Ministry of External Affairs and other allied Ministries. He has worked across various sectors, including pharmaceuticals, medical devices, chemicals, textiles, telecom, energy, and consumer products.

In a recent significant case, Sanjay represented PTT Phenol Co. Ltd. (Thailand), Mitsui Chemicals Inc. (Japan), Mitsui & Co. Ltd. (Japan), Mitsui & Co. (Asia Pacific) Pte. Ltd. (Singapore) before the Directorate General of Anti-dumping and Allied Duties ('DGAD') in two anti-dumping investigations covering 1. Phenol and 2. Acetone, to prove that there was no likelihood of continuation or recurrence of dumping and injury. These investigations were critical from a perspective of the Domestic Producers looking to limit all sources of imports and thereby being trade-protectionist.

Sanjay has been recommended for his expertise in Chambers Asia-Pacific 2013 to 2018, Chambers Global 2015 to 2018 and Legal500 2015 to 2018. He has also been identified as a Leading Expert by Who's Who Legal Trade & Customs 2015 to 2018. Sanjay has been recognised as a specialist for International Trade in India by the B.R.I.C. Expert Guide 2013. He featured in the WorldECR 2016 Awards (June 2016 issue of the magazine) for export controls and sanctions expertise.

Sanjay has been elected to the ABA Committee 2107 as well as being selected as Vice Chair for the IPBA 2017. He has been featured as "Thought Leaders - Trade & Customs 2017 & 2018" in Who's Who Legal.

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Pooja Ramchandani heads the Labour and Employment law practice of the firm. Her area of expertise encompasses a range of matters in the field of employment and labour laws.

She has advised on structuring of workforce, social security, pensions, benefits and compensation, transition of employees and implications in a corporate restructuring, integration of benefits and compensation, employee welfare benefits, employee stock options and other performance incentive schemes, contract labour analysis, closure of factories and establishments, breach of secrecy, non-compete and non-solicitation obligations, HR policies, key and non-key employment contracts, confidentiality agreements, secondment agreements, consultancy agreements, downsizing of workforce, disciplinary proceedings, data retention, background checks, hiring, transfer and termination of employees, general compliances under employment and labour law amongst others.

Pooja has built a strong team focusing on employment laws and has successfully led and advised various multi-nationals and large corporations on matters relating to closures, employee stock options, integration issues emanating from mergers, business transfers, industrial disputes, strikes, employment policies etc., over the last year across sectors such as manufacturing, automobiles, healthcare, retail, insurance, IT, financial services, FMCG etc. Few select clients Pooja has worked with include NXP Semiconductors, Bharti AXA General Insurance Company Limited, KL Gates, DSP Inc, Sony Corporation, Australian Broadcasting Corporation, Walmart, Rolls-Royce PLC, Cairn India & Citigroup among others.

Pooja has been recognised for her employment practice by several international publications including Chambers and Partners and Global Law Experts. She has also been actively involved in various thought leadership initiatives through partnering with industry chambers, HR associations and business and legal media. She delivered a session on the ease of doing business in India from an employment law perspective at an event jointly organised by SAM & Co, FICCI and a Swiss law firm. A slew of other initiatives include hosting a session with MTHR Global, an HR association on the aspects of Indian labour legislations; contributing articles to leading journals and business publications like Financial Express, Business Standard, IHL, ILO, Mondaq, Thomson Reuters, Business Standard, Money Today, Legal Era, Financial Express, Wolters Kluwer, and Legal 500.

Prior to working with SAM & Co, Pooja has worked with Mulla & Mulla & Craigie Blunt & Caroe, Mumbai.

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Ritu Bhalla is a senior partner of the firm and in the capacity of a co-chair of the practice group, oversees the firm's practice in corporate commercial litigation, arbitrations and regulatory litigation.

She specialises in mergers, public & administrative judicial review, insolvency-related disputes, shareholder disputes, domestic and international commercial arbitrations, corporate and commercial litigation, banking and finance, infrastructure litigation including building contracts, white collar crimes and extradition related action. She has extensively represented multinational as well as domestic shareholders in their inter se disputes in joint ventures, including board room strategies.

Ritu holds the membership of the following Bar Councils:

- Supreme Court Bar Association, India
- Delhi Bar Council, India
- International Bar Association, IBA

For over two and a half decades, Ritu has worked on many fiercely contested matters across jurisdictions including before the Supreme Court of India, High Courts of various States, and other Specialised Quasi-Judicial Tribunals. Her strength in litigation rests on her ability to formulate and execute legally sound and tactical strategies on behalf of major multinationals, domestic corporates, banks, public enterprises, commercial and financial institutions involved in complex disputes.

Ritu successfully represented the majority shareholders of a Japanese Company in a one of its kind case of oppression by minority shareholders, before NCLT, Mumbai. She represents the investment arm of the Russian Federation in an ongoing International Commercial Arbitration and has successfully obtained an Interim Award of INR 135 crores (approx.) in favour of her client. She has been a part of several marquee cases representing TATA, Getit Info Services Pvt. Ltd., Biological E Ltd. et al and was a part of the team advising the Government appointed Board of Satyam Computer Services Ltd. (SCSL) following the confession of its promoter and was actively involved in the proceedings involving SCSL before the Company Law Board.

Chambers and Partners Asia-Pacific Guide 2018 quotes: "Ritu Bhalla has a stellar reputation in the arbitration and litigation circle and regularly acts on private equity, restructuring, joint venture and shareholder disputes for both domestic and international clients." Ritu has also been recognised as an Expert in Litigation by Expert Guides.

Ritu's deep involvement with commercial litigation and arbitration goes beyond courts and tribunals and extends to formulating valued litigation strategy. Ritu has been associated with conferences and seminars on contemporary legal issues and is an active member of the Supreme Court Bar Association and Delhi High Court Bar Association.

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Mr Shardul Thacker has an extensive Shipping, Ship Finance and Marine Insurance practice.

Mr Thacker advises clients across various industries: Banking, insurance, shipping, subsea engineering and marine services, offshore construction, infrastructure (LNG ports, energy, oil & gas), logistics and transport. His litigation/ arbitration practices seamlessly support these practices offering solution-based well-rounded advice.

He advises on industry specific regulatory issues. While structuring investments and joint ventures, he deals with competition law issues, red flag items-pollution, product liability, risks which are not insurable etc.

In his corporate commercial practice he handles sale and purchase contracts of goods/ services, contracts relating to take or pay, logistics, trade, commodities, supply chain contracts of raw material and finished products, licensing, dealership etc.

Advise on all types of charterparty contracts, particularly relating to dry cargo (bulk)- iron ore/coal. Integrate subsea and marine service industry for seamless project delivery.

Advise Overseas Lenders in India related ship and structured finance for new builds, second hand vessels, offshore structures, sale and lease back. Recently advised private equity fund entering Indian shipping industry.

Advise ship/rig owners on regulatory issues including flagging, cabotage, tonnage and applicable taxes while investing in projects including LNG/port projects/FSRU projects, coastal, inland waterways, logistics, CFS & ICDs. Reviewing RFQ, bid documents, assessing risk areas.

He advises EPC contractors undertaking offshore construction projects on EPC contracts-pipeline laying/ replacement, subsea topside etc. works.

Mr Thacker ranked Band 1- Chambers- Shipping and Maritime, also ranked for Banking and Insurance (<https://www.chambersandpartners.com/Asia/person/31627/shardul-j-thacker/>). Ranked in Who's Who Legal for Banking & Finance & Shipping 2017, 2018. WWL says: Shardul Thacker is an "excellent shipping lawyer" with a particularly strong reputation for international ship finance transactions. IBLJ A-Lists lawyers (Top 100)-

<https://www.vantageasia.com/india-business-law-journal/india-top-lawyers-2018/Shardul-Thacker/>

Lloyd's List ranked him in the "Top 10 Lawyers" stating "HIGHLY regarded for his work in the LNG sector, particularly for interesting and highly geared finance deals in relation to infrastructure projects, energy, ports and ships."

Mr Thacker is the India correspondent to Lloyd's Maritime & Commercial Law Quarterly and Vice President of Indian Maritime Lawyers Association (IMLA) affiliated to CMI.

Contributed India Sections:

- International Maritime Law Handbook, Kluwer
- Transport Finance Law Review 2018, Law Business Research
- Chambers Global Practice Legal Guides for Shipping and Insurance 2018
- International Comparative Legal Guide for Shipping Law 2018, GLG, UK
- Time Bar in Insurance & Reinsurance, "An International Comparison", Clyde & Co's.
- Cross-Border Security, Norton Rose & Buttorworths.

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NAGASHIMA OHNO & TSUNEMATSU

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Yasuhiro Kasahara is a partner at Nagashima Ohno & Tsunematsu. Mr Kasahara's main areas of practice are cross-border and domestic M&A, private equity, joint venture and other corporate transactions. Mr Kasahara has extensive experience in North, Central and South American matters.

Mr Kasahara graduated with an LL.B. from the University of Tokyo in 2005 and with an LL.M. from Columbia Law School in 2012. Mr Kasahara worked at Nagashima Ohno & Tsunematsu NY LLP from 2012 to 2014 and at Machado Meyer Sendacz Opice Advogados (São Paulo) in 2014. Mr Kasahara is also a part-time lecturer (civil law) at the law faculty of the University of Tokyo since 2016.

Firm Profile

Nagashima Ohno & Tsunematsu is widely known as a leading law firm and the foremost provider of international and commercial legal services in Japan with approximately 450 lawyers qualified in Japan and various jurisdictions. In addition to the main office in Tokyo, the firm has offices in New York, Singapore, Bangkok, HCMC, Hanoi and Shanghai.

Background

- 2005 The University of Tokyo (LL.B.)
- 2006 Nagashima Ohno & Tsunematsu
- 2012 Columbia Law School (LL.M.)
- 2012-2014 Nagashima Ohno & Tsunematsu NY LLP
- 2014 Machado Meyer Sendacz Opice Advogados, São Paulo
- 2016-present Adjunct Lecturer (Civil Law), The University of Tokyo
- 2017-present Partner, Nagashima Ohno & Tsunematsu

Publications

- The Private Equity Review - Edition 7 Part 1 (Fundraising) Chapter 11 JAPAN and Part 2 (Investing) Chapter 10 JAPAN (co-author) - Law Business Research Ltd (April, 2018)
- M&A in Japan (Co-author) - Lexology online (January, 2018)
- Leveling the Playing Field? Japan's New Fair Disclosure Rule - NO&T Japan Legal Update No.10 (July, 2017)

Professional Admissions: Japan (2006); New York (2012); Professional and Academic Associations; Daiichi Tokyo Bar Association; New York State Bar Association; Adjunct Lecturer (Civil Law), The University of Tokyo.

Languages: Japanese (first language); English.

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RATO, LING, LEI & CORTÉS – ADVOGADOS



Pedro Cortés has been a lawyer at Rato, Ling, Lei & Cortés since 2003 and a partner since 2006, holding the same position in ZLF Law Office.

His main areas of practice are: Gaming, Banking and Financial, Capital Markets, Real Estate, Commercial and Corporate, Intellectual Property, Labour and Arbitration.

Pedro is a member of the Macau Lawyers Association, Portuguese Bar Association, Brazilian Bar Association (Ordem dos Advogados do Brasil – São Paulo), International Association of Gaming Advisors (IAGA), International Bar Association (IBA) and is also qualified to work as a Lawyer in East Timor and recognised by the Justice Department of Guangdong to work as a Cross-border Macau lawyer. He is member of the Chartered Institute of Arbitrators (CI Arb), of the Hong Kong Institute of Arbitrators (HKIA) and of the Hong Kong Institute of Directors (HKIoD).

Pedro has been a contributor for several legal and non-legal publications.

Rato, Ling, Lei & Cortés – Advogados (Lektou) is a Macau SAR based law office with more than 30 years of experience of legal practice in Macau. Services regularly provided by the law office include issuing legal opinions and advising on Macau Law, helping international companies to start their businesses in Macau and assisting in the reorganisation of economic groups with connections to Macau.

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DEOL & GILL

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Sathish Ramachandran read law at the University of Kent at Canterbury, England and is a Barrister from Middle Temple, London, England. He was admitted as an Advocate & Solicitor of the High Court of Malaya in 1994. Apart from general corporate advisory work, Sathish's core areas of legal expertise and experience include venture capital and private equity investments, mergers and acquisitions, property and construction and banking and finance. Sathish has over 24 years of extensive experience in corporate and commercial law practice.

His practice areas include:

- banking and finance, project financing & securitisation
- capital markets & corporate finance
- competition law
- construction and infrastructure
- inbound & outbound investments
- mergers & acquisitions
- personal data protection
- privatisation

Deol & Gill

The firm, established in the year 2000, is a mid-sized law firm providing legal services across the following specialisations:

- mergers & acquisitions
- corporate reorganisations & corporate restructurings
- capital markets & corporate finance
- venture capital & private equity investments & divestments
- telecommunications, multimedia, information & communication technology
- intellectual property
- infrastructure & energy projects
- banking & finance
- legal due diligence audits & investigations
- dispute resolution & litigation
- real estate transactions

The firm's reputation is built on its ability to harness the wealth of experience of its partners and associates and to deliver pragmatic legal advice and solutions to corporate and commercial issues in an approach which is both cost effective and personalised.

The firm is listed on The Legal 500 (Asia Pacific) as a recommended Malaysian law firm for corporate law and mergers & acquisitions.

The firm's select client base include: public listed corporations; multinational corporations; government linked corporations; and SMEs.

The firm has acted as legal advisors for numerous cross-border transactions involving Malaysian clients in the following jurisdictions: Australia; Brunei Darussalam; Indonesia; People's Republic of China; Philippines; Russia; Singapore; Thailand; United Kingdom; Belgium; United States of America; Bangladesh; South Africa; and Sri Lanka.

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Manolito A. Manalo is the managing partner of Ocampo Manalo Valdez & Lim Law Firm and overseas the firm's labour & litigation practice; including representing various clients before regulatory and quasi-judicial bodies.

Mr Manalo is a product of the University of the Philippines in Diliman, having earned a bachelor of arts degree (Political Science) and a bachelor of laws degree from the said university in the years 1992 and 1995, respectively.

For several years running now, Mr Manalo has been described as a leading individual and market leader in the practice areas of dispute resolution, aviation and real estate by respected publications such as Legal 500, Asia Law & Practice, Expert Guides, Asian Business Law Journal, Global Law Experts, among others.

He is a member of the Integrated Bar of the Philippines, the Philippine Bar Association and the International Bar Association. In addition to being a patent attorney, Mr Manalo is also an accredited air accident investigator as a long-time representative of the International Federation of AirLine Pilots Associations (IFALPA) and the AirLine Pilots Association (ALPA) of the US.

Aside from his position in the firm, Mr Manalo is a well respected name in the business community and concurrently serves as Chairman & CEO of publicly-listed Prime Media Holdings, Inc. Director of Kajima Philippines, Inc., and in various corporate capacities for Turkish Airlines, Air Seoul, PCCW of Hong Kong, Chailease Finance of Taiwan, & Hong Kong Airlines to name a few. Mr Manalo was recently tapped to be the Asia-Pacific Managing Director for WGI Global, a US based foundation to promote English language literacy and as an adviser of the Philippine Department of Trade and Industry's "Go Negosyo Mentorship Program" for young entrepreneurs."

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DivinaLaw's clients include leading companies in banking and finance, manufacturing, retail, food manufacturing, hotel and leisure resorts, power, oil and gas, education, health care and insurance, realty and property development, technology, construction, entertainment, tourism, airline, manning, transportation, universities and schools, and investment management.

Our team has extensive experience and exposure in international law, particularly in arbitration, regularly appearing before arbitration courts in Singapore and Hong Kong as well as local tribunals such as the Philippine Dispute Resolution Center and the Construction Industry Arbitration Commission.

The members of the team are also active in local and international arbitration organisations, such as the London Court of International Arbitration (LCIA), London Court of International Arbitration Young International Arbitration Group, Chartered Institute of Arbitrators, Philippine Dispute Resolution Center, Philippine Institute of Arbitrators, and the Young Philippine Institute of Arbitrators.

The team members are also active in international legal organisations, such as the International Association of Young Lawyers, the International Technology Law Association, and the International Association of Privacy Professionals.

All of this provides our lawyers with a more well-rounded legal practice, which allows them to be competent counsels wherever they go.

In the past 12 months, DivinaLaw has received accolades from various reputable award-giving institutions, recognising the firm's efforts to be one of the premier law firms in the Philippines. The firm was named *Employer of Choice* for its employee development programs. Just last October, the firm received the *Immigration Law Firm of the Year* award from an international legal magazine. Another international legal publication named Managing Partner Nilo Divina and Senior Partner Alden Francis Gonzales as part of the *Top 100 Lawyers in the Philippines*.

It was also this year that DivinaLaw has scored numerous wins for its clients, with some considered as landmark cases. Most notable is the landmark case of injunctive relief for its mobile application client. The firm successfully secured a groundbreaking injunctive relief against the transportation ministry and its regulatory agency.

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Naj Estrella co-heads the Energy practice group of PJS Law, a top-ranked Philippine firm with tier 1 / outstanding ranking in Energy law. She provides advice to both the public and private sector, with M&A, infrastructure, project development and regulatory compliance as focus practice areas.

Naj is consistently at the helm of the key energy deals in the Philippines and is well-regarded for her technical knowledge and multi-disciplinary approach. Her completed transactions include: (a) the full development cycle for the 54 MW Pililla Wind Farm, a pioneering project developed under the Renewable Energy Act of 2008 and one of only six projects that qualified for the feed-in tariff for wind technology; (b) the sale of Electricity Generating Public Co. Ltd.'s (EGCO) 49% indirect interest in Masinloc Power Partners Company Limited, the joint venture company of AES Corp. and EGCO that owns and operates the 630MW Masinloc coal-fired thermal power plant; and (c) the entry of Global Business Power Corporation, an associate of Metro Pacific Investments Corp., in the Mindanao power market through the acquisition of a significant stake in a 210MW coal-fired power plant in Sarangani province.

Naj received her Bachelor of Laws (L.B.) degree from the University of the Philippines in April 2005 and joined PJS Law as a law clerk in November 2005. She was admitted to the Philippine Bar in 2006 and, as a testament to her industry expertise and exemplary work ethic, was admitted into the PJS Law partnership in June 2011 after just 6 years in practice.

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ANGARA ABELLO CONCEPCION REGALA & CRUZ LAW OFFICES (ACCRALAW)



Emerico O. De Guzman is a senior partner and currently the managing partner of ACCRALAW. He obtained his Bachelor of Science (Psychology) and his Bachelor of Laws degrees from the University of the Philippines. He attended the Academy of American and International Law in Dallas, Texas in 2005 and the Law Firm Leadership Program at Harvard Law School Executive Education in 2018. In November 2005, Mr De Guzman was elected President of the Personnel Management Association of the Philippines for the year 2006. In 2006, he was designated Champion for Competitive Human Resources of the National Competitiveness Council. Mr De Guzman was also in the Board of Directors/ Officers (1997-2000) of the Integrated Bar of the Philippines (Makati Chapter). He was the managing editor of the IBP Journal for 2003-2005. In July 2014, he was elected as the President of the Philippine Bar Association for the year 2014-2015.

He has consistently been recognised by legal publications, such as Chambers Asia and Asia Pacific Legal 500, as a Leading Individual in Philippine Employment Law practice. In 2011, he was appointed as Vice-Chair of the Employment and Immigration Committee of the Inter-Pacific Bar Association (IPBA). In July 2011, Mr De Guzman was appointed as a member, representing Employers, of the National Tripartite Industrial Peace Council (TIPC). In March 2018, he was appointed as Co-Chair of IPBA's Legal Practice Committee.

Mr De Guzman's practice areas include Employment Law, Labour Relations and Litigation involving employment related issues. He is also advising several of the top multinational corporations in a variety of industries (manufacturing, semiconductor, offshoring and outsourcing, hotels and healthcare) with their labour and employment concerns. He has been assisting clients with their contracting arrangements as well as the conduct of compliance audits and the resolution of disciplinary cases and termination disputes. Mr De Guzman also actively gives seminars and lectures on current employment law issues.

He is the Philippine Chapter author of: the International Bar Association's Handbook on Global Recruiting, Screening, Testing and Interviewing Criteria, published by Wolters Kluwer; the Guide to International Employment and Labor Law published by Littler Mendelson LLP; the International Survey on Restrictive Covenants and Trade Secrets in Employment Law published by the American Bar Association; and of Getting the Deal Through's Outsourcing 2016 published by the Law Business Research Ltd.

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MATA PEREZ TAMAYO & FRANCISCO ATTORNEYS-AT-LAW



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ATTORNEYS AT LAW



Mata-Perez, Tamayo & Francisco Attorneys-at-Law is a full-service law firm composed of experienced, multi-disciplined and innovative corporate, tax, trade and customs attorney. The firm works hand in hand with the client to gain a deep understanding of their distinct needs and offers a customise effective, pragmatic and principled solutions.

The team consists of highly-skilled and principled lawyers who are able to provide wisdom in a variety of disciplines, combined with practicality, responsiveness and passion.

The firm is a member of the International Tax Specialist Group (ITSG), a collaboration of independent tax professionals from around 50 countries who practice in the international tax area and who are recognised by their peers as leaders in their fields.

The firm is led by partners – Eune Marie J. Mata-Perez, Mark Anthony P. Tamayo and Gerardo Maximo V. Francisco – all seasoned legal counsel recognised for their industry leading practices in the fields of corporate, tax, trade and customs, labor and litigation law.

The firm's practice areas are:

Deals, Mergers & Acquisition

- Foreign Investments
- Infrastructure, Energy, Mining and Government-related projects
- Loans and Project Finance
- Corporate Reorganisation and Restructuring

Taxation

- Tax Advisory
- Tax Incentives
- Rulings, Tax Treaty Reliefs and Tax Clearance
- Audits and Investigation
- Judicial Protests and Appeals
- Estate and Wealth Planning; Property Transfers
- Tax Compliance Review
- Tax Due Diligence Review
- Tax Seminars

Customs and International Trade Services

- Customs advisory and planning services
- Customs controversy services
- Customs compliance review
- General customs services
- Trade and customs seminar

General Corporate Practice

- Corporate advisory
- Corporate secretarial services
- Business permits
- Civil and Commercial Litigation
- Labor
- Immigration
- Intellectual Property

Through the years, the firm is expected to remain committed to upholding its core values of integrity, service, excellence and accountability. It will endeavor to strive for growth and continue to strengthen and nurture its relationships with existing and would be clients.

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CRUZ MARCELO & TENEFRANCIA

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Mr Marcelo, in 1979, graduated among the top of his law class in University of the Philippines and placed No. 5 in the bar examinations. With top corporations and then President Ramos as clients, he had distinguished himself as a topnotch litigator after twenty years of private practice of law.

He caught national public attention during the 2000 impeachment proceedings against then President, having been selected to present the prosecution's star witness. In February 2001, he was appointed as Solicitor General. His focus on the long-delayed cases against the Marcoses and their cronies resulted in the recovery of Php130 Billion ill-gotten wealth (compared to the Php26 Billion recovered by the past three administrations). Having won all of his major cases, Mr Marcelo was appointed as the youngest head of the country's independent anti-corruption body in 2002. As Ombudsman, he led the prosecution team that secured the historical first ever grave corruption charge conviction of a former President.

When he returned to private practice in January 2008, he was immediately engaged as counsel of the biggest local power utility, thwarting successfully a hostile take-over. The Central Bank later tapped him to prosecute the persons responsible for the biggest bank fraud case in the country's history. A leading company engaged him as counsel in a multi-billion tax collection suit. In 2014, he secured from the Supreme Court a Decision, annulling a tax assessment of his client's aviation fuel sales to international carriers, which was costing it Php100 Million Pesos annually. Last year, he led his team in winning a multi-billion tax case in the Supreme Court.

In 2013-2014, he served with an ICC Arbitral Tribunal that resolved two related disputes. The following year, he headed the panel that secured a favorable award in an important construction arbitration dispute. Subsequently, he became the Chairman of the Tribunal that handled a very significant international arbitration case.

From December 2008 to June 2014, Mr Marcelo served as one of the four members of the World Bank's Independent Advisory Board, which provided advice on good governance to the Bank's President, Audit Committee and Department of Integrity.

This year, Mr Marcelo has been recognised by Asian Legal Business as among the Philippines' Top 100 lawyers. Further, Mr Marcelo was named Disputes Star of the Year in the Asia-Pacific Dispute Resolution Awards 2018.

Currently, he serves as legal counsel in high-profile cases in various courts, including the Supreme Court, aside from being active in arbitration and the crusade for good governance.

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Mr Ajaib Hari Dass is a consultant with Haridass Ho & Partners, a law firm in Singapore which he co-founded. He is an Advocate and Solicitor, Commissioner for Oaths and Notary Public.

Graduated from the University of London in 1974, he was admitted as a Barrister-at-Law, Middle Temple, in 1975 and called to the Singapore Bar as an Advocate & Solicitor in 1976. He has more than 42 years' legal practice and specialises in shipping and admiralty claims, marine insurance claims, commercial litigation, commodity trade disputes, shipbuilding, ship sale and purchase and financing aspects of such transactions and disputes arising thereon.

Besides litigation work, Mr Hari Dass also has wide experience in arbitration and mediation work. He is presently a panel member of Singapore International Arbitration Centre (SIAC), Singapore Chamber of Maritime Arbitration (SCMA) and Asian International Arbitration Centre (AIAC) in Kuala Lumpur. He is also an accredited principal mediator of the Singapore Mediation Centre.

He had also served as a magistrate of the State Courts (formerly Subordinate Courts) and was a Referee of the Small Claims Tribunal, Singapore.

Mr Hari Dass also actively participates in a wide range of community service initiatives. He was a member of the Panel for the Disciplinary Committees of Commission Inquiry to the Public Service Commission, Prime Minister's Office, Singapore. He had served as the Chairman and Vice Chairman of the Home Detention Advisory Committee. He had also served as a Board of Visitors (Welfare Homes), Ministry of Community Development, Youth and Sports and had served as a member of the Board of Visitors (Children and Young Persons Homes). He is now a Board of Visitors and Visiting Justice in the Singapore Prison Service. He is also a Justice of the Peace and received the Public Service Medal (PBM) Award from the President of Singapore in 1996.

Mr Hari Dass is also an Independent Director of Sembcorp Industries Ltd and serves as Chairman of its Board Risk Committee and Nam Cheong Limited, both listed companies in Singapore Stock Exchange. He has recently retired as independent director of Sembcorp Marine Ltd which he served for several years and was a member of its Executive Committee and Chairman of the Board Risk and Nomination Committees.

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C J Kim obtained his Ph.D. degree with his studies on multi-modal transportation. He has been involved in the major matters of maritime, insurance and international trade disputes since 1984. He has contributed to the provision of new perspectives by finding hidden issues and applying them in resolving disputes.

He is representing the IOPC Fund in Hebei Spirit oil spill case. He also served as the chairman of the Enquiry Authority into Sewol ferry disaster.

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Specialising in asset management and trust legal matters, Grace has assisted clients in onshore and offshore mutual funds and discretionary investment legal matters, which include the issuance of the first ETF and most of the subsequent ETF issuance in Taiwan, cross-listing of the offshore funds in Taiwan, the applications of onshore and offshore funds in Taiwan, a research project retained by Taiwan Securities Exchange for cross-listing of offshore ETFs in Taiwan, a research project retained by the Securities and Futures Bureau for issues on Private Equity Fund, etc.

Lee and Li

Lee and Li is a full-service law firm and understands the need to diversify and specialise. In response to the rapid developments in trade and technology and to satisfy the needs of our clients, we are constantly refining and expanding our practice areas. Over the decades, we have built one of the largest intellectual property right practices in Taiwan, and have been involved in the phenomenal growth of foreign direct investment since 1970s. We were a pioneer in developing banking and capital market practice in the 1980s, and played a pivotal role in the formation of technology law practice in the 1990s. We are also active in public construction, government procurement and merger and acquisition. We stay relevant by staying current on the latest developments in every industry and apply our legal skills to help clients achieve their business goals.

Constant improvement, teamwork and specialisation enable us to provide quality services. We restructured our resources and formed practice groups, which span the five departments of the firm, i.e., banking and capital markets, corporate and investment, trademark and copyright, patent and technology and litigation and ADR. Our professionals are placed in the groups in accordance with their expertise and interests (please log on to our website for further details). We believe that the practice groups match the clients with the appropriate specialists and ensure both efficiency and specialisation.

In addition to the vertical integration achieved through practice groups, we also formed cross-department, cross-specialty special task forces ("STF") dealing with mainland Chinese and Japanese markets and dispute prevention and settlement (i.e., P.R.C. Practice STF, Japan Practice STF and Dispute Resolution STF). We integrated resources horizontally to further enhance the quality of our service.

Our services are performed by over 100 lawyers admitted in Taiwan, patent agents, patent attorneys, trademark attorneys, more than 100 technology experts, and specialists in other fields.

DOMNERN SOMGIAT & BOONMA LAW OFFICE COMPANY LTD.



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She has been practicing in patent field for over 37 years and is well recognised as one of the leading patent attorneys in Thailand.

Apart from representing clients from all over the world, she has also been guest speaker, trainer, and lecturer to both government and private sectors and also actively involved in the development of patent laws and practice in Thailand for the past 37 years.

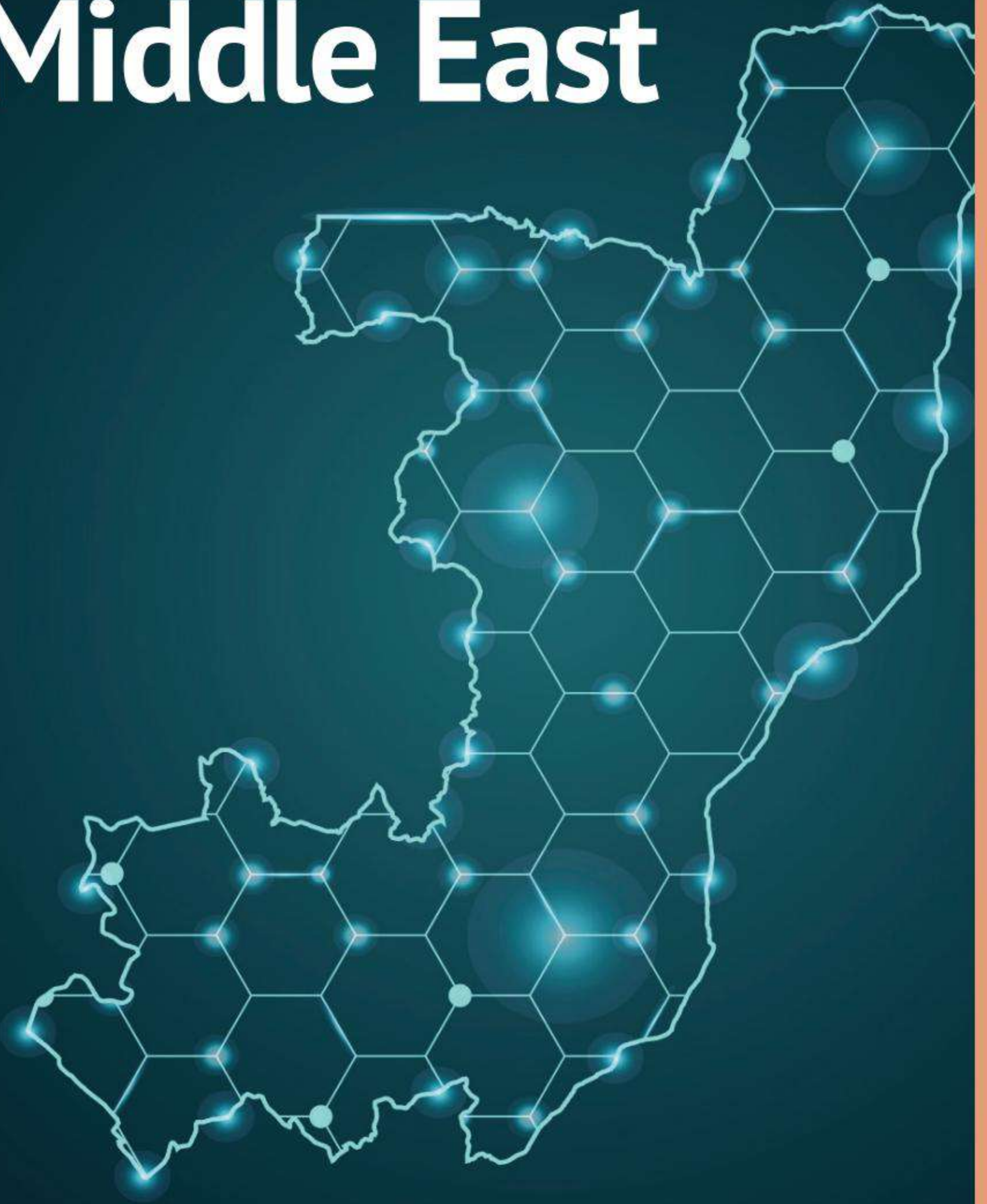
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Africa & the Middle East



Economic growth in the Middle East and North Africa (MENA) region is expected to rebound to an average 2.0% in 2018 from an average 1.4% in 2017, according to The World Bank's MENA Economic Monitor.

The mild rebound in regional growth reflects the positive impact of reforms and stabilisation policies undertaken in many countries in tandem with the recent pick up in oil prices and external oil demand. Economic growth in the MENA region is forecast to improve modestly, reaching an average of 2.6% in 2019-2020. Oil exporters will significantly benefit from higher oil prices and external oil demand that will likely remain high, as well as domestic reforms. Oil importers are expected to benefit from reforms, rising trade with the Europe and China, and financial inflows from MENA oil exporters. While overall growth appears robust, the pace of the economic recovery in the region is still sluggish. Challenges—including the slow pace of reforms, a temptation to return to pro-cyclical fiscal policies in the wake of higher oil prices, rising debt levels, and high unemployment rates among youth and women—still exist and, if not addressed, could deter economic recovery and hamper long-term growth prospects in the region.

To accelerate growth and create jobs for millions of unemployed youth, MENA countries will have to develop a digital economy that takes advantage of its young and educated workforces. This will require the adoption of new technologies and even the provision of “digital public goods” like fast and reliable broadband internet and digital payment solutions.

Countries in MENA possess all the ingredients they need to leapfrog into the digital future. Their well-educated youth have already adopted new digital and mobile technologies, but, this is still in its infancy, and young people in MENA face obstacles in putting technology to productive use.

Seizing the opportunities that the digital economy offers the MENA region will require a big push. Policymakers will need to work on multiple fronts, while making the best use of all available tools. The sooner they start, the greater the chance that today’s young people can overcome economic exclusion and gain more opportunities to realise their—and their region’s—full potential. This report lays out the principles for a new digital

economy for MENA that embraces innovation and entrepreneurship.

The “New Economy”: An Agenda for Youth and Women Economic Empowerment - Countries in the Middle East and North Africa have large, well-educated youth populations that have already adopted new digital and mobile technologies on a wide scale. They have a highly educated female population. That combination has immense potential to drive future growth and job creation. The question is whether the region can adapt to a new economic reality.

The Middle East “Middle Income Trap” - For developing countries, achieving middle-income status is both a blessing and a curse. While extreme poverty and deprivation have been overcome, what typically follows is a growth slowdown that, historically, has made further progress toward high-income levels exceedingly rare. That has certainly been the case for the largely middle-income countries of the Middle East and North Africa (MENA). The pervasiveness of the middle-income trap among MENA countries points to common



structural impediments to growth. In particular, all suffer from a lack of private-sector dynamism, owing to their lack of will or ability to adopt the latest technologies. This has precluded sustained productivity growth, without which it is impossible to sustain an increase in overall living standards.

Laying the Foundations for the New Economy: A Moonshot Approach

A new economic reality is needed in the Middle East and North Africa (MENA). And that new reality must emerge soon. In a region where the old social contracts are breaking down and hidebound economies fail to employ their most educated and potentially highly productive workers, a gradualist approach to change is not viable. Instead the region requires an all-in effort, akin to the one the United States undertook after it decided in the early 1960s that it wanted to land a man on the moon. Such a MENA “moonshot” can unite people behind a common goal and transform the ways in which governments, companies, international financial institutions and civil societies conduct business. It would transform MENA economies and help to ensure that millions of the region’s young people can find the good jobs they deserve.

Internet in the Middle East and North Africa - Digital infrastructure in MENA lags that of other emerging regions. Internet speed is slow. Prices, while lower, remain high. Too few users have high-speed internet. Many internet markets in MENA countries have monopolies or entry barriers. Severe barriers exist in the markets that provide internet infrastructure, which limit innovation across the whole internet value chain. They limit data centres, constrain data intensive businesses, and hurt the overall environment for a data-driven economy.

Rekindling the Role of State in the Middle East and North Africa

Arab countries should try to inculcate a culture of “value for money” and promote the emergence of independent, yet accountable, regulators and rely less on the state to rejuvenate their economies and ease inequality.

Growth in Sub-Saharan Africa is Slower than Expected

Sub-Saharan African economies are still recovering from the slowdown in 2015-16, but growth is slower than expected, according to Africa’s Pulse, the bi-annual analysis of the state of African economies by the World Bank. The average growth rate in the region is estimated at 2.7% in 2018, which represents a slight increase from 2.3% in 2017.

“The region’s economic recovery is in progress but at a slower pace than expected,” said Albert Zeufack, World Bank Chief Economist for Africa. “To accelerate and sustain an inclusive growth momentum, policy makers must continue to focus on investments that foster human capital, reduce resource misallocation and boost productivity. Policymakers in the region must equip themselves to manage new risks arising from changes in the composition of capital flows and debt.”

Slow growth is partially a reflection of a less favourable external environment for the region. Global trade and industrial activity lost momentum, as metals and agricultural prices fell due to concerns about trade tariffs and weakening demand prospects. While oil prices are likely to be on an upward trend into 2019, metals prices may remain subdued amid muted demand, particularly in China. Financial market pressures intensified in some emerging markets and concern about their

dollar-denominated debt has risen amid a stronger US dollar.

The slower pace of the recovery in Sub-Saharan Africa (0.4 percentage points lower than the April forecast) is explained by the sluggish expansion in the region’s three largest economies, Nigeria, Angola, and South Africa. Lower oil production in Angola and Nigeria offset higher oil prices, and in South Africa, weak household consumption growth was compounded by a contraction in agriculture. Growth in the region - excluding Angola, Nigeria and South Africa - was steady. Several oil exporters in Central Africa were helped by higher oil prices and an increase in oil production. Economic activity remained solid in the fast-growing non-resource-rich countries, such as Côte d’Ivoire, Kenya, and Rwanda, supported by agricultural production and services on the production side, and household consumption and public investment on the demand side.

Public debt remained high and continues to rise in some countries. Vulnerability to weaker currencies and rising interest rates associated with the changing composition of debt may put the region’s public debt sustainability further at risk. Other domestic risks include fiscal slippage, conflicts, and weather shocks. Consequently, policies and reforms are needed that can strengthen resilience to risks and raise medium-term potential growth.

This issue of Africa’s Pulse highlights sub-Saharan Africa’s lower labour productivity and potentials for improvement “Reforms should include policies which encourage investments in non-resource sectors, generate jobs and improve the efficiency of firms and workers,” said Cesar Calderon, Lead Economist and Lead author of the report.

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BBL | BOOKBINDER BUSINESS LAW



Jeffrey Bookbinder, the founder of Bookbinder Business Law, is one of Botswana's leading corporate legal advisors. Jeffrey's main areas of work are corporate law, insolvency, banking, mergers and acquisitions, commercial advisory, and alternative dispute resolution. He has been described by clients in Chambers as "an extremely astute and reputable lawyer, who is highly recommended and considered one of the market leaders in Botswana."

Jeffrey has been a practising attorney for over twenty-nine (29) years and has extensive experience in providing custom advice on rehabilitation, restructuring and insolvency (including sequestration). He has many years of experience representing both creditors and debtors during insolvency/liquidation proceedings. He has provided financial restructuring solutions including schemes of compromise with creditors, restructuring and reorganisations and has experience in drafting petitions for liquidation of medium size to large companies, advising liquidators, filing creditor's claims and representing clients in proving their claims in court.

He also advises and assists directors to ensure they meet their obligations in circumstances where the company is insolvent, advising on reckless trading, transactions defrauding creditors and undue preference, amongst others. Jeffrey has extensive experience as trustee, liquidator and statutory manager and curator.

Jeffrey was instructed by the Government of Botswana to assist in the winding up and restructuring of BCL Limited, this being the largest restructuring in Botswana history. He was appointed statutory manager of Stockbrokers Botswana in 2016, and also provided corporate advice to NBFIRA in his capacity as statutory manager.

He has acted for major banks and Parastatal clients such as First National Bank of Botswana Limited, Barclays Bank of Botswana Limited, Standard Chartered Bank Limited, Stanbic Bank Limited, Bank Gaborone and Bank of Botswana, Botswana Power Corporation, Botswana Development Corporation, Botswana Telecommunication Corporation, Fengyue Glass Factory, Citizen Entrepreneurial Development Agency and Citizen Entrepreneur Mortgage Assistance Equity Fund. In addition, Jeffrey has acted for Debswana Mining Company in providing various corporate advice. He also routinely advises clients on various capital market transactions, including the listing of securities on the Botswana Stock Exchange and the ongoing compliance required therewith.

Jeffrey is recognised as a highly regarded lawyer in IFLR-2019, and further recognised as a leading banking lawyer in Who's Who Legal 2018, leading restructuring and insolvency lawyer in Who's Who Legal 2019, and is listed in Chambers as a Notable Practitioner in Band One.

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PIYUSH SHARMA



Piyush Sharma Attorneys & Co. is a leading law firm in Botswana and recommended as a top tier law firm in Botswana by LEGAL500, IFLR1000 and various other leading surveys. The firm is a member of leading global group NEXTLAW and has affiliations with many large law firms internationally such as DENTONS and Cliff Deker Hofmeyr. It has serviced clients that belong to Clifford Chance, Jones Day, DLA Piper and Everglades to name a few.

The law firm is presently the lawyer for nine of the 13 financial institutions in Botswana, represents the State owned (Parastatal) Power Corporation, (Parastatal) Public Procurement Board, various Public Listed Companies on the stockmarket in Botswana and it continues to represent the large entities in the country.

The firm is comprised of a Corporate Commercial Division, which covers banking law, shareholder disputes, M&A, energy laws and licences, asset finance and securities; a Litigation Division which covers large scale debt collection, arbitration and ADR; an Intellectual Property Division; a Family Law Division; a Criminal Law Division; and a leading Property Division. The firm continues to grow in order to cater for the demand from its growing clientele base nationally and internationally.

The firm's charges range from US\$80/hr to US\$600/hr ranging for experts from paralegals and candidate attorneys to attorneys with over 40 years experience in Botswana, Europe, Scotland and the entire Southern African region

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NIBITEGEKA & CO ADVOCATES



The law firm “NIBITEGEKA” is a body of dynamic and brilliant lawyers and consultants, who decided to put together their respective expertise to provide its clients with high quality work, with all due professional care in the right time. We are based in Burundi but we cover also all East African Community Countries. The firm has four lawyers and four consultants who are also lecturers at University of Burundi. We have strong experience in intellectual property law, business and company law, new information and communication technology law, international trade law.

NIBITEGEKA & Co ADVOCATES is strongly committed to its principles of ethics and integrity. It is strongly marked and seriously cares about personal and professional interests of its clients.

The firm offers its clients permanent availability: we are fully available to inform our clients of their rights and obligations with respect to the constantly changing laws and case law. So, with a permanent internet connection, we offer our clients legal opinion and solution online, within 24 hours after request.

We participate in your professional meetings when you are intending to make decisions involving legal matters. We don't intervene only when you have legal troubles - we are part of your organisation to prevent such troubles.

The firm assists you when determining the feasibility of your projects in accordance with the Burundi and international law. We are present when you are negotiating and concluding your professional agreement to meet all your activities to the applicable law.

Our clients can download usual acts and documents (a variety of civil and commercial contracts, etc).

Intellectual property law

Our law firm has skilled advocates conduct research, give comprehensive legal opinions, file registration application of intellectual property rights and provide subsequent legal services.

We operate mainly in Burundi where we are located, but we can serve you in the other countries of the East African Community namely Rwanda, Tanzania, Kenya and Uganda, through our networking.

We have enough resources to provide complete legal solutions and services about:

- Trademark law
- Patent law
- Industrial Designs law
- Geographical Indications law
- New varieties of plants protection law
- Unfair competition law
- Copyright law
- Related rights

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KOUENGOUA & MBATTANG LAW FIRM



A highly organised and motivated lawyer. I am valued for the passion I put into my work. During the past years working as a corporate and commercial lawyer, I have enjoyed a high level of autonomy and responsibility, working closely with a team of seven to deliver legal services of the highest standard to blue chip companies with interest in Africa.

More than anything, it is fascinating to guide the client from the meeting rooms to the court rooms for all commercial and corporate matters. Actively involved in cross border legal transactions. From due diligence, M&A, Commercial contracts, regulatory advice, immigration law, to putting the puzzle together in project finance, I have carved out a particular niche in responding to client needs in Francophone Africa.

Kouengoua & Mbattang Law Firm

Founded in 1984 Kouengoua & Mbattang Law Firm is a leading bilingual business law firm offering legal services to our clients across a broad range of market sectors. Our firm offers a unique combination of very strong corporate, tax, litigation and property capabilities coupled with specialised maritime law, oil and Gas law and intellectual property expertise. Every lawyer in the network of Kouengoua & Mbattang Law Firm can claim solid expertise and recognised experience in the field in question, gained over years of professional practice, and brilliant academic background, guaranteeing the quality of the service provided.

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THAMBWE-MWAMBA&ASSOCIES LAW FIRM

THAMBWE-MWAMBA&ASSOCIES LAW FIRM

The reward of many years of work and dedication of a shared determination for complementary and balance among its members, the law firm with a human face combines the ability to imprint a personal mark in the relationship with the client, and the professionalism in the handling of business.

The client is immediately directed towards the most competent lawyer to deal with his/her case or to answer his/her questions in the relevant area of the law.

The law firm naturally remains well equipped to offer the traditional services that any lawyer is likely to providing from his study: consultations in all legal matters, counselling, defence or court representation, drafting contracts, of all legal documents, statements, etc...

Scope of intervention

- Business, Commercial and Company Law (OHADA)
- Mining, Hydrocarbons, Gas and Energy law
- Tax Law
- Insurance Policies
- Real Estate Law (commercial, professional and residential leases, real estate development and construction, ownership, co-ownership, management and real estate transaction)
- Labour and Social Security Law
- Family law (inheritance, divorce, adoption, affiliation and recognition of children)
- Criminal Law
- Consultancy, Negotiations & investment support and drafting of legal documents.
- Special procedures (engagement, legitimate suspicion).

Ms Liliane MUBANGA WETUNGANI

She was sworn in on 17 February 1998 and registered to the Bar Association of Kinshasa/ Gombe. Holder of a Bachelor's degree in Law, with a specialisation in private and judicial law from the University of Lubumbashi. She joined the Bar upon graduation from the University.

Furthermore, she has completed other trainings for which she is also the holder of: Entrepreneurship certificate, Intellectual property certificate, Facilitation and conciliation certificate, Hydrocarbon certificate, OHADA certificate, Public Procurement certificate, and Insurance certificate.

Currently, she is doing a master's degree in International Commercial Law at Robert Kennedy College in Zurich in association with the University of Salford Manchester.

She has in-depth practical experience in private law, business and corporate law, real estate law and mining and hydrocarbons as well as insurance law. She is a Mining and Quarrying Attorney, a member of the International Criminal Bar, and a former member of the Bar Council of her Bar, where she worked as Treasurer.

She was also a contributor in "Global legal Insights Banking Regulation" book, 3rd and 4th Editions, published by Global Legal Group.

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KOSHERI, RASHED & RIAD LAW FIRM



Professor Tarek Riad is the managing partner of Kosheri, Rashed and Riad Law Firm, one of the leading practitioners of commercial law and arbitration in Egypt.

Professor Riad has an LLB (1980) from Cairo Law School in addition to an LLM (1982) and SJD (1985) from Harvard Law School. Professor Riad has been a member of the Egyptian Bar since 1980 and a member of New York Bar since 1985 and speaks Arabic, English and French.

Professor Riad is the chairman of the executive committee of the Dubai International Arbitration Centre (DIAC) (2013 to present), member of the board of trustees of DIAC, alternate member of the ICC International Court of Arbitration (2012 to 2018), and member of the scientific council of the ICC World Business Law Institute. Professor Riad is also a designated member of the ICSID panel of arbitrators and conciliators. Dr Riad was lecturer of private international law at Cairo university Benisueif branch law school (1986 – 1988). He is also professor and the head of the business and commercial law department at the German University in Cairo. Dr Riad was member of Egyptian council of state (1981 to 1985).

Professor Riad has acted as counsel, co-arbitrator, sole arbitrator and chairman in numerous commercial arbitration proceedings under the rules of the ICC, Dubai International Arbitration Center (DIAC), Cairo Regional Arbitration Center, Gulf Corporation Council Commercial Arbitration Center (Bahrain), Abu Dhabi Chamber of Commerce & Industry (ADCCAC), Swiss Chambers' Arbitration Institution (Geneva), and UNCITRAL.

Professor Riad has acted as counsel for a number of multinational corporations such as Caterpillar, Lockheed Martin, Four Seasons, Philips, Colgate Palmolive, Siemens and AT&T.

Prof Riad has been appointed as expert on Egyptian law in numerous arbitrations such as ICC Case 18113/ND and in front of foreign courts such as the Commercial Court in London (Queen Bench division), US courts including United States District Court Central District of California- Eastern Division, United States District Court – Southern District of New York, and United States District Court Western District of Washington at Seattle, and UK and Jersey courts including the High Court of Justice, Queens Bench divisions, Commercial Court.

Professor Riad has written numerous publications including two books entitled The Applicable Law in Transnational Arbitration and Egyptian Companies Law, in addition to many articles about arbitration and the legal aspects of doing business in Egypt.

Professor Tarek Riad can also be contacted at: tarek.riad@krr-law.com

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MENA ASSOCIATES IN ASSOCIATION WITH AMERELLER

AMERELLER



Mena Associates is the Cairo office of the law firm AMERELLER and consists of almost thirty lawyers representing a broad range of clients on commercial and corporate work, especially in the field of international joint ventures and foreign investments in Egypt and the region, and litigation and arbitration.

The firm advises primarily on corporate and commercial law and in the fields of telecommunication, tourism, banking, oil and gas, as well as petrochemical and engineering projects. We also have extensive experience in complex mergers and acquisitions as well as in legal due diligence for acquisitions, IPOs and privatisations. The firm represents some of the world's leading multinational companies in the automotive, petrochemical, construction and engineering, food, and tourism on their business in Egypt.

Dr Ingy Rasekh

Dr Ingy Rasekh is managing partner for the Cairo office of Mena Associates in association with AMERELLER. She was educated in Cairo and Munich and is qualified to practice law in Egypt.

Dr Rasekh has significant experience in the areas of corporate, commercial, construction, labour and education law. She represents more than one hundred multinational companies on their business in Egypt.

She is a Board member of the British Egyptian Business Association as well as member of the Egyptian Bar Association, the International Bar Association, the International Association of Young Lawyers (AIJA), African International Legal Awareness (AILA) and the German-Arab Chamber of Industry and Commerce in Cairo.

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PRIME ATTORNEYS



Prime Attorneys, Accra is a versatile legal practice established to offer strategic advisory and legal consultancy services with a full spectrum of capabilities in virtually every area of business law. Our culture and philosophy is to work closely with our clients to understand all their business and legal needs in order to offer tailored made solutions. As a law firm we remain proactive by being abreast with, and keeping our clients fully informed of developments in the business and regulatory environment that may affect them.

We offer innovative, prompt and cost-effective legal services through the collective experiences of our team members, the use of the latest technology available, our exclusive networks based on integrity, and experience in the Ghanaian business sector. We have extensive experience advising and representing clients on all regulatory compliance matters, and reviewing and drafting contracts for all aspects of business.

We are passionate about our clients' businesses and always make their interests paramount. We believe in building a strong relationship with our clients and with the key players in our clients' industries. As a result, our practice is based on the understanding that a thorough knowledge of our clients' business and business objectives is an absolute necessity. In effect we provide the full range of support to our clients and help our clients meet all their business goals and objectives.

It has been our aim to provide practical, strategic advice and creative legal solutions to all business issues. This is done by maintaining a selective client base, thereby ensuring that there is effective communication at all times. We believe that a passion for satisfying our client's business needs is a key enabler in our quest to offer first class legal services.

We have a strong knowledge and understanding of contemporary business issues and thinking in the areas of leadership and labour management, operations, strategy, international business, business ethics and corporate governance. We continually invest in our human capital, technology and legal resources to support our work.

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MENA ASSOCIATES IN ASSOCIATION WITH AMERELLER

AMERELLER



Baghdad

The Baghdad office of Amereller was established in 2003, being the first international law firm to establish a presence in post-war Iraq. Our Baghdad office is a full-service office advising local and international corporate clients, government authorities as well as non-governmental organisations in all areas of commercial and corporate law. The office is staffed with a team of locally-admitted lawyers, many of which are ranked by the leading international publications as leaders in the Iraqi legal market. We have advised major international companies and IOC's on their entry strategy to Iraq and continue to provide advice on all day-to-day matters.

Basra

We established our Basra office in 2007 to cater to the growing needs of our oil and gas clients. The Basra office mainly handles matters that require a physical presence in Basra to liaise with the authorities on behalf of our clients and to handle issues that fall within the competency of the local administrative authorities, and is supported by our other offices in Iraq, primarily Baghdad, as well as by our international team of lawyers.

Erbil

Amereller was the first international law firm active in the Kurdistan Region of Iraq. The lawyers at our Erbil office advise local and international corporate clients, government authorities as well as non-governmental organisations in all areas of commercial and corporate law, administrative matters, and litigation. Our corporate services range from company registration to high-level M&A transactions and joint venture negotiations, whereas our local team in Erbil has registered over 300 companies and branch offices. On the transactional side, we advise on all aspects of corporate, commercial, tax, employment and intellectual property matters. One of our particular strengths is advising clients in large scale project finance transactions and related regulatory issues. Moreover, we render full service legal advice to international oil companies and oil service providers on all aspects of their activities in the Kurdistan Region.

Omar Aqrabi

Omar Aqrabi is a partner of the firm resident in the Erbil Office. He joined the firm in 2011 and was promoted to partner in 2018.

Mr Aqrabi has a broad experience in corporate, commercial, labour and tax law and has been advising various international corporations on all aspects of their commercial activities in Iraq. He also represents some of the largest oil companies active in the Kurdistan Region of Iraq.

Omar Aqrabi
Partner

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RUTH DAYAN LAW FIRM



Ruth Dayan – Law Firm is one of Israel's leading firms specialising in family law. Our practice includes managing procedures and legal representation in cases of divorce, wills, and inheritances, and various aspects of family law as well as mediation. The firm was established in 1998 by Ruth Dayan Wolfner and has grown rapidly due to the sensitive approach, comprehensive understanding of the complex aspects of all areas of family law and effective results achieved in the various courts or through mediation. We offer the highest standard of legal representation in divorce cases, contesting wills, challenging inheritance, providing legal documents of all kinds, mediating, drawing up legal agreements, taking statements and investigating witnesses.

Areas of Specialisation:

Family Law: The firm specialises in all aspects of family law and has expertise in managing procedures in the Family Matters Courts including:

Division of Property: This specialisation includes an equitable balance of resources, liquidating partnerships in assets and family companies, protecting rights and locating concealed assets.

Support Claims: The firm has extensive experience in claims for alimony and support for women and children, including claims for decreasing or increasing payments, verifying amounts of salary and income, and standard of living.

Child Custody: The firm handles custody arrangements including claims for joint custody, changes in custody arrangements, protecting the rights of children regarding their relations to both parents and the extended family, and claims relating to abduction of children.

Abduction of Children: The firm handles legal procedures, as dictated by The Hague Convention, concerning the abduction of children to and from Israel.

Rabbinical Courts: The firm is highly experienced in appearing before the Rabbinical Courts including an understanding of relevant Hebrew Law and matters related to receiving a Jewish divorce ("get"), obtaining alimony and child support payments, and the division of property according to Jewish Law ("Halacha").

Drawing up Financial and Divorce Agreements including Mediation: Until reaching an agreement that is acceptable for both parties, the firm has special expertise in carrying out short and effective mediation procedures.

Wills and Inheritances: The firm's expertise includes drawing up wills, contesting wills, drawing up requests for inheritance court orders, and submitting claims on various issues relating to bequests, acting as executors of inheritances and other issues concerning this field.

Common Law Marriage: Claims and protecting legal rights of cohabiting couples. These claims include property claims, inheritance rights, support payments, and recognition by various institutions and organisations.

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MEIR MIZRAHI & CO. LAW OFFICE



Meir Mizrahi & Co
Law Office



**Meir Mizrahi, Adv.
Chairman**

Meir Mizrahi & Co. is one of the leading law firms in Israel in the field of taxation (real estate taxation, income tax and VAT). The firm offers its clients complete tax consultations from the planning stage of the transaction (tax advice and professional opinions) including representing the client in negotiations with the tax authorities (tax assessments, appeals and proceedings in the various courts).

The firm is known for its creativity and innovation in its tax counseling melded with the conservatism necessary in the field of tax. The firm achieves the proper balance between these two approaches, which optimizes the tax benefits to taxpayers, who are able to fully realize their rights in accordance with the tax laws, without sacrificing the certainty and stability of the law.

Main Areas of Practice:

Real Estate Taxation – The firm handles the tax aspects of Israel's real estate market in a wide range of specialised contracts that need intensive and personalised tax treatment. These include: Combination deals, Exchange transactions, TAMA 38 earthquake retrofit rights deals, Group Purchases deals, sales of whole buildings and infrastructure, transferring building and air rights (the firm is a tax consultant for the Tel Aviv Municipality on preservation plans), call options and put options deals, urban renewal projects, trusts, sale of apartments with ancillary building rights deals, amalgamating parcels of land and supporting projects for companies holding real estate.

Income Tax – The firm advises on selected income tax matters stressing the interface between the Income Tax Code and the Real Estate Taxation Law: offsetting losses, income averaging, changing structures in real estate holdings (including liquidating companies, and transferring real estate to individuals), and vice versa – transferring real estate from individuals to companies, mergers and splits, contractors tax, real estate financing agreements and real estate asset depreciation.

VAT – The firm provides consultancy, preparing and planning tax in deals and ventures, representation in criminal and civil proceedings in court, representation in all assessment proceedings before the Tax Authority and VAT department, including pre rulings for deals. The firm draws up reviews on topics relating to VAT liability.

Tax Litigation – The firm operates a highly professional and skilled litigation department providing professional support in all stages of legal proceedings before the various appeal tribunals, district courts, and the Supreme Court on matters concerning Real Estate Capital Gains Tax, Rezoning Levies, VAT and Income Tax.

Voluntary Disclosure – The firm handles Voluntary Disclosure procedures before the Tax Authorities. The firm is also featured on the UBS Bank's list of recommended experts.

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TRIPLEOKLAW ADVOCATES LLP



John Morris Ohaga is the Managing Partner at TRIPLEOKLAW Advocates LLP. He has more than 24 years' post-qualification experience during which he has been involved in numerous complex litigation as well as high value domestic and international arbitrations. He has been recognised for his high quality work and expertise in dispute resolution by Legal 500, Chambers Global and Best Lawyers. John was declared the 2010 and 2016 winner of the International Law Office (ILO) Client Choice Awards for Kenya in the category of litigation (www.clientchoiceawards.com).

He is an experienced litigator with a particular passion for Commercial Litigation. He advises many leading companies listed on the Nairobi Stock Exchange, numerous private companies and some of Kenya's largest State Corporations. Moreover, he also has significant experience in other aspects of civil litigation including Employment and Labour disputes, landlord and tenant, public procurement, intellectual property among many others.

John is also an expert arbitrator and is presently a Fellow of the Chartered Institute of Arbitrators, a Trustee of the Chartered Institute of Arbitrators (Kenya Branch), a board member of the Nairobi Centre for International Arbitration, a member of the Mediation Accreditation Committee and Convener of the Law Society of Kenya's Committee on Alternative Dispute Resolution. He is also the Chairman of the Kenya Sports Disputes Tribunal.

John is also a member of the Programme Committee for the 2016 International Council for Commercial Arbitration (ICCA) Congress.

John also sits on the boards of several companies.

TRIPLEOKLAW

At TRIPLEOKLAW we are committed to providing excellent legal services, in and out of court, during and after transactions. Our team is known for being meticulous, hardworking, ethical and professional. We are firm believers in the power of innovation for the purpose of making business easier and more efficient.

In our jurisdiction, we are primarily known for our Litigation and Dispute Resolution Practice and have built a well-earned reputation for excellence in this area. Through the firm's involvement in numerous landmark cases over the years, the firm has contributed immensely to the development of the jurisprudence in Kenya.

The reason for our success here is the fact that our advocates are serious and creative thinkers, strong negotiators, forceful litigators, backed by top quality strategic case management and the hard practical experience for which we believe there is no substitute in a legal practitioner.

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ALADALA LAW FIRM



Aladala Law Firm is one of the leading and most prominent law firms in Kuwait. Aladala Law Firm is providing comprehensive legal consulting services to its clients, and strives to be the first choice to those who are looking for experience, credibility, trust and to achieve the best results through specialised services aimed for satisfying our clients and their expectations. Aladala is committed to providing its clients with the highest quality and efficiency of legal services.

About Aladala Law Firm:

The law firm was established since 1998 and featuring an elite group of veteran lawyers in Kuwait. The lawyers are distinguished by their legal skills as well as their proficiency in both Arabic and English languages, and specialised in dealing with all commercial, civil, labour, criminal and administrative matters, in addition to their expertise in connections with contracts and consultancies on the local, regional and international level.

Our services:

- Providing legal advices and consultancies.
- Drafting, reviewing and commenting all kind of contracts.
- Serving as local counsel for its foreign clients in relation to their requirements and business need conducting litigation, preparation of lawsuits and representing clients before all courts.
- Attending meetings and hearings before the local and international arbitral tribunals.
- Advising and assisting the clients on investment laws and commercial developments in Kuwait.
- Following up and preserving clients' rights and collecting efficiently their dues.
- Reviewing the subscription applications for investment opportunities.
- Assisting and advising our foreign clients on the best legal mechanisms and strategies regarding their operations and investments under the local relevant laws such as Companies Law, Commercial Law, IP law and Commercial agencies law.

Our goals:

- Introducing the best legal services in all fields and areas.
- Considering the clients interests and maintaining their legal position.
- Helping the client with the proper legal assistance.
- Ensuring that the clients are legally safe and protected in their commercial, civil and labour arrangements.

Our staff:

Aladala Law Firm has more than 30 experienced and highly staff of lawyers and legal consultants, this enables the firm to provide a wide range of comprehensive legal and consulting services to meet all the requirements of the clients in effective, efficient and professional manner.

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BOULALF & MEKKAOUI – CABINET D'AVOCATS



Founded in 2004, "Boulalf & Mekkaoui" is a business law firm based in Casablanca, Morocco.

The firm is organised into medium sized team favouring a close relationship with clients, based on dialogue, mutual trust and direct contact.

Boulalf & Mekkaoui serves clients from different working fields, including food companies, financial institutions, communications, IT companies, laboratories, manufacturers, oil & gas companies, health care companies, business services and luxury companies.

As real partners, our lawyers take into consideration the needs of our clients and their specificities to effectively advise and defend their interests.

In order to best meet the clients' needs, Boulalf & Mekkaoui has established close, privileged professional relations with correspondents in Europe, Africa, Asia and the United States.

After many years of experience and perseverance, our law firm has developed a significant experience in: international transactions and financing; consulting national and international companies; advising companies in legal matters; assisting and representing clients before Moroccan courts; and arbitration in Morocco as well as abroad.

The firm is today ranked as one of the best Moroccan business law firms in litigation, counsel and arbitration.

Awards

- Highly Recommended Law Firm – 2017 Ranking of the Best Law Firms in Morocco – Dispute Resolution – Litigation – Arbitration. Leaders League, France;
- Recommended Law Firm – 2017 Ranking of the Best Law Firms and Legal Counsels in Morocco – Business Law. Leaders League, France;
- Silver Trophy, Best North African Law Firm 2015 and 2016, Law Trophies, Leaders League (Décideurs Magazine) France.

Practice Areas

Both partners and collaborators of Boulalf & Mekkaoui firm are specialised and involved in different areas of business law:

- | | |
|---|--------------------------------|
| • Arbitration and litigation | • Commercial and corporate law |
| • Competition law | • Tax and financing law |
| • Real estate law | • Transport law |
| • Intellectual and industrial property | • Labour law |
| • Medias, new technologies, telecommunication | • Energy and Natural Resources |
| • Data Protection | |

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SPA AJIBADE & CO.



John Onyido is the partner in charge of the Intellectual Property and Technology Department at SPA Ajibade & Co. John has garnered considerable experience and expertise in the field of Intellectual Property Law both in the general maintenance of various IP rights and related litigation. He has acted for a number of multinational companies in the protection and enforcement of their IP rights in Nigeria, appearing before superior courts of record in trademark and copyright enforcement proceedings. He has obtained Anton Piller Orders and Interlocutory/permanent injunctions against counterfeiters in multi-party class actions. He holds multiple postgraduate law degrees and a specialised degree in IP law from Benjamin N. Cardozo School of Law, New York. John is admitted to practice as an attorney in New York State, the US Court of Appeals for the 2nd Circuit and the US Supreme Court. He currently sits on the Editorial Board of the Copyright Lawyer Magazine based in the United Kingdom.

SPA Ajibade is a leading corporate and commercial law firm established in 1967. The firm provides cutting-edge services to both its local and multinational clients in the areas of Dispute Resolution, Corporate Finance and Capital Markets, Real Estate and Succession, Energy and Natural Resources, Intellectual Property, Shipping and Maritime, Telecommunications and Taxation. The firm's associates are very skilled in general corporate and commercial law practice, with subject-specific expertise spanning across jurisdictions. At SPA Ajibade & Co., we render sound technical advice and provide tailored customer solutions that effectively resolve the unique needs of our local and international partners.

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LEX CHAMBERS



Isaac Bizumuremyi
Managing Partner

Lex Chambers is one of the fast-growing Law Firms in the Republic of Rwanda, strategically located in the capital City, Kigali. The Firm serves its clients with unrivalled legal services in transactions, corporate, insolvency advisory and management, and commercial litigation. The Firm understands the business of its clients and is able to advice best and suitable business legal solutions that will ensure continuity of the client's business and defying the gravity of any economic challenges.

We understand business environment in the country and in the region, and our research on domestic and regional trade and investment opportunities, keep us at par with economic, and political environment. With this kind of updated information, we are able to advise our clients who will take informed business information. The firm further updates itself with tax regimes in Rwanda and in the region, and our legal and economic analyses of tax implications to the businesses of our clients.

The firm also advises potential investors into struggling businesses and our due diligence is able to provide an opinion to the investors on the real causes of financial distress and how such causes can be handled to rescue the business and bring it back on the business rail. We have international connections with investors who would be potential rescuers of your struggling business, and we can only be of help to you if you come to us.

Practice Areas

- a) Litigation - Our Firm advises and represents its client's best interests in Corporate Tax, Arbitration, insolvency, Corporate, Commercial, Employment, Land & other Civil contracts disputes. We litigate at all levels of Rwandan judiciary structure up to the highest Court of the land. We do not litigate in criminal matters.
- b) Transactions - Our main transactions work involves legal research, drafting transaction documents, negotiating and advising clients on commercial transactions such acquisition, mergers and de-mergers of companies, Joint ventures, SPVs, shareholder arrangements; corporate and compliance, Bankruptcy and insolvency, Public Private Partnership [PPPs], and licensing of services, other any other business transaction.
- c) Advisory services - Come to us for any legal advisory services [Written legal opinions, verbal consultations, legal letter writing, risk assessment, press preparations, and third-party response to claims]. Do not mistakenly admit a liability. Consult us for appropriate legal advisory and letter writing either as a claim making or response to the claim.

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TRM DANIEL ERASMUS TAX COURT PRACTITIONERS



Dr Daniel N. Erasmus focuses on tax controversy with a general emphasis on complex domestic and international issues, and a particular emphasis on transfer pricing issues. His more than 28 years' experience includes all aspects of income tax planning, Revenue Service administrative proceedings, and tax dispute resolution. Daniel holds a PhD in tax and constitutional law. is an international tax adjunct professor, and author of numerous tax textbooks on tax risk management.

TRM™ is a multidisciplinary world-wide practice with lawyers and accountants as consultants versed in international and domestic tax in the United States and Africa. Of particular importance is the ability of TRM to identify the real issues in the light of BEPS and the new Transfer Pricing landscape (actual and perceived).

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Through TRM™'s commitment to ongoing tax education and adding depth to our consulting abilities, we have presented papers, lectures & seminars world-wide.

TRM™ has displayed the ability to deliver professional services in a variety of countries such as the United States, Romania, Hungary, UK, Middle East, and various West, East and Southern African countries. We have litigated/settled various tax disputes (including transfer pricing) in South Africa, Kenya, Malawi, Mauritius, Rwanda, Tanzania, Uganda, Zambia and Zimbabwe where Dr Daniel N. Erasmus usually appears as lead Counsel in the various courts.

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AMERELLER LEGAL CONSULTANTS

AMERELLER



AMERELLER was established in Dubai in 2003 and is an operational hub for the firm's practice in the UAE and the Gulf. The firm's office is a full-service business law practice that advises and represents hundreds of multinational corporations.

The scope of this support covers all business law matters, including support on all types of commercial transactions, strategic investments such as M&A and joint ventures, employment, and regulatory compliance. We also assist on business establishment in the UAE and all of the free zones, including governance and corporate housekeeping.

The office also advises and represents clients on all aspects of dispute resolution, including local and cross-border arbitration, management of advocates to handle local litigation, complex case management, and negotiating informal resolution to disputes, including the resolution of complex regulatory problems, white collar criminal matters, and other matters.

Christopher Gunson

Christopher Gunson is a partner of the firm based in our Dubai office. He represents more than two hundred multinational companies on all legal aspects of business in the Middle East region. This work includes commercial transactions, strategic investments, joint ventures, regulatory compliance, and resolution of complex disputes.

In addition to his corporate and commercial work, Mr Gunson conducts substantial work in the oil and gas sector, and he is a frequent author and commentator in news media concerning developments in the oil and gas sector in Abu Dhabi and Iraq.

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KPMG LOWER GULF LIMITED



Nicholas Cameron, who is a Partner and Head of Forensic for KPMG in the Lower Gulf, is a chartered accountant specialising in forensic accountancy, principally in conducting complex investigations into financial crime and providing expert witness services in disputes. He provides specialist support to KPMG clients operating in the Middle East who face high stakes litigation, complex investigations and regulatory scrutiny.

He is regularly recognised as one of the leading forensic accountants in the Middle East by the global publication Who's Who Legal. With almost a decade of experience in the Middle East, Nicholas was formerly a senior member of KPMG's forensic team in London. He has been appointed as the Crown's expert accountant in criminal fraud proceedings on numerous occasions and has given oral evidence before the Crown Court in the UK both as an expert and witness of fact. Nicholas' evidence has been accepted in all cases, and he was given an honourable mention by HHJ Stone QC in a case where the defence abandoned their expert at the conclusion of Nicholas' cross examination. Prior to joining KPMG Forensic, he was a Principal Investigator with the Serious Fraud Office, the UK's leading department for investigating and prosecuting serious and complex fraud and corruption.

Relevant Practice Areas:

- Fraud investigation and expert services
- Asset tracing
- Anti-Bribery & Corruption
- Financial crime compliance
- Dispute advisory and expert witness mandates
- Fraud Risk Management

Education and certifications:

- Chartered Accountant, Institute of Chartered Accountants in Australia
- Bachelor of Commerce, University of Queensland, Australia
- Associate of the Dubai International Arbitration Centre (DIAC).

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FRASER & CO

FRASER&CO



Mark Fraser has specialised in contentious and non-contentious construction and engineering law, dispute resolution, insurance and projects for over 33 years in a career that has spanned the United Kingdom, Hong Kong, Singapore, Thailand and the UAE. During that time Mark has acted for all of the players in the construction arena including contractors, professionals, funders, developers and insurers.

As an experienced disputes lawyer, Mark has dealt with disputes by way of litigation, arbitration, mediation and expert determination. Mark is a registered practitioner with full rights of audience in the DIFC Courts, is a member of the Emirates Racing Authority Appeal Panel and sits as an arbitrator.

Mark also handles a range of non-contentious matters, advising on commercial issues and all aspects of construction procurement. After over eight years in the UAE, latterly as Managing Partner of Taylor Wessing's Middle East offering, Mark has set up his own firm, Fraser & Co, to look after the interests of his client base in the UAE and further afield. Mark is also qualified in the UK and an admitted solicitor in Hong Kong.

Highlights of Mark's career include:

- Acting for Edinburgh International Conference Centre in respect of the procurement of the Conference Centre, a speculative office building, an automated car park, an hotel and related infrastructure;
- Acting as specialist construction adviser to ITO Joint Venture, the main contractor on the Main Terminal Building and Concourse Building at Suvarnabhumi Airport Bangkok;
- Acting on various contract packages on Chep Lap Kok Airport, Hong Kong and the related Airport Core Project;
- Advising the project manager, Bechtel, on the construction of Incheon International Airport Railroad Project, a 61 kilometre railway from Incheon International Airport to Seoul;
- Advising on the project financing of a newspaper facility and combined heat and power plant in Sumatra, Indonesia;
- Representing the design and supervision consortia in arbitration in respect of defects on the airport pavements at Suvarnabhumi Airport, Bangkok.

With his new firm, Mark is essentially offering an international standard of service delivery, combined with local knowledge and experience, allied to a user-friendly, personal touch. The main practice areas are dispute resolution, construction and engineering, commercial law, insurance and projects.

Away from the office, Mark was Chairman of the British Chamber of Commerce in Thailand (2003-2007), a director of the Board of Trade in Thailand (2003-2007) and Chairman of Britain in Asia-Pacific (2005). Mark's external interests include football, rugby, guitar, singing and songwriting.

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ERIC SILWAMBA, JALASI AND LINYAMA LEGAL PRACTITIONERS



Mr Jalasi is the Head of the Tax, Mining, Corporate, Banking and Finance Department. He has several years in public litigation as Principal State Advocate in the Attorney General's Chambers.

He is a former Registrar of the Tax Appeals Tribunal. He has several reported cases to his credit in the *Zambian Law Reports*. Mr Jalasi served as Chief Policy Analyst Legal Affairs at State House under the late President Levy Mwanawasa and he served as legal advisor to former President Rupiah Banda. He is a member of the Chartered Institute of Arbitrators of the United Kingdom and also a qualified legal drafts person.

Significant Clients:

- China Non Ferrous Metals Company
- Vendata Resources PLC
- Gemfields Resources PLC
- Konkola Copper Mines PLC
- Dentorex
- Hagura Mining Limited
- Luiji Gold Mining Limited
- Red Jacket Zambia Limited
- Sino Metals Leach Limited
- JD Commodities (Israel)

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